

Sold Report for Ashland

Offices: All Offices

From Jan 1/23 to Dec 31/23

| Price Range | 2br- | 3br | 4br+ | # Com | Total | Avg DOM | New Res | New Com |
|-------------------|-----------|-----------|----------|----------|-----------|------------|-----------|----------|
| Under 30,000 | 9 | 0 | 0 | 0 | 9 | 265 | 9 | 0 |
| 30,000 - 39,999 | 3 | 0 | 0 | 0 | 3 | 184 | 3 | 0 |
| 40,000 - 49,999 | 1 | 0 | 0 | 0 | 1 | 211 | 3 | 0 |
| 50,000 - 59,999 | 3 | 1 | 1 | 0 | 5 | 159 | 2 | 0 |
| 60,000 - 69,999 | 2 | 1 | 0 | 0 | 3 | 143 | 5 | 0 |
| 70,000 - 79,999 | 0 | 0 | 1 | 0 | 1 | 53 | 1 | 0 |
| 80,000 - 89,999 | 1 | 0 | 0 | 0 | 1 | 278 | 1 | 0 |
| 90,000 - 99,999 | 2 | 0 | 0 | 0 | 2 | 179 | 3 | 0 |
| 100,000 - 119,999 | 1 | 0 | 1 | 0 | 2 | 59 | 4 | 0 |
| 120,000 - 139,999 | 3 | 1 | 0 | 0 | 4 | 57 | 8 | 0 |
| 140,000 - 159,999 | 1 | 1 | 0 | 0 | 2 | 198 | 3 | 0 |
| 160,000 - 179,999 | 0 | 1 | 1 | 0 | 2 | 176 | 1 | 0 |
| 180,000 - 199,999 | 1 | 0 | 0 | 0 | 1 | 154 | 0 | 0 |
| 200,000 - 249,999 | 1 | 2 | 1 | 0 | 4 | 115 | 3 | 0 |
| 250,000 - 299,999 | 0 | 2 | 0 | 0 | 2 | 48 | 8 | 0 |
| 300,000 - 399,999 | 3 | 1 | 0 | 0 | 4 | 123 | 13 | 0 |
| 400,000 - 499,999 | 1 | 0 | 0 | 0 | 1 | 58 | 4 | 0 |
| 500,000 - 1M | 1 | 1 | 1 | 0 | 3 | 175 | 3 | 0 |
| 1M and over | 0 | 0 | 0 | 0 | 0 | 0 | 3 | 0 |
| Total | 33 | 11 | 6 | 0 | 50 | 159 | 77 | 0 |

| | |
|----------------------------|-------------|
| Median Sale Price: | \$108,000 |
| Average Sale Price: | \$159,963 |
| Average DOM: | 159 |
| Total Cash Value | |
| Residential: | \$7,998,163 |
| Commercial: | \$0 |
| Overall: | \$7,998,163 |

| Time On Market Stats | | |
|----------------------|--------------|-------------|
| Days | #Residential | #Commercial |
| 0-30 | 3 | 0 |
| 31-60 | 13 | 0 |
| 61-90 | 6 | 0 |
| 91-120 | 5 | 0 |
| 121+ | 23 | 0 |

| Financing Stats | Residential | Commercial |
|-------------------|-------------|------------|
| Cash | 13 | 0 |
| Conventional | 5 | 0 |
| FHA | 0 | 0 |
| VA | 0 | 0 |
| SBA | 0 | 0 |
| RECD/FmHA | 0 | 0 |
| Assumable Loan | 0 | 0 |
| WHEDA | 0 | 0 |
| Land Contract | 0 | 0 |
| Exchange | 0 | 0 |
| Rural Development | 0 | 0 |
| Seller 1st | 0 | 0 |
| Seller 2nd | 0 | 0 |
| Assumable | | 0 |
| Lease | | 0 |
| Other | 0 | 0 |

Sold Report for Baraga

Offices: All Offices

From Jan 1/23 to Dec 31/23

| Price Range | 2br- | 3br | 4br+ | # Com | Total | Avg DOM | New Res | New Com |
|-------------------|----------|----------|----------|----------|----------|----------|----------|----------|
| Under 30,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 30,000 - 39,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 40,000 - 49,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 50,000 - 59,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 60,000 - 69,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 70,000 - 79,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 80,000 - 89,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 90,000 - 99,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 100,000 - 119,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 120,000 - 139,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 140,000 - 159,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 160,000 - 179,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 180,000 - 199,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 200,000 - 249,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 250,000 - 299,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 300,000 - 399,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 400,000 - 499,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 500,000 - 1M | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 |
| 1M and over | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 |
| Total | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 0 |

| | |
|----------------------------|-----|
| Median Sale Price: | \$0 |
| Average Sale Price: | \$0 |
| Average DOM: | 0 |
| Total Cash Value | |
| Residential: | \$0 |
| Commercial: | \$0 |
| Overall: | \$0 |

| Financing Stats | Residential | Commercial |
|-------------------|-------------|------------|
| Cash | 0 | 0 |
| Conventional | 0 | 0 |
| FHA | 0 | 0 |
| VA | 0 | 0 |
| SBA | 0 | 0 |
| RECD/FmHA | 0 | 0 |
| Assumable Loan | 0 | 0 |
| WHEDA | 0 | 0 |
| Land Contract | 0 | 0 |
| Exchange | 0 | 0 |
| Rural Development | 0 | 0 |
| Seller 1st | 0 | 0 |
| Seller 2nd | 0 | 0 |
| Assumable | | 0 |
| Lease | | 0 |
| Other | 0 | 0 |

| Time On Market Stats | | |
|----------------------|--------------|-------------|
| Days | #Residential | #Commercial |
| 0-30 | 0 | 0 |
| 31-60 | 0 | 0 |
| 61-90 | 0 | 0 |
| 91-120 | 0 | 0 |
| 121+ | 0 | 0 |

Sold Report for Bayfield

Offices: All Offices

From Jan 1/23 to Dec 31/23

| Price Range | 2br- | 3br | 4br+ | # Com | Total | Avg DOM | New Res | New Com |
|-------------------|----------|----------|----------|----------|----------|------------|----------|----------|
| Under 30,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 30,000 - 39,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 40,000 - 49,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 50,000 - 59,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 60,000 - 69,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 70,000 - 79,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 80,000 - 89,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 90,000 - 99,999 | 1 | 0 | 0 | 0 | 1 | 0 | 1 | 0 |
| 100,000 - 119,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 120,000 - 139,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 140,000 - 159,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 160,000 - 179,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 180,000 - 199,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 200,000 - 249,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 250,000 - 299,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 300,000 - 399,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 400,000 - 499,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 500,000 - 1M | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 1M and over | 1 | 0 | 0 | 0 | 1 | 994 | 0 | 0 |
| Total | 2 | 0 | 0 | 0 | 2 | 497 | 1 | 0 |

| | |
|----------------------------|-------------|
| Median Sale Price: | \$1,027,780 |
| Average Sale Price: | \$558,890 |
| Average DOM: | 497 |
| Total Cash Value | |
| Residential: | \$1,117,780 |
| Commercial: | \$0 |
| Overall: | \$1,117,780 |

| Time On Market Stats | | |
|-----------------------------|--------------|-------------|
| Days | #Residential | #Commercial |
| 0-30 | 1 | 0 |
| 31-60 | 0 | 0 |
| 61-90 | 0 | 0 |
| 91-120 | 0 | 0 |
| 121+ | 1 | 0 |

| Financing Stats | Residential | Commercial |
|------------------------|--------------------|-------------------|
| Cash | 1 | 0 |
| Conventional | 1 | 0 |
| FHA | 0 | 0 |
| VA | 0 | 0 |
| SBA | 0 | 0 |
| RECD/FmHA | 0 | 0 |
| Assumable Loan | 0 | 0 |
| WHEDA | 0 | 0 |
| Land Contract | 0 | 0 |
| Exchange | 0 | 0 |
| Rural Development | 0 | 0 |
| Seller 1st | 0 | 0 |
| Seller 2nd | 0 | 0 |
| Assumable | | 0 |
| Lease | | 0 |
| Other | 0 | 0 |

Sold Report for Dickinson

Offices: All Offices

From Jan 1/23 to Dec 31/23

| Price Range | 2br- | 3br | 4br+ | # Com | Total | Avg DOM | New Res | New Com |
|-------------------|----------|----------|----------|----------|----------|-----------|----------|----------|
| Under 30,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 30,000 - 39,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 40,000 - 49,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 50,000 - 59,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 60,000 - 69,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 70,000 - 79,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 80,000 - 89,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 90,000 - 99,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 100,000 - 119,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 120,000 - 139,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 140,000 - 159,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 160,000 - 179,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 180,000 - 199,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 200,000 - 249,999 | 0 | 1 | 0 | 0 | 1 | 16 | 2 | 0 |
| 250,000 - 299,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 300,000 - 399,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 400,000 - 499,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 500,000 - 1M | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 1M and over | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 0 | 1 | 0 | 0 | 1 | 16 | 2 | 0 |

| | |
|----------------------------|-----------|
| Median Sale Price: | \$214,500 |
| Average Sale Price: | \$214,500 |
| Average DOM: | 16 |
| Total Cash Value | |
| Residential: | \$214,500 |
| Commercial: | \$0 |
| Overall: | \$214,500 |

| Time On Market Stats | | |
|-----------------------------|--------------|-------------|
| Days | #Residential | #Commercial |
| 0-30 | 1 | 0 |
| 31-60 | 0 | 0 |
| 61-90 | 0 | 0 |
| 91-120 | 0 | 0 |
| 121+ | 0 | 0 |

| Financing Stats | Residential | Commercial |
|------------------------|--------------------|-------------------|
| Cash | 1 | 0 |
| Conventional | 1 | 0 |
| FHA | 0 | 0 |
| VA | 0 | 0 |
| SBA | 0 | 0 |
| RECD/FmHA | 0 | 0 |
| Assumable Loan | 0 | 0 |
| WHEDA | 0 | 0 |
| Land Contract | 0 | 0 |
| Exchange | 0 | 0 |
| Rural Development | 0 | 0 |
| Seller 1st | 0 | 0 |
| Seller 2nd | 0 | 0 |
| Assumable | | 0 |
| Lease | | 0 |
| Other | 0 | 0 |

Sold Report for Florence

Offices: All Offices

From Jan 1/23 to Dec 31/23

| Price Range | 2br- | 3br | 4br+ | # Com | Total | Avg DOM | New Res | New Com |
|-------------------|-----------|----------|----------|----------|-----------|------------|-----------|----------|
| Under 30,000 | 2 | 0 | 0 | 0 | 2 | 231 | 1 | 0 |
| 30,000 - 39,999 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 |
| 40,000 - 49,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 50,000 - 59,999 | 2 | 0 | 0 | 0 | 2 | 51 | 4 | 0 |
| 60,000 - 69,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 70,000 - 79,999 | 2 | 0 | 0 | 0 | 2 | 35 | 3 | 0 |
| 80,000 - 89,999 | 1 | 1 | 0 | 0 | 2 | 80 | 2 | 0 |
| 90,000 - 99,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 100,000 - 119,999 | 1 | 0 | 0 | 0 | 1 | 23 | 1 | 0 |
| 120,000 - 139,999 | 0 | 0 | 0 | 0 | 0 | 0 | 4 | 0 |
| 140,000 - 159,999 | 0 | 0 | 0 | 1 | 1 | 432 | 0 | 0 |
| 160,000 - 179,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 180,000 - 199,999 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 |
| 200,000 - 249,999 | 2 | 0 | 0 | 0 | 2 | 50 | 2 | 0 |
| 250,000 - 299,999 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 1 |
| 300,000 - 399,999 | 2 | 1 | 1 | 0 | 4 | 156 | 2 | 0 |
| 400,000 - 499,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 500,000 - 1M | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 |
| 1M and over | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 12 | 2 | 1 | 1 | 16 | 123 | 23 | 2 |

| | |
|----------------------------|-------------|
| Median Sale Price: | \$110,000 |
| Average Sale Price: | \$156,843 |
| Average DOM: | 123 |
| Total Cash Value | |
| Residential: | \$2,349,600 |
| Commercial: | \$159,900 |
| Overall: | \$2,509,500 |

| Time On Market Stats | | |
|----------------------|--------------|-------------|
| Days | #Residential | #Commercial |
| 0-30 | 2 | 0 |
| 31-60 | 9 | 0 |
| 61-90 | 1 | 0 |
| 91-120 | 1 | 0 |
| 121+ | 2 | 1 |

| Financing Stats | Residential | Commercial |
|-------------------|-------------|------------|
| Cash | 4 | 1 |
| Conventional | 3 | 0 |
| FHA | 0 | 0 |
| VA | 0 | 0 |
| SBA | 0 | 0 |
| RECD/FmHA | 0 | 0 |
| Assumable Loan | 0 | 0 |
| WHEDA | 0 | 0 |
| Land Contract | 0 | 0 |
| Exchange | 0 | 0 |
| Rural Development | 0 | 0 |
| Seller 1st | 0 | 0 |
| Seller 2nd | 0 | 0 |
| Assumable | | 0 |
| Lease | | 0 |
| Other | 0 | 0 |

Sold Report for Forest

Offices: All Offices

From Jan 1/23 to Dec 31/23

| Price Range | 2br- | 3br | 4br+ | # Com | Total | Avg DOM | New Res | New Com |
|-------------------|------------|-----------|-----------|----------|------------|------------|------------|-----------|
| Under 30,000 | 11 | 0 | 0 | 0 | 11 | 64 | 17 | 0 |
| 30,000 - 39,999 | 6 | 1 | 0 | 0 | 7 | 95 | 6 | 0 |
| 40,000 - 49,999 | 7 | 0 | 0 | 0 | 7 | 85 | 4 | 0 |
| 50,000 - 59,999 | 4 | 0 | 0 | 0 | 4 | 230 | 9 | 0 |
| 60,000 - 69,999 | 5 | 2 | 1 | 0 | 8 | 65 | 10 | 0 |
| 70,000 - 79,999 | 3 | 1 | 0 | 0 | 4 | 489 | 10 | 1 |
| 80,000 - 89,999 | 9 | 1 | 0 | 0 | 10 | 485 | 10 | 0 |
| 90,000 - 99,999 | 10 | 2 | 0 | 0 | 12 | 98 | 15 | 0 |
| 100,000 - 119,999 | 9 | 2 | 0 | 0 | 11 | 172 | 10 | 0 |
| 120,000 - 139,999 | 9 | 4 | 2 | 0 | 15 | 80 | 15 | 0 |
| 140,000 - 159,999 | 5 | 5 | 1 | 0 | 11 | 68 | 19 | 1 |
| 160,000 - 179,999 | 5 | 1 | 2 | 0 | 8 | 296 | 9 | 0 |
| 180,000 - 199,999 | 3 | 4 | 0 | 1 | 8 | 92 | 13 | 1 |
| 200,000 - 249,999 | 5 | 1 | 1 | 0 | 7 | 61 | 14 | 0 |
| 250,000 - 299,999 | 8 | 3 | 2 | 1 | 14 | 184 | 20 | 2 |
| 300,000 - 399,999 | 4 | 8 | 3 | 0 | 15 | 96 | 20 | 1 |
| 400,000 - 499,999 | 3 | 3 | 1 | 0 | 7 | 73 | 13 | 1 |
| 500,000 - 1M | 7 | 8 | 2 | 2 | 19 | 139 | 19 | 4 |
| 1M and over | 1 | 0 | 0 | 0 | 1 | 0 | 19 | 0 |
| Total | 114 | 46 | 15 | 4 | 179 | 145 | 252 | 11 |

| | |
|----------------------------|--------------|
| Median Sale Price: | \$140,000 |
| Average Sale Price: | \$214,710 |
| Average DOM: | 145 |
| Total Cash Value | |
| Residential: | \$36,400,698 |
| Commercial: | \$2,032,500 |
| Overall: | \$38,433,198 |

| Time On Market Stats | | |
|----------------------|--------------|-------------|
| Days | #Residential | #Commercial |
| 0-30 | 23 | 0 |
| 31-60 | 61 | 1 |
| 61-90 | 28 | 0 |
| 91-120 | 16 | 1 |
| 121+ | 47 | 2 |

| Financing Stats | Residential | Commercial |
|-------------------|-------------|------------|
| Cash | 72 | 2 |
| Conventional | 71 | 2 |
| FHA | 18 | 0 |
| VA | 16 | 0 |
| SBA | 0 | 0 |
| RECD/FmHA | 0 | 0 |
| Assumable Loan | 1 | 0 |
| WHEDA | 8 | 0 |
| Land Contract | 0 | 0 |
| Exchange | 0 | 0 |
| Rural Development | 2 | 0 |
| Seller 1st | 0 | 0 |
| Seller 2nd | 0 | 0 |
| Assumable | | 0 |
| Lease | | 0 |
| Other | 2 | 0 |

Sold Report for Gogebic

Offices: All Offices

From Jan 1/23 to Dec 31/23

| Price Range | 2br- | 3br | 4br+ | # Com | Total | Avg DOM | New Res | New Com |
|-------------------|-----------|-----------|-----------|----------|------------|------------|------------|-----------|
| Under 30,000 | 18 | 2 | 0 | 0 | 20 | 84 | 25 | 1 |
| 30,000 - 39,999 | 11 | 1 | 0 | 0 | 12 | 135 | 14 | 1 |
| 40,000 - 49,999 | 3 | 0 | 0 | 1 | 4 | 100 | 8 | 0 |
| 50,000 - 59,999 | 7 | 1 | 2 | 1 | 11 | 273 | 7 | 0 |
| 60,000 - 69,999 | 5 | 1 | 0 | 0 | 6 | 98 | 10 | 1 |
| 70,000 - 79,999 | 3 | 4 | 0 | 0 | 7 | 141 | 12 | 0 |
| 80,000 - 89,999 | 6 | 1 | 1 | 0 | 8 | 52 | 11 | 0 |
| 90,000 - 99,999 | 2 | 2 | 0 | 1 | 5 | 118 | 9 | 0 |
| 100,000 - 119,999 | 7 | 1 | 0 | 0 | 8 | 56 | 13 | 0 |
| 120,000 - 139,999 | 4 | 6 | 0 | 2 | 12 | 105 | 14 | 2 |
| 140,000 - 159,999 | 9 | 0 | 1 | 0 | 10 | 128 | 19 | 0 |
| 160,000 - 179,999 | 4 | 4 | 2 | 1 | 11 | 106 | 9 | 0 |
| 180,000 - 199,999 | 1 | 2 | 0 | 0 | 3 | 154 | 9 | 0 |
| 200,000 - 249,999 | 3 | 4 | 4 | 0 | 11 | 67 | 13 | 0 |
| 250,000 - 299,999 | 5 | 1 | 2 | 0 | 8 | 56 | 12 | 2 |
| 300,000 - 399,999 | 2 | 2 | 1 | 1 | 6 | 112 | 11 | 5 |
| 400,000 - 499,999 | 0 | 0 | 2 | 0 | 2 | 175 | 8 | 0 |
| 500,000 - 1M | 0 | 1 | 5 | 0 | 6 | 177 | 9 | 0 |
| 1M and over | 0 | 0 | 2 | 0 | 2 | 499 | 9 | 2 |
| Total | 90 | 33 | 22 | 7 | 152 | 119 | 222 | 14 |

| | |
|----------------------------|--------------|
| Median Sale Price: | \$109,000 |
| Average Sale Price: | \$154,462 |
| Average DOM: | 119 |
| Total Cash Value | |
| Residential: | \$22,472,300 |
| Commercial: | \$1,006,051 |
| Overall: | \$23,478,351 |

| Time On Market Stats | | |
|----------------------|--------------|-------------|
| Days | #Residential | #Commercial |
| 0-30 | 17 | 0 |
| 31-60 | 49 | 1 |
| 61-90 | 25 | 1 |
| 91-120 | 16 | 0 |
| 121+ | 38 | 5 |

| Financing Stats | Residential | Commercial |
|-------------------|-------------|------------|
| Cash | 49 | 3 |
| Conventional | 27 | 1 |
| FHA | 1 | 0 |
| VA | 1 | 0 |
| SBA | 0 | 0 |
| RECD/FmHA | 0 | 0 |
| Assumable Loan | 0 | 0 |
| WHEDA | 0 | 0 |
| Land Contract | 0 | 0 |
| Exchange | 0 | 0 |
| Rural Development | 0 | 0 |
| Seller 1st | 0 | 0 |
| Seller 2nd | 0 | 0 |
| Assumable | | 0 |
| Lease | | 0 |
| Other | 0 | 0 |

Sold Report for Houghton

Offices: All Offices

From Jan 1/23 to Dec 31/23

| Price Range | 2br- | 3br | 4br+ | # Com | Total | Avg DOM | New Res | New Com |
|-------------------|----------|----------|----------|----------|----------|----------|----------|----------|
| Under 30,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 30,000 - 39,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 40,000 - 49,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 50,000 - 59,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 60,000 - 69,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 70,000 - 79,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 80,000 - 89,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 90,000 - 99,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 100,000 - 119,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 120,000 - 139,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 140,000 - 159,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 160,000 - 179,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 180,000 - 199,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 200,000 - 249,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 250,000 - 299,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 300,000 - 399,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 400,000 - 499,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 500,000 - 1M | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 1M and over | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

| | |
|----------------------------|-----|
| Median Sale Price: | \$0 |
| Average Sale Price: | \$0 |
| Average DOM: | 0 |
| Total Cash Value | |
| Residential: | \$0 |
| Commercial: | \$0 |
| Overall: | \$0 |

| Time On Market Stats | | |
|-----------------------------|--------------|-------------|
| Days | #Residential | #Commercial |
| 0-30 | 0 | 0 |
| 31-60 | 0 | 0 |
| 61-90 | 0 | 0 |
| 91-120 | 0 | 0 |
| 121+ | 0 | 0 |

| Financing Stats | Residential | Commercial |
|-------------------|-------------|------------|
| Cash | 0 | 0 |
| Conventional | 0 | 0 |
| FHA | 0 | 0 |
| VA | 0 | 0 |
| SBA | 0 | 0 |
| RECD/FmHA | 0 | 0 |
| Assumable Loan | 0 | 0 |
| WHEDA | 0 | 0 |
| Land Contract | 0 | 0 |
| Exchange | 0 | 0 |
| Rural Development | 0 | 0 |
| Seller 1st | 0 | 0 |
| Seller 2nd | 0 | 0 |
| Assumable | | 0 |
| Lease | | 0 |
| Other | 0 | 0 |

Sold Report for Iron MI

Offices: All Offices

From Jan 1/23 to Dec 31/23

| Price Range | 2br- | 3br | 4br+ | # Com | Total | Avg DOM | New Res | New Com |
|-------------------|-----------|-----------|----------|----------|-----------|-----------|-----------|----------|
| Under 30,000 | 2 | 0 | 0 | 0 | 2 | 82 | 3 | 0 |
| 30,000 - 39,999 | 1 | 1 | 0 | 0 | 2 | 39 | 1 | 0 |
| 40,000 - 49,999 | 0 | 1 | 0 | 0 | 1 | 57 | 4 | 1 |
| 50,000 - 59,999 | 1 | 1 | 0 | 0 | 2 | 20 | 5 | 0 |
| 60,000 - 69,999 | 1 | 2 | 0 | 0 | 3 | 107 | 4 | 0 |
| 70,000 - 79,999 | 2 | 2 | 0 | 0 | 4 | 85 | 9 | 0 |
| 80,000 - 89,999 | 3 | 1 | 1 | 0 | 5 | 90 | 5 | 0 |
| 90,000 - 99,999 | 0 | 3 | 0 | 0 | 3 | 49 | 8 | 1 |
| 100,000 - 119,999 | 0 | 1 | 5 | 0 | 6 | 75 | 8 | 1 |
| 120,000 - 139,999 | 2 | 2 | 1 | 0 | 5 | 143 | 8 | 0 |
| 140,000 - 159,999 | 1 | 1 | 0 | 0 | 2 | 51 | 4 | 0 |
| 160,000 - 179,999 | 1 | 0 | 0 | 0 | 1 | 61 | 3 | 0 |
| 180,000 - 199,999 | 0 | 1 | 0 | 0 | 1 | 62 | 2 | 0 |
| 200,000 - 249,999 | 1 | 2 | 0 | 0 | 3 | 115 | 2 | 1 |
| 250,000 - 299,999 | 0 | 1 | 0 | 0 | 1 | 96 | 2 | 0 |
| 300,000 - 399,999 | 1 | 1 | 0 | 0 | 2 | 125 | 5 | 2 |
| 400,000 - 499,999 | 0 | 3 | 0 | 0 | 3 | 79 | 4 | 0 |
| 500,000 - 1M | 1 | 0 | 0 | 0 | 1 | 106 | 2 | 3 |
| 1M and over | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 0 |
| Total | 17 | 23 | 7 | 0 | 47 | 85 | 81 | 9 |

| | |
|----------------------------|-------------|
| Median Sale Price: | \$106,000 |
| Average Sale Price: | \$145,838 |
| Average DOM: | 85 |
| Total Cash Value | |
| Residential: | \$6,854,394 |
| Commercial: | \$0 |
| Overall: | \$6,854,394 |

| Time On Market Stats | | |
|----------------------|--------------|-------------|
| Days | #Residential | #Commercial |
| 0-30 | 8 | 0 |
| 31-60 | 10 | 0 |
| 61-90 | 10 | 0 |
| 91-120 | 7 | 0 |
| 121+ | 12 | 0 |

| Financing Stats | Residential | Commercial |
|-------------------|-------------|------------|
| Cash | 22 | 0 |
| Conventional | 19 | 0 |
| FHA | 4 | 0 |
| VA | 5 | 0 |
| SBA | 0 | 0 |
| RECD/FmHA | 0 | 0 |
| Assumable Loan | 0 | 0 |
| WHEDA | 0 | 0 |
| Land Contract | 0 | 0 |
| Exchange | 0 | 0 |
| Rural Development | 0 | 0 |
| Seller 1st | 0 | 0 |
| Seller 2nd | 0 | 0 |
| Assumable | | 0 |
| Lease | | 0 |
| Other | 0 | 0 |

Sold Report for Iron WI

Offices: All Offices

From Jan 1/23 to Dec 31/23

| Price Range | 2br- | 3br | 4br+ | # Com | Total | Avg DOM | New Res | New Com |
|-------------------|------------|-----------|-----------|----------|------------|------------|------------|-----------|
| Under 30,000 | 25 | 0 | 0 | 0 | 25 | 147 | 22 | 0 |
| 30,000 - 39,999 | 8 | 0 | 0 | 0 | 8 | 210 | 9 | 0 |
| 40,000 - 49,999 | 8 | 1 | 0 | 0 | 9 | 87 | 12 | 0 |
| 50,000 - 59,999 | 8 | 1 | 0 | 0 | 9 | 131 | 11 | 1 |
| 60,000 - 69,999 | 8 | 0 | 0 | 0 | 8 | 73 | 8 | 0 |
| 70,000 - 79,999 | 6 | 1 | 1 | 2 | 10 | 94 | 6 | 1 |
| 80,000 - 89,999 | 4 | 0 | 0 | 0 | 4 | 250 | 7 | 0 |
| 90,000 - 99,999 | 3 | 2 | 1 | 0 | 6 | 110 | 7 | 0 |
| 100,000 - 119,999 | 6 | 1 | 1 | 0 | 8 | 92 | 8 | 0 |
| 120,000 - 139,999 | 3 | 3 | 0 | 0 | 6 | 137 | 14 | 0 |
| 140,000 - 159,999 | 7 | 1 | 0 | 0 | 8 | 66 | 10 | 1 |
| 160,000 - 179,999 | 5 | 5 | 0 | 0 | 10 | 88 | 12 | 0 |
| 180,000 - 199,999 | 4 | 0 | 3 | 0 | 7 | 65 | 11 | 2 |
| 200,000 - 249,999 | 3 | 2 | 1 | 1 | 7 | 126 | 21 | 0 |
| 250,000 - 299,999 | 4 | 3 | 3 | 0 | 10 | 90 | 10 | 6 |
| 300,000 - 399,999 | 8 | 8 | 1 | 0 | 17 | 109 | 23 | 1 |
| 400,000 - 499,999 | 4 | 4 | 0 | 0 | 8 | 59 | 16 | 3 |
| 500,000 - 1M | 3 | 8 | 4 | 0 | 15 | 125 | 22 | 0 |
| 1M and over | 0 | 1 | 1 | 0 | 2 | 189 | 22 | 1 |
| Total | 117 | 41 | 16 | 3 | 177 | 115 | 251 | 16 |

| | |
|----------------------------|--------------|
| Median Sale Price: | \$126,000 |
| Average Sale Price: | \$197,345 |
| Average DOM: | 115 |
| Total Cash Value | |
| Residential: | \$34,532,184 |
| Commercial: | \$398,000 |
| Overall: | \$34,930,184 |

| Time On Market Stats | | |
|----------------------|--------------|-------------|
| Days | #Residential | #Commercial |
| 0-30 | 14 | 0 |
| 31-60 | 58 | 1 |
| 61-90 | 33 | 0 |
| 91-120 | 16 | 0 |
| 121+ | 53 | 2 |

| Financing Stats | Residential | Commercial |
|-------------------|-------------|------------|
| Cash | 34 | 1 |
| Conventional | 23 | 1 |
| FHA | 0 | 0 |
| VA | 1 | 0 |
| SBA | 0 | 0 |
| RECD/FmHA | 0 | 0 |
| Assumable Loan | 0 | 0 |
| WHEDA | 1 | 0 |
| Land Contract | 1 | 1 |
| Exchange | 0 | 0 |
| Rural Development | 0 | 0 |
| Seller 1st | 0 | 0 |
| Seller 2nd | 0 | 0 |
| Assumable | | 0 |
| Lease | | 0 |
| Other | 0 | 0 |

Sold Report for Keweenaw

Offices: All Offices

From Jan 1/23 to Dec 31/23

| Price Range | 2br- | 3br | 4br+ | # Com | Total | Avg DOM | New Res | New Com |
|-------------------|----------|----------|----------|----------|----------|----------|----------|----------|
| Under 30,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 30,000 - 39,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 40,000 - 49,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 50,000 - 59,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 60,000 - 69,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 70,000 - 79,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 80,000 - 89,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 90,000 - 99,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 100,000 - 119,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 120,000 - 139,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 140,000 - 159,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 160,000 - 179,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 180,000 - 199,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 200,000 - 249,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 250,000 - 299,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 300,000 - 399,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 400,000 - 499,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 500,000 - 1M | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 1M and over | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 |
| Total | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 |

| | |
|----------------------------|-----|
| Median Sale Price: | \$0 |
| Average Sale Price: | \$0 |
| Average DOM: | 0 |
| Total Cash Value | |
| Residential: | \$0 |
| Commercial: | \$0 |
| Overall: | \$0 |

| Time On Market Stats | | |
|-----------------------------|--------------|-------------|
| Days | #Residential | #Commercial |
| 0-30 | 0 | 0 |
| 31-60 | 0 | 0 |
| 61-90 | 0 | 0 |
| 91-120 | 0 | 0 |
| 121+ | 0 | 0 |

| Financing Stats | Residential | Commercial |
|-------------------|-------------|------------|
| Cash | 0 | 0 |
| Conventional | 0 | 0 |
| FHA | 0 | 0 |
| VA | 0 | 0 |
| SBA | 0 | 0 |
| RECD/FmHA | 0 | 0 |
| Assumable Loan | 0 | 0 |
| WHEDA | 0 | 0 |
| Land Contract | 0 | 0 |
| Exchange | 0 | 0 |
| Rural Development | 0 | 0 |
| Seller 1st | 0 | 0 |
| Seller 2nd | 0 | 0 |
| Assumable | | 0 |
| Lease | | 0 |
| Other | 0 | 0 |

Sold Report for Langlade

Offices: All Offices

From Jan 1/23 to Dec 31/23

| Price Range | 2br- | 3br | 4br+ | # Com | Total | Avg DOM | New Res | New Com |
|-------------------|------------|------------|-----------|-----------|------------|------------|------------|-----------|
| Under 30,000 | 24 | 1 | 0 | 1 | 26 | 228 | 28 | 2 |
| 30,000 - 39,999 | 10 | 0 | 0 | 0 | 10 | 90 | 19 | 1 |
| 40,000 - 49,999 | 13 | 1 | 2 | 1 | 17 | 111 | 16 | 1 |
| 50,000 - 59,999 | 12 | 3 | 4 | 3 | 22 | 152 | 12 | 1 |
| 60,000 - 69,999 | 8 | 5 | 2 | 0 | 15 | 81 | 11 | 0 |
| 70,000 - 79,999 | 6 | 3 | 0 | 1 | 10 | 107 | 12 | 2 |
| 80,000 - 89,999 | 9 | 2 | 1 | 0 | 12 | 151 | 10 | 0 |
| 90,000 - 99,999 | 6 | 8 | 1 | 0 | 15 | 53 | 18 | 0 |
| 100,000 - 119,999 | 10 | 8 | 3 | 0 | 21 | 59 | 16 | 0 |
| 120,000 - 139,999 | 9 | 8 | 3 | 1 | 21 | 79 | 26 | 1 |
| 140,000 - 159,999 | 8 | 12 | 4 | 2 | 26 | 83 | 29 | 3 |
| 160,000 - 179,999 | 7 | 7 | 3 | 0 | 17 | 90 | 18 | 3 |
| 180,000 - 199,999 | 4 | 3 | 1 | 0 | 8 | 73 | 16 | 0 |
| 200,000 - 249,999 | 14 | 20 | 5 | 3 | 42 | 93 | 34 | 4 |
| 250,000 - 299,999 | 3 | 8 | 4 | 1 | 16 | 132 | 18 | 2 |
| 300,000 - 399,999 | 5 | 10 | 5 | 1 | 21 | 64 | 24 | 3 |
| 400,000 - 499,999 | 1 | 3 | 2 | 1 | 7 | 88 | 9 | 4 |
| 500,000 - 1M | 2 | 4 | 3 | 0 | 9 | 118 | 18 | 3 |
| 1M and over | 3 | 0 | 0 | 1 | 4 | 953 | 18 | 1 |
| Total | 154 | 106 | 43 | 16 | 319 | 116 | 352 | 31 |

| | |
|----------------------------|--------------|
| Median Sale Price: | \$130,000 |
| Average Sale Price: | \$175,761 |
| Average DOM: | 116 |
| Total Cash Value | |
| Residential: | \$52,364,356 |
| Commercial: | \$3,703,500 |
| Overall: | \$56,067,856 |

| Time On Market Stats | | |
|----------------------|--------------|-------------|
| Days | #Residential | #Commercial |
| 0-30 | 47 | 2 |
| 31-60 | 109 | 2 |
| 61-90 | 46 | 7 |
| 91-120 | 30 | 0 |
| 121+ | 71 | 5 |

| Financing Stats | Residential | Commercial |
|-------------------|-------------|------------|
| Cash | 109 | 6 |
| Conventional | 98 | 8 |
| FHA | 28 | 0 |
| VA | 25 | 0 |
| SBA | 0 | 0 |
| RECD/FmHA | 0 | 0 |
| Assumable Loan | 2 | 0 |
| WHEDA | 17 | 0 |
| Land Contract | 0 | 0 |
| Exchange | 1 | 0 |
| Rural Development | 1 | 0 |
| Seller 1st | 0 | 0 |
| Seller 2nd | 0 | 0 |
| Assumable | | 0 |
| Lease | | 0 |
| Other | 1 | 0 |

Sold Report for Lincoln

Offices: All Offices

From Jan 1/23 to Dec 31/23

| Price Range | 2br- | 3br | 4br+ | # Com | Total | Avg DOM | New Res | New Com |
|-------------------|------------|------------|-----------|-----------|------------|------------|------------|-----------|
| Under 30,000 | 22 | 0 | 0 | 0 | 22 | 275 | 29 | 0 |
| 30,000 - 39,999 | 11 | 0 | 0 | 0 | 11 | 175 | 16 | 0 |
| 40,000 - 49,999 | 5 | 0 | 0 | 0 | 5 | 90 | 14 | 0 |
| 50,000 - 59,999 | 7 | 1 | 0 | 0 | 8 | 118 | 14 | 0 |
| 60,000 - 69,999 | 5 | 1 | 1 | 0 | 7 | 68 | 10 | 0 |
| 70,000 - 79,999 | 9 | 1 | 0 | 0 | 10 | 94 | 9 | 0 |
| 80,000 - 89,999 | 9 | 0 | 2 | 0 | 11 | 36 | 20 | 1 |
| 90,000 - 99,999 | 7 | 1 | 2 | 1 | 11 | 137 | 11 | 1 |
| 100,000 - 119,999 | 10 | 10 | 2 | 2 | 24 | 78 | 20 | 2 |
| 120,000 - 139,999 | 12 | 10 | 3 | 1 | 26 | 67 | 29 | 2 |
| 140,000 - 159,999 | 13 | 8 | 9 | 1 | 31 | 74 | 24 | 0 |
| 160,000 - 179,999 | 5 | 16 | 4 | 1 | 26 | 69 | 29 | 0 |
| 180,000 - 199,999 | 2 | 8 | 4 | 1 | 15 | 140 | 22 | 0 |
| 200,000 - 249,999 | 19 | 20 | 7 | 2 | 48 | 69 | 63 | 3 |
| 250,000 - 299,999 | 9 | 19 | 5 | 1 | 34 | 71 | 40 | 1 |
| 300,000 - 399,999 | 8 | 12 | 9 | 3 | 32 | 95 | 38 | 4 |
| 400,000 - 499,999 | 7 | 8 | 7 | 1 | 23 | 109 | 29 | 3 |
| 500,000 - 1M | 1 | 4 | 4 | 1 | 10 | 154 | 21 | 3 |
| 1M and over | 0 | 0 | 2 | 0 | 2 | 249 | 21 | 1 |
| Total | 161 | 119 | 61 | 15 | 356 | 100 | 459 | 21 |

| | |
|----------------------------|--------------|
| Median Sale Price: | \$169,900 |
| Average Sale Price: | \$208,419 |
| Average DOM: | 100 |
| Total Cash Value | |
| Residential: | \$70,593,512 |
| Commercial: | \$3,604,000 |
| Overall: | \$74,197,512 |

| Time On Market Stats | | |
|----------------------|--------------|-------------|
| Days | #Residential | #Commercial |
| 0-30 | 57 | 0 |
| 31-60 | 143 | 2 |
| 61-90 | 50 | 3 |
| 91-120 | 25 | 0 |
| 121+ | 65 | 10 |

| Financing Stats | Residential | Commercial |
|-------------------|-------------|------------|
| Cash | 125 | 5 |
| Conventional | 100 | 4 |
| FHA | 21 | 0 |
| VA | 19 | 0 |
| SBA | 0 | 0 |
| RECD/FmHA | 1 | 0 |
| Assumable Loan | 0 | 0 |
| WHEDA | 13 | 0 |
| Land Contract | 0 | 0 |
| Exchange | 2 | 2 |
| Rural Development | 2 | 0 |
| Seller 1st | 1 | 0 |
| Seller 2nd | 0 | 0 |
| Assumable | | 0 |
| Lease | | 0 |
| Other | 2 | 0 |

Sold Report for Marathon

Offices: All Offices

From Jan 1/23 to Dec 31/23

| Price Range | 2br- | 3br | 4br+ | # Com | Total | Avg DOM | New Res | New Com |
|-------------------|----------|-----------|----------|----------|-----------|-----------|-----------|----------|
| Under 30,000 | 1 | 0 | 0 | 0 | 1 | 31 | 1 | 0 |
| 30,000 - 39,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 40,000 - 49,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 50,000 - 59,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 60,000 - 69,999 | 0 | 0 | 0 | 0 | 0 | 0 | 3 | 0 |
| 70,000 - 79,999 | 0 | 1 | 0 | 0 | 1 | 31 | 0 | 0 |
| 80,000 - 89,999 | 0 | 0 | 1 | 0 | 1 | 15 | 2 | 0 |
| 90,000 - 99,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 100,000 - 119,999 | 2 | 1 | 0 | 0 | 3 | 46 | 2 | 0 |
| 120,000 - 139,999 | 0 | 0 | 0 | 0 | 0 | 0 | 3 | 0 |
| 140,000 - 159,999 | 1 | 1 | 0 | 0 | 2 | 28 | 0 | 0 |
| 160,000 - 179,999 | 2 | 1 | 0 | 0 | 3 | 98 | 1 | 0 |
| 180,000 - 199,999 | 1 | 0 | 0 | 1 | 2 | 141 | 4 | 0 |
| 200,000 - 249,999 | 1 | 3 | 0 | 0 | 4 | 45 | 3 | 0 |
| 250,000 - 299,999 | 0 | 6 | 2 | 0 | 8 | 63 | 6 | 0 |
| 300,000 - 399,999 | 0 | 0 | 2 | 0 | 2 | 46 | 7 | 0 |
| 400,000 - 499,999 | 0 | 0 | 1 | 0 | 1 | 81 | 1 | 0 |
| 500,000 - 1M | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 1M and over | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 |
| Total | 8 | 13 | 6 | 1 | 28 | 61 | 33 | 1 |

| | |
|----------------------------|-------------|
| Median Sale Price: | \$215,000 |
| Average Sale Price: | \$212,414 |
| Average DOM: | 61 |
| Total Cash Value | |
| Residential: | \$5,757,600 |
| Commercial: | \$190,000 |
| Overall: | \$5,947,600 |

| Time On Market Stats | | |
|-----------------------------|--------------|-------------|
| Days | #Residential | #Commercial |
| 0-30 | 7 | 0 |
| 31-60 | 13 | 0 |
| 61-90 | 4 | 0 |
| 91-120 | 1 | 0 |
| 121+ | 2 | 1 |

| Financing Stats | Residential | Commercial |
|------------------------|--------------------|-------------------|
| Cash | 3 | 0 |
| Conventional | 3 | 1 |
| FHA | 1 | 0 |
| VA | 1 | 0 |
| SBA | 0 | 0 |
| RECD/FmHA | 0 | 0 |
| Assumable Loan | 0 | 0 |
| WHEDA | 0 | 0 |
| Land Contract | 0 | 0 |
| Exchange | 0 | 0 |
| Rural Development | 0 | 0 |
| Seller 1st | 0 | 0 |
| Seller 2nd | 0 | 0 |
| Assumable | | 0 |
| Lease | | 0 |
| Other | 0 | 0 |

Sold Report for Marinette

Offices: All Offices

From Jan 1/23 to Dec 31/23

| Price Range | 2br- | 3br | 4br+ | # Com | Total | Avg DOM | New Res | New Com |
|-------------------|-----------|----------|----------|----------|-----------|------------|-----------|----------|
| Under 30,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 30,000 - 39,999 | 2 | 0 | 0 | 0 | 2 | 144 | 0 | 0 |
| 40,000 - 49,999 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 0 |
| 50,000 - 59,999 | 2 | 0 | 0 | 0 | 2 | 106 | 2 | 0 |
| 60,000 - 69,999 | 0 | 1 | 0 | 0 | 1 | 35 | 0 | 0 |
| 70,000 - 79,999 | 2 | 0 | 0 | 0 | 2 | 289 | 3 | 0 |
| 80,000 - 89,999 | 2 | 0 | 0 | 0 | 2 | 119 | 2 | 0 |
| 90,000 - 99,999 | 1 | 0 | 0 | 1 | 2 | 323 | 4 | 0 |
| 100,000 - 119,999 | 2 | 2 | 0 | 0 | 4 | 119 | 2 | 0 |
| 120,000 - 139,999 | 2 | 0 | 0 | 0 | 2 | 71 | 1 | 0 |
| 140,000 - 159,999 | 2 | 0 | 1 | 0 | 3 | 112 | 3 | 0 |
| 160,000 - 179,999 | 1 | 2 | 0 | 0 | 3 | 88 | 3 | 0 |
| 180,000 - 199,999 | 0 | 1 | 0 | 0 | 1 | 45 | 2 | 0 |
| 200,000 - 249,999 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 |
| 250,000 - 299,999 | 0 | 0 | 1 | 0 | 1 | 32 | 2 | 0 |
| 300,000 - 399,999 | 1 | 0 | 0 | 0 | 1 | 0 | 2 | 0 |
| 400,000 - 499,999 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 |
| 500,000 - 1M | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 |
| 1M and over | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 1 |
| Total | 17 | 6 | 2 | 1 | 26 | 126 | 32 | 1 |

| | |
|----------------------------|-------------|
| Median Sale Price: | \$110,000 |
| Average Sale Price: | \$123,707 |
| Average DOM: | 126 |
| Total Cash Value | |
| Residential: | \$3,126,400 |
| Commercial: | \$90,000 |
| Overall: | \$3,216,400 |

| Time On Market Stats | | |
|----------------------|--------------|-------------|
| Days | #Residential | #Commercial |
| 0-30 | 3 | 0 |
| 31-60 | 9 | 0 |
| 61-90 | 3 | 0 |
| 91-120 | 2 | 0 |
| 121+ | 8 | 1 |

| Financing Stats | Residential | Commercial |
|-------------------|-------------|------------|
| Cash | 8 | 1 |
| Conventional | 9 | 1 |
| FHA | 3 | 0 |
| VA | 2 | 0 |
| SBA | 0 | 0 |
| RECD/FmHA | 0 | 0 |
| Assumable Loan | 0 | 0 |
| WHEDA | 0 | 0 |
| Land Contract | 0 | 0 |
| Exchange | 0 | 0 |
| Rural Development | 0 | 0 |
| Seller 1st | 0 | 0 |
| Seller 2nd | 0 | 0 |
| Assumable | | 0 |
| Lease | | 0 |
| Other | 0 | 0 |

Sold Report for Menominee

Offices: All Offices

From Jan 1/23 to Dec 31/23

| Price Range | 2br- | 3br | 4br+ | # Com | Total | Avg DOM | New Res | New Com |
|-------------------|----------|----------|----------|----------|----------|------------|----------|----------|
| Under 30,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 30,000 - 39,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 40,000 - 49,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 50,000 - 59,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 60,000 - 69,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 70,000 - 79,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 80,000 - 89,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 90,000 - 99,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 100,000 - 119,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 120,000 - 139,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 140,000 - 159,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 160,000 - 179,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 180,000 - 199,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 200,000 - 249,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 250,000 - 299,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 300,000 - 399,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 400,000 - 499,999 | 0 | 1 | 0 | 0 | 1 | 55 | 1 | 0 |
| 500,000 - 1M | 0 | 1 | 0 | 0 | 1 | 226 | 0 | 0 |
| 1M and over | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 0 | 2 | 0 | 0 | 2 | 140 | 1 | 0 |

| | |
|----------------------------|-------------|
| Median Sale Price: | \$550,000 |
| Average Sale Price: | \$522,500 |
| Average DOM: | 140 |
| Total Cash Value | |
| Residential: | \$1,045,000 |
| Commercial: | \$0 |
| Overall: | \$1,045,000 |

| Time On Market Stats | | |
|-----------------------------|--------------|-------------|
| Days | #Residential | #Commercial |
| 0-30 | 0 | 0 |
| 31-60 | 1 | 0 |
| 61-90 | 0 | 0 |
| 91-120 | 0 | 0 |
| 121+ | 1 | 0 |

| Financing Stats | Residential | Commercial |
|-------------------|-------------|------------|
| Cash | 0 | 0 |
| Conventional | 0 | 0 |
| FHA | 0 | 0 |
| VA | 0 | 0 |
| SBA | 0 | 0 |
| RECD/FmHA | 0 | 0 |
| Assumable Loan | 0 | 0 |
| WHEDA | 0 | 0 |
| Land Contract | 0 | 0 |
| Exchange | 0 | 0 |
| Rural Development | 0 | 0 |
| Seller 1st | 0 | 0 |
| Seller 2nd | 0 | 0 |
| Assumable | | 0 |
| Lease | | 0 |
| Other | 0 | 0 |

Sold Report for Oconto

Offices: All Offices

From Jan 1/23 to Dec 31/23

| Price Range | 2br- | 3br | 4br+ | # Com | Total | Avg DOM | New Res | New Com |
|-------------------|-----------|-----------|----------|----------|-----------|-----------|-----------|----------|
| Under 30,000 | 5 | 0 | 0 | 0 | 5 | 78 | 6 | 0 |
| 30,000 - 39,999 | 2 | 0 | 0 | 0 | 2 | 197 | 0 | 0 |
| 40,000 - 49,999 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 |
| 50,000 - 59,999 | 1 | 0 | 0 | 0 | 1 | 74 | 1 | 0 |
| 60,000 - 69,999 | 1 | 0 | 0 | 0 | 1 | 264 | 0 | 0 |
| 70,000 - 79,999 | 1 | 0 | 0 | 0 | 1 | 33 | 1 | 0 |
| 80,000 - 89,999 | 3 | 0 | 0 | 0 | 3 | 55 | 2 | 0 |
| 90,000 - 99,999 | 0 | 0 | 0 | 0 | 0 | 0 | 4 | 0 |
| 100,000 - 119,999 | 4 | 0 | 1 | 0 | 5 | 80 | 7 | 0 |
| 120,000 - 139,999 | 2 | 0 | 0 | 1 | 3 | 80 | 5 | 0 |
| 140,000 - 159,999 | 3 | 1 | 0 | 0 | 4 | 80 | 6 | 0 |
| 160,000 - 179,999 | 3 | 1 | 1 | 0 | 5 | 79 | 5 | 0 |
| 180,000 - 199,999 | 3 | 1 | 0 | 0 | 4 | 47 | 10 | 0 |
| 200,000 - 249,999 | 4 | 2 | 0 | 0 | 6 | 57 | 5 | 0 |
| 250,000 - 299,999 | 1 | 2 | 0 | 0 | 3 | 109 | 7 | 1 |
| 300,000 - 399,999 | 3 | 3 | 0 | 0 | 6 | 75 | 13 | 2 |
| 400,000 - 499,999 | 0 | 1 | 0 | 0 | 1 | 113 | 4 | 1 |
| 500,000 - 1M | 0 | 2 | 2 | 0 | 4 | 75 | 7 | 0 |
| 1M and over | 0 | 0 | 0 | 0 | 0 | 0 | 7 | 0 |
| Total | 36 | 13 | 4 | 1 | 54 | 81 | 91 | 4 |

| | |
|----------------------------|--------------|
| Median Sale Price: | \$161,000 |
| Average Sale Price: | \$197,227 |
| Average DOM: | 81 |
| Total Cash Value | |
| Residential: | \$10,520,300 |
| Commercial: | \$130,000 |
| Overall: | \$10,650,300 |

| Time On Market Stats | | |
|----------------------|--------------|-------------|
| Days | #Residential | #Commercial |
| 0-30 | 9 | 0 |
| 31-60 | 19 | 0 |
| 61-90 | 10 | 0 |
| 91-120 | 6 | 0 |
| 121+ | 9 | 1 |

| Financing Stats | Residential | Commercial |
|-------------------|-------------|------------|
| Cash | 8 | 0 |
| Conventional | 8 | 0 |
| FHA | 0 | 0 |
| VA | 0 | 0 |
| SBA | 0 | 0 |
| RECD/FmHA | 0 | 0 |
| Assumable Loan | 0 | 0 |
| WHEDA | 0 | 0 |
| Land Contract | 0 | 0 |
| Exchange | 0 | 0 |
| Rural Development | 0 | 0 |
| Seller 1st | 0 | 0 |
| Seller 2nd | 0 | 0 |
| Assumable | | 0 |
| Lease | | 0 |
| Other | 0 | 0 |

Sold Report for Oneida

Offices: All Offices

From Jan 1/23 to Dec 31/23

| Price Range | 2br- | 3br | 4br+ | # Com | Total | Avg DOM | New Res | New Com |
|-------------------|------------|------------|------------|-----------|------------|------------|-------------|------------|
| Under 30,000 | 85 | 3 | 0 | 2 | 90 | 205 | 64 | 1 |
| 30,000 - 39,999 | 39 | 1 | 0 | 1 | 41 | 228 | 56 | 0 |
| 40,000 - 49,999 | 18 | 1 | 0 | 0 | 19 | 186 | 30 | 1 |
| 50,000 - 59,999 | 35 | 0 | 0 | 0 | 35 | 66 | 49 | 0 |
| 60,000 - 69,999 | 20 | 1 | 1 | 0 | 22 | 119 | 33 | 0 |
| 70,000 - 79,999 | 19 | 1 | 0 | 2 | 22 | 172 | 27 | 3 |
| 80,000 - 89,999 | 21 | 2 | 0 | 1 | 24 | 119 | 27 | 1 |
| 90,000 - 99,999 | 17 | 7 | 2 | 1 | 27 | 65 | 23 | 5 |
| 100,000 - 119,999 | 23 | 5 | 1 | 2 | 31 | 84 | 45 | 2 |
| 120,000 - 139,999 | 31 | 13 | 2 | 3 | 49 | 99 | 51 | 4 |
| 140,000 - 159,999 | 32 | 15 | 4 | 3 | 54 | 95 | 47 | 4 |
| 160,000 - 179,999 | 20 | 16 | 7 | 2 | 45 | 88 | 55 | 5 |
| 180,000 - 199,999 | 17 | 9 | 3 | 2 | 31 | 96 | 56 | 7 |
| 200,000 - 249,999 | 34 | 27 | 13 | 6 | 80 | 113 | 99 | 13 |
| 250,000 - 299,999 | 27 | 36 | 11 | 1 | 75 | 80 | 88 | 9 |
| 300,000 - 399,999 | 28 | 42 | 9 | 14 | 93 | 109 | 116 | 14 |
| 400,000 - 499,999 | 17 | 29 | 16 | 4 | 66 | 87 | 68 | 19 |
| 500,000 - 1M | 15 | 49 | 24 | 3 | 91 | 86 | 125 | 12 |
| 1M and over | 6 | 10 | 16 | 2 | 34 | 103 | 125 | 9 |
| Total | 504 | 267 | 109 | 49 | 929 | 114 | 1184 | 109 |

| | |
|----------------------------|---------------|
| Median Sale Price: | \$180,000 |
| Average Sale Price: | \$276,547 |
| Average DOM: | 114 |
| Total Cash Value | |
| Residential: | \$242,773,287 |
| Commercial: | \$14,139,010 |
| Overall: | \$256,912,297 |

| Time On Market Stats | | |
|----------------------|--------------|-------------|
| Days | #Residential | #Commercial |
| 0-30 | 105 | 3 |
| 31-60 | 338 | 3 |
| 61-90 | 179 | 7 |
| 91-120 | 78 | 2 |
| 121+ | 178 | 34 |

| Financing Stats | Residential | Commercial |
|-------------------|-------------|------------|
| Cash | 421 | 25 |
| Conventional | 331 | 18 |
| FHA | 33 | 0 |
| VA | 32 | 0 |
| SBA | 1 | 0 |
| RECD/FmHA | 2 | 0 |
| Assumable Loan | 0 | 0 |
| WHEDA | 17 | 0 |
| Land Contract | 2 | 3 |
| Exchange | 3 | 1 |
| Rural Development | 4 | 0 |
| Seller 1st | 3 | 0 |
| Seller 2nd | 0 | 0 |
| Assumable | | 0 |
| Lease | | 0 |
| Other | 4 | 1 |

Sold Report for Ontonagon

Offices: All Offices

From Jan 1/23 to Dec 31/23

| Price Range | 2br- | 3br | 4br+ | # Com | Total | Avg DOM | New Res | New Com |
|-------------------|-----------|----------|----------|----------|-----------|------------|-----------|----------|
| Under 30,000 | 1 | 0 | 0 | 0 | 1 | 80 | 0 | 0 |
| 30,000 - 39,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 40,000 - 49,999 | 2 | 0 | 0 | 0 | 2 | 106 | 3 | 0 |
| 50,000 - 59,999 | 1 | 0 | 0 | 0 | 1 | 71 | 1 | 0 |
| 60,000 - 69,999 | 1 | 0 | 0 | 0 | 1 | 382 | 1 | 0 |
| 70,000 - 79,999 | 1 | 0 | 0 | 0 | 1 | 41 | 2 | 0 |
| 80,000 - 89,999 | 2 | 0 | 0 | 1 | 3 | 106 | 2 | 0 |
| 90,000 - 99,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 100,000 - 119,999 | 1 | 0 | 0 | 0 | 1 | 56 | 1 | 0 |
| 120,000 - 139,999 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 |
| 140,000 - 159,999 | 1 | 0 | 0 | 0 | 1 | 46 | 1 | 1 |
| 160,000 - 179,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 180,000 - 199,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 200,000 - 249,999 | 0 | 0 | 0 | 0 | 0 | 0 | 4 | 0 |
| 250,000 - 299,999 | 1 | 0 | 0 | 0 | 1 | 372 | 2 | 0 |
| 300,000 - 399,999 | 0 | 1 | 0 | 0 | 1 | 140 | 3 | 0 |
| 400,000 - 499,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 500,000 - 1M | 1 | 0 | 1 | 0 | 2 | 120 | 4 | 0 |
| 1M and over | 0 | 0 | 0 | 0 | 0 | 0 | 4 | 0 |
| Total | 12 | 1 | 1 | 1 | 15 | 130 | 29 | 1 |

| | |
|----------------------------|-------------|
| Median Sale Price: | \$89,000 |
| Average Sale Price: | \$174,240 |
| Average DOM: | 130 |
| Total Cash Value | |
| Residential: | \$2,533,601 |
| Commercial: | \$80,000 |
| Overall: | \$2,613,601 |

| Time On Market Stats | | |
|----------------------|--------------|-------------|
| Days | #Residential | #Commercial |
| 0-30 | 0 | 0 |
| 31-60 | 5 | 0 |
| 61-90 | 2 | 1 |
| 91-120 | 1 | 0 |
| 121+ | 6 | 0 |

| Financing Stats | Residential | Commercial |
|-------------------|-------------|------------|
| Cash | 10 | 1 |
| Conventional | 8 | 1 |
| FHA | 0 | 0 |
| VA | 0 | 0 |
| SBA | 0 | 0 |
| RECD/FmHA | 0 | 0 |
| Assumable Loan | 0 | 0 |
| WHEDA | 0 | 0 |
| Land Contract | 0 | 0 |
| Exchange | 0 | 0 |
| Rural Development | 0 | 0 |
| Seller 1st | 0 | 0 |
| Seller 2nd | 0 | 0 |
| Assumable | | 0 |
| Lease | | 0 |
| Other | 0 | 0 |

Sold Report for Other

Offices: All Offices

From Jan 1/23 to Dec 31/23

| Price Range | 2br- | 3br | 4br+ | # Com | Total | Avg DOM | New Res | New Com |
|-------------------|-----------|-----------|----------|----------|-----------|------------|-----------|----------|
| Under 30,000 | 2 | 0 | 0 | 0 | 2 | 161 | 1 | 0 |
| 30,000 - 39,999 | 1 | 0 | 0 | 0 | 1 | 48 | 0 | 0 |
| 40,000 - 49,999 | 1 | 0 | 0 | 0 | 1 | 41 | 1 | 0 |
| 50,000 - 59,999 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 0 |
| 60,000 - 69,999 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 0 |
| 70,000 - 79,999 | 1 | 0 | 0 | 0 | 1 | 73 | 2 | 0 |
| 80,000 - 89,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 90,000 - 99,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 100,000 - 119,999 | 3 | 2 | 0 | 0 | 5 | 60 | 1 | 0 |
| 120,000 - 139,999 | 1 | 1 | 0 | 0 | 2 | 58 | 2 | 0 |
| 140,000 - 159,999 | 0 | 3 | 0 | 0 | 3 | 262 | 3 | 0 |
| 160,000 - 179,999 | 0 | 1 | 0 | 0 | 1 | 54 | 0 | 0 |
| 180,000 - 199,999 | 1 | 1 | 0 | 0 | 2 | 160 | 1 | 0 |
| 200,000 - 249,999 | 0 | 1 | 0 | 0 | 1 | 49 | 1 | 0 |
| 250,000 - 299,999 | 0 | 2 | 0 | 0 | 2 | 104 | 5 | 0 |
| 300,000 - 399,999 | 2 | 1 | 2 | 0 | 5 | 62 | 4 | 0 |
| 400,000 - 499,999 | 0 | 0 | 2 | 0 | 2 | 72 | 3 | 0 |
| 500,000 - 1M | 0 | 0 | 2 | 0 | 2 | 116 | 7 | 1 |
| 1M and over | 0 | 0 | 0 | 0 | 0 | 0 | 7 | 1 |
| Total | 12 | 12 | 6 | 0 | 30 | 100 | 42 | 2 |

| | |
|----------------------------|-------------|
| Median Sale Price: | \$179,900 |
| Average Sale Price: | \$227,154 |
| Average DOM: | 100 |
| Total Cash Value | |
| Residential: | \$6,814,626 |
| Commercial: | \$0 |
| Overall: | \$6,814,626 |

| Time On Market Stats | | |
|----------------------|--------------|-------------|
| Days | #Residential | #Commercial |
| 0-30 | 3 | 0 |
| 31-60 | 10 | 0 |
| 61-90 | 6 | 0 |
| 91-120 | 3 | 0 |
| 121+ | 8 | 0 |

| Financing Stats | Residential | Commercial |
|-------------------|-------------|------------|
| Cash | 4 | 0 |
| Conventional | 4 | 0 |
| FHA | 0 | 0 |
| VA | 0 | 0 |
| SBA | 0 | 0 |
| RECD/FmHA | 0 | 0 |
| Assumable Loan | 0 | 0 |
| WHEDA | 0 | 0 |
| Land Contract | 1 | 0 |
| Exchange | 0 | 0 |
| Rural Development | 0 | 0 |
| Seller 1st | 1 | 0 |
| Seller 2nd | 0 | 0 |
| Assumable | | 0 |
| Lease | | 0 |
| Other | 0 | 0 |

Sold Report for Price

Offices: All Offices

From Jan 1/23 to Dec 31/23

| Price Range | 2br- | 3br | 4br+ | # Com | Total | Avg DOM | New Res | New Com |
|-------------------|------------|-----------|-----------|-----------|------------|------------|------------|-----------|
| Under 30,000 | 39 | 2 | 0 | 0 | 41 | 165 | 43 | 0 |
| 30,000 - 39,999 | 12 | 0 | 0 | 1 | 13 | 114 | 18 | 0 |
| 40,000 - 49,999 | 8 | 1 | 0 | 2 | 11 | 295 | 17 | 0 |
| 50,000 - 59,999 | 11 | 2 | 0 | 0 | 13 | 125 | 17 | 2 |
| 60,000 - 69,999 | 9 | 4 | 0 | 1 | 14 | 103 | 12 | 1 |
| 70,000 - 79,999 | 14 | 3 | 0 | 0 | 17 | 91 | 15 | 0 |
| 80,000 - 89,999 | 9 | 5 | 0 | 2 | 16 | 136 | 21 | 1 |
| 90,000 - 99,999 | 8 | 4 | 0 | 0 | 12 | 76 | 13 | 0 |
| 100,000 - 119,999 | 10 | 4 | 1 | 0 | 15 | 88 | 24 | 1 |
| 120,000 - 139,999 | 11 | 4 | 5 | 3 | 23 | 110 | 24 | 3 |
| 140,000 - 159,999 | 12 | 3 | 2 | 1 | 18 | 240 | 20 | 3 |
| 160,000 - 179,999 | 6 | 7 | 3 | 1 | 17 | 111 | 25 | 1 |
| 180,000 - 199,999 | 4 | 8 | 1 | 0 | 13 | 111 | 26 | 4 |
| 200,000 - 249,999 | 15 | 18 | 6 | 1 | 40 | 113 | 39 | 4 |
| 250,000 - 299,999 | 9 | 6 | 3 | 0 | 18 | 75 | 32 | 5 |
| 300,000 - 399,999 | 10 | 7 | 2 | 3 | 22 | 80 | 47 | 8 |
| 400,000 - 499,999 | 0 | 4 | 4 | 1 | 9 | 119 | 16 | 7 |
| 500,000 - 1M | 2 | 7 | 1 | 1 | 11 | 120 | 20 | 13 |
| 1M and over | 0 | 0 | 0 | 0 | 0 | 0 | 20 | 4 |
| Total | 189 | 89 | 28 | 17 | 323 | 126 | 449 | 57 |

| | |
|----------------------------|--------------|
| Median Sale Price: | \$126,100 |
| Average Sale Price: | \$159,296 |
| Average DOM: | 126 |
| Total Cash Value | |
| Residential: | \$47,791,825 |
| Commercial: | \$3,661,010 |
| Overall: | \$51,452,835 |

| Time On Market Stats | | |
|----------------------|--------------|-------------|
| Days | #Residential | #Commercial |
| 0-30 | 33 | 2 |
| 31-60 | 98 | 2 |
| 61-90 | 60 | 1 |
| 91-120 | 36 | 1 |
| 121+ | 79 | 11 |

| Financing Stats | Residential | Commercial |
|-------------------|-------------|------------|
| Cash | 118 | 8 |
| Conventional | 87 | 7 |
| FHA | 8 | 0 |
| VA | 9 | 0 |
| SBA | 0 | 0 |
| RECD/FmHA | 0 | 0 |
| Assumable Loan | 0 | 0 |
| WHEDA | 5 | 0 |
| Land Contract | 1 | 0 |
| Exchange | 0 | 0 |
| Rural Development | 0 | 0 |
| Seller 1st | 1 | 0 |
| Seller 2nd | 0 | 0 |
| Assumable | | 0 |
| Lease | | 0 |
| Other | 0 | 0 |

Sold Report for Rusk

Offices: All Offices

From Jan 1/23 to Dec 31/23

| Price Range | 2br- | 3br | 4br+ | # Com | Total | Avg DOM | New Res | New Com |
|-------------------|----------|----------|----------|----------|-----------|-----------|-----------|----------|
| Under 30,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 30,000 - 39,999 | 1 | 0 | 0 | 0 | 1 | 46 | 0 | 0 |
| 40,000 - 49,999 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 |
| 50,000 - 59,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 60,000 - 69,999 | 0 | 1 | 0 | 0 | 1 | 201 | 1 | 0 |
| 70,000 - 79,999 | 1 | 0 | 0 | 0 | 1 | 112 | 1 | 0 |
| 80,000 - 89,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 90,000 - 99,999 | 0 | 0 | 1 | 0 | 1 | 56 | 1 | 0 |
| 100,000 - 119,999 | 2 | 0 | 0 | 0 | 2 | 105 | 1 | 0 |
| 120,000 - 139,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 140,000 - 159,999 | 1 | 0 | 0 | 0 | 1 | 38 | 1 | 0 |
| 160,000 - 179,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 180,000 - 199,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 200,000 - 249,999 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 1 |
| 250,000 - 299,999 | 1 | 0 | 0 | 0 | 1 | 53 | 2 | 0 |
| 300,000 - 399,999 | 1 | 0 | 0 | 0 | 1 | 0 | 1 | 0 |
| 400,000 - 499,999 | 0 | 1 | 0 | 0 | 1 | 274 | 0 | 0 |
| 500,000 - 1M | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 1M and over | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 7 | 2 | 1 | 0 | 10 | 99 | 11 | 1 |

| | |
|----------------------------|-------------|
| Median Sale Price: | \$110,000 |
| Average Sale Price: | \$172,510 |
| Average DOM: | 99 |
| Total Cash Value | |
| Residential: | \$1,725,100 |
| Commercial: | \$0 |
| Overall: | \$1,725,100 |

| Time On Market Stats | | |
|----------------------|--------------|-------------|
| Days | #Residential | #Commercial |
| 0-30 | 1 | 0 |
| 31-60 | 4 | 0 |
| 61-90 | 1 | 0 |
| 91-120 | 1 | 0 |
| 121+ | 3 | 0 |

| Financing Stats | Residential | Commercial |
|-------------------|-------------|------------|
| Cash | 3 | 0 |
| Conventional | 1 | 0 |
| FHA | 0 | 0 |
| VA | 0 | 0 |
| SBA | 0 | 0 |
| RECD/FmHA | 0 | 0 |
| Assumable Loan | 0 | 0 |
| WHEDA | 0 | 0 |
| Land Contract | 0 | 0 |
| Exchange | 0 | 0 |
| Rural Development | 0 | 0 |
| Seller 1st | 0 | 0 |
| Seller 2nd | 0 | 0 |
| Assumable | | 0 |
| Lease | | 0 |
| Other | 0 | 0 |

Sold Report for Sawyer

Offices: All Offices

From Jan 1/23 to Dec 31/23

| Price Range | 2br- | 3br | 4br+ | # Com | Total | Avg DOM | New Res | New Com |
|-------------------|-----------|----------|----------|----------|-----------|------------|-----------|----------|
| Under 30,000 | 7 | 0 | 0 | 0 | 7 | 130 | 5 | 0 |
| 30,000 - 39,999 | 2 | 0 | 0 | 0 | 2 | 34 | 5 | 0 |
| 40,000 - 49,999 | 3 | 0 | 0 | 0 | 3 | 37 | 6 | 0 |
| 50,000 - 59,999 | 1 | 0 | 0 | 0 | 1 | 51 | 2 | 0 |
| 60,000 - 69,999 | 3 | 0 | 0 | 0 | 3 | 48 | 4 | 0 |
| 70,000 - 79,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 80,000 - 89,999 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 |
| 90,000 - 99,999 | 1 | 0 | 0 | 0 | 1 | 49 | 0 | 0 |
| 100,000 - 119,999 | 2 | 0 | 0 | 0 | 2 | 148 | 1 | 0 |
| 120,000 - 139,999 | 1 | 0 | 0 | 0 | 1 | 42 | 2 | 0 |
| 140,000 - 159,999 | 2 | 0 | 0 | 0 | 2 | 192 | 2 | 0 |
| 160,000 - 179,999 | 1 | 0 | 0 | 0 | 1 | 152 | 2 | 1 |
| 180,000 - 199,999 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 0 |
| 200,000 - 249,999 | 1 | 1 | 1 | 0 | 3 | 83 | 5 | 0 |
| 250,000 - 299,999 | 2 | 0 | 0 | 0 | 2 | 48 | 3 | 0 |
| 300,000 - 399,999 | 1 | 1 | 1 | 0 | 3 | 180 | 1 | 0 |
| 400,000 - 499,999 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 |
| 500,000 - 1M | 0 | 0 | 2 | 1 | 3 | 181 | 3 | 2 |
| 1M and over | 0 | 0 | 0 | 0 | 0 | 0 | 3 | 0 |
| Total | 27 | 2 | 4 | 1 | 34 | 107 | 48 | 3 |

| | |
|----------------------------|-------------|
| Median Sale Price: | \$108,000 |
| Average Sale Price: | \$169,700 |
| Average DOM: | 107 |
| Total Cash Value | |
| Residential: | \$5,019,800 |
| Commercial: | \$750,000 |
| Overall: | \$5,769,800 |

| Time On Market Stats | | |
|----------------------|--------------|-------------|
| Days | #Residential | #Commercial |
| 0-30 | 5 | 0 |
| 31-60 | 14 | 0 |
| 61-90 | 4 | 0 |
| 91-120 | 1 | 0 |
| 121+ | 9 | 1 |

| Financing Stats | Residential | Commercial |
|-------------------|-------------|------------|
| Cash | 15 | 1 |
| Conventional | 5 | 1 |
| FHA | 0 | 0 |
| VA | 0 | 0 |
| SBA | 0 | 0 |
| RECD/FmHA | 0 | 0 |
| Assumable Loan | 0 | 0 |
| WHEDA | 0 | 0 |
| Land Contract | 0 | 0 |
| Exchange | 0 | 0 |
| Rural Development | 0 | 0 |
| Seller 1st | 0 | 0 |
| Seller 2nd | 0 | 0 |
| Assumable | | 0 |
| Lease | | 0 |
| Other | 0 | 0 |

Sold Report for Shawano

Offices: All Offices

From Jan 1/23 to Dec 31/23

| Price Range | 2br- | 3br | 4br+ | # Com | Total | Avg DOM | New Res | New Com |
|-------------------|----------|-----------|----------|----------|-----------|-----------|-----------|----------|
| Under 30,000 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 |
| 30,000 - 39,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 40,000 - 49,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 50,000 - 59,999 | 0 | 1 | 0 | 0 | 1 | 64 | 2 | 0 |
| 60,000 - 69,999 | 1 | 0 | 0 | 0 | 1 | 41 | 0 | 0 |
| 70,000 - 79,999 | 0 | 0 | 0 | 1 | 1 | 326 | 0 | 0 |
| 80,000 - 89,999 | 1 | 0 | 0 | 0 | 1 | 35 | 0 | 1 |
| 90,000 - 99,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 100,000 - 119,999 | 0 | 3 | 0 | 0 | 3 | 84 | 4 | 0 |
| 120,000 - 139,999 | 2 | 1 | 0 | 0 | 3 | 111 | 1 | 0 |
| 140,000 - 159,999 | 0 | 0 | 1 | 0 | 1 | 21 | 2 | 0 |
| 160,000 - 179,999 | 0 | 1 | 0 | 0 | 1 | 40 | 1 | 0 |
| 180,000 - 199,999 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 0 |
| 200,000 - 249,999 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 |
| 250,000 - 299,999 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 |
| 300,000 - 399,999 | 2 | 3 | 0 | 1 | 6 | 84 | 4 | 0 |
| 400,000 - 499,999 | 0 | 1 | 0 | 0 | 1 | 49 | 4 | 0 |
| 500,000 - 1M | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 1M and over | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 6 | 10 | 1 | 2 | 19 | 87 | 23 | 1 |

| | |
|----------------------------|-------------|
| Median Sale Price: | \$138,200 |
| Average Sale Price: | \$204,835 |
| Average DOM: | 87 |
| Total Cash Value | |
| Residential: | \$3,436,520 |
| Commercial: | \$455,350 |
| Overall: | \$3,891,870 |

| Time On Market Stats | | |
|----------------------|--------------|-------------|
| Days | #Residential | #Commercial |
| 0-30 | 3 | 0 |
| 31-60 | 7 | 0 |
| 61-90 | 3 | 0 |
| 91-120 | 3 | 0 |
| 121+ | 1 | 2 |

| Financing Stats | Residential | Commercial |
|-------------------|-------------|------------|
| Cash | 3 | 0 |
| Conventional | 3 | 0 |
| FHA | 1 | 0 |
| VA | 1 | 0 |
| SBA | 0 | 0 |
| RECD/FmHA | 0 | 0 |
| Assumable Loan | 0 | 0 |
| WHEDA | 1 | 0 |
| Land Contract | 0 | 0 |
| Exchange | 1 | 0 |
| Rural Development | 0 | 0 |
| Seller 1st | 0 | 0 |
| Seller 2nd | 0 | 0 |
| Assumable | | 0 |
| Lease | | 0 |
| Other | 0 | 0 |

Sold Report for Taylor

Offices: All Offices

From Jan 1/23 to Dec 31/23

| Price Range | 2br- | 3br | 4br+ | # Com | Total | Avg DOM | New Res | New Com |
|-------------------|----------|----------|----------|----------|----------|-----------|----------|----------|
| Under 30,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 30,000 - 39,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 40,000 - 49,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 50,000 - 59,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 60,000 - 69,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 70,000 - 79,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 80,000 - 89,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 90,000 - 99,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 100,000 - 119,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 120,000 - 139,999 | 2 | 0 | 0 | 0 | 2 | 63 | 2 | 0 |
| 140,000 - 159,999 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 |
| 160,000 - 179,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 180,000 - 199,999 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 |
| 200,000 - 249,999 | 3 | 0 | 0 | 0 | 3 | 56 | 2 | 0 |
| 250,000 - 299,999 | 1 | 0 | 0 | 0 | 1 | 120 | 0 | 0 |
| 300,000 - 399,999 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 0 |
| 400,000 - 499,999 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 |
| 500,000 - 1M | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 1M and over | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 6 | 0 | 0 | 0 | 6 | 69 | 9 | 0 |

| | |
|----------------------------|-------------|
| Median Sale Price: | \$225,000 |
| Average Sale Price: | \$202,033 |
| Average DOM: | 69 |
| Total Cash Value | |
| Residential: | \$1,212,200 |
| Commercial: | \$0 |
| Overall: | \$1,212,200 |

| Time On Market Stats | | |
|-----------------------------|--------------|-------------|
| Days | #Residential | #Commercial |
| 0-30 | 1 | 0 |
| 31-60 | 2 | 0 |
| 61-90 | 0 | 0 |
| 91-120 | 3 | 0 |
| 121+ | 0 | 0 |

| Financing Stats | Residential | Commercial |
|------------------------|--------------------|-------------------|
| Cash | 0 | 0 |
| Conventional | 0 | 0 |
| FHA | 0 | 0 |
| VA | 0 | 0 |
| SBA | 0 | 0 |
| RECD/FmHA | 0 | 0 |
| Assumable Loan | 0 | 0 |
| WHEDA | 0 | 0 |
| Land Contract | 0 | 0 |
| Exchange | 0 | 0 |
| Rural Development | 0 | 0 |
| Seller 1st | 0 | 0 |
| Seller 2nd | 0 | 0 |
| Assumable | | 0 |
| Lease | | 0 |
| Other | 0 | 0 |

Sold Report for Vilas

Offices: All Offices

From Jan 1/23 to Dec 31/23

| Price Range | 2br- | 3br | 4br+ | # Com | Total | Avg DOM | New Res | New Com |
|-------------------|------------|------------|------------|-----------|------------|------------|-------------|-----------|
| Under 30,000 | 74 | 0 | 0 | 0 | 74 | 152 | 57 | 1 |
| 30,000 - 39,999 | 39 | 0 | 0 | 0 | 39 | 299 | 46 | 0 |
| 40,000 - 49,999 | 28 | 2 | 0 | 1 | 31 | 114 | 36 | 3 |
| 50,000 - 59,999 | 17 | 1 | 0 | 1 | 19 | 151 | 25 | 1 |
| 60,000 - 69,999 | 16 | 0 | 0 | 0 | 16 | 85 | 13 | 0 |
| 70,000 - 79,999 | 10 | 0 | 0 | 0 | 10 | 123 | 18 | 0 |
| 80,000 - 89,999 | 7 | 5 | 0 | 1 | 13 | 77 | 17 | 1 |
| 90,000 - 99,999 | 10 | 1 | 0 | 1 | 12 | 215 | 10 | 3 |
| 100,000 - 119,999 | 20 | 4 | 0 | 3 | 27 | 98 | 21 | 2 |
| 120,000 - 139,999 | 11 | 2 | 0 | 3 | 16 | 98 | 29 | 3 |
| 140,000 - 159,999 | 14 | 5 | 2 | 0 | 21 | 65 | 31 | 5 |
| 160,000 - 179,999 | 17 | 7 | 1 | 2 | 27 | 96 | 34 | 3 |
| 180,000 - 199,999 | 18 | 9 | 2 | 2 | 31 | 146 | 26 | 1 |
| 200,000 - 249,999 | 41 | 18 | 4 | 4 | 67 | 167 | 73 | 5 |
| 250,000 - 299,999 | 39 | 19 | 6 | 1 | 65 | 83 | 89 | 7 |
| 300,000 - 399,999 | 44 | 44 | 11 | 7 | 106 | 93 | 131 | 12 |
| 400,000 - 499,999 | 25 | 22 | 10 | 4 | 61 | 95 | 90 | 10 |
| 500,000 - 1M | 31 | 64 | 44 | 3 | 142 | 72 | 181 | 22 |
| 1M and over | 1 | 13 | 25 | 3 | 42 | 135 | 181 | 8 |
| Total | 462 | 216 | 105 | 36 | 819 | 118 | 1108 | 87 |

| | |
|----------------------------|---------------|
| Median Sale Price: | \$250,000 |
| Average Sale Price: | \$344,673 |
| Average DOM: | 118 |
| Total Cash Value | |
| Residential: | \$265,166,373 |
| Commercial: | \$17,121,300 |
| Overall: | \$282,287,673 |

| Time On Market Stats | | |
|----------------------|--------------|-------------|
| Days | #Residential | #Commercial |
| 0-30 | 96 | 6 |
| 31-60 | 297 | 8 |
| 61-90 | 148 | 6 |
| 91-120 | 67 | 2 |
| 121+ | 174 | 13 |

| Financing Stats | Residential | Commercial |
|-------------------|-------------|------------|
| Cash | 429 | 19 |
| Conventional | 325 | 14 |
| FHA | 11 | 0 |
| VA | 14 | 0 |
| SBA | 0 | 0 |
| RECD/FmHA | 0 | 0 |
| Assumable Loan | 1 | 0 |
| WHEDA | 4 | 0 |
| Land Contract | 3 | 0 |
| Exchange | 2 | 0 |
| Rural Development | 12 | 0 |
| Seller 1st | 2 | 0 |
| Seller 2nd | 1 | 0 |
| Assumable | | 0 |
| Lease | | 0 |
| Other | 12 | 0 |

Sold Report Totals

Offices: All Offices

From Jan 1/23 to Dec 31/23

| Price Range | 2br- | 3br | 4br+ | # Com | Total | Avg DOM | New Res | New Com |
|-------------------|-------------|-------------|------------|------------|-------------|------------|-------------|------------|
| Under 30,000 | 327 | 8 | 0 | 3 | 338 | 175 | 312 | 5 |
| 30,000 - 39,999 | 148 | 4 | 0 | 2 | 154 | 200 | 194 | 2 |
| 40,000 - 49,999 | 97 | 7 | 2 | 5 | 111 | 136 | 158 | 6 |
| 50,000 - 59,999 | 112 | 12 | 7 | 5 | 136 | 129 | 165 | 5 |
| 60,000 - 69,999 | 85 | 19 | 5 | 1 | 110 | 96 | 127 | 2 |
| 70,000 - 79,999 | 80 | 17 | 2 | 6 | 105 | 134 | 131 | 7 |
| 80,000 - 89,999 | 87 | 18 | 6 | 5 | 116 | 139 | 140 | 5 |
| 90,000 - 99,999 | 68 | 30 | 7 | 5 | 110 | 102 | 127 | 10 |
| 100,000 - 119,999 | 113 | 44 | 15 | 7 | 179 | 86 | 189 | 8 |
| 120,000 - 139,999 | 105 | 55 | 16 | 14 | 190 | 92 | 239 | 15 |
| 140,000 - 159,999 | 112 | 56 | 25 | 8 | 201 | 103 | 225 | 18 |
| 160,000 - 179,999 | 77 | 70 | 24 | 7 | 178 | 100 | 207 | 13 |
| 180,000 - 199,999 | 59 | 47 | 14 | 7 | 127 | 113 | 204 | 15 |
| 200,000 - 249,999 | 147 | 122 | 43 | 17 | 329 | 109 | 389 | 31 |
| 250,000 - 299,999 | 110 | 108 | 39 | 5 | 262 | 88 | 349 | 36 |
| 300,000 - 399,999 | 125 | 145 | 47 | 30 | 347 | 97 | 467 | 52 |
| 400,000 - 499,999 | 58 | 80 | 45 | 11 | 194 | 93 | 273 | 48 |
| 500,000 - 1M | 64 | 149 | 95 | 11 | 319 | 93 | 443 | 64 |
| 1M and over | 12 | 24 | 46 | 6 | 88 | 180 | 443 | 30 |
| Total | 1986 | 1015 | 438 | 155 | 3594 | 116 | 4782 | 372 |

| | |
|----------------------------|---------------|
| Median Sale Price: | \$165,000 |
| Average Sale Price: | \$244,669 |
| Average DOM: | 116 |
| Total Cash Value | |
| Residential: | \$831,820,119 |
| Commercial: | \$47,520,621 |
| Overall: | \$879,340,740 |

| Time On Market Stats | | |
|----------------------|--------------|-------------|
| Days | #Residential | #Commercial |
| 0-30 | 439 | 13 |
| 31-60 | 1269 | 20 |
| 61-90 | 619 | 26 |
| 91-120 | 318 | 6 |
| 121+ | 790 | 89 |

| Financing Stats | Residential | Commercial |
|-------------------|-------------|------------|
| Cash | 1452 | 73 |
| Conventional | 1132 | 59 |
| FHA | 129 | 0 |
| VA | 126 | 0 |
| SBA | 1 | 0 |
| RECD/FmHA | 3 | 0 |
| Assumable Loan | 4 | 0 |
| WHEDA | 66 | 0 |
| Land Contract | 8 | 4 |
| Exchange | 9 | 3 |
| Rural Development | 21 | 0 |
| Seller 1st | 8 | 0 |
| Seller 2nd | 1 | 0 |
| Assumable | | 0 |
| Lease | | 0 |
| Other | 21 | 1 |