

Sold Report for Ashland

Offices: All Offices

From Jan 1/03 to Dec 31/03

Price Range	2br-	3br	4br+	# Com	Total	Avg DOM	New Res	New Com
Under 30,000	14	1	1	0	16	235	28	1
30,000 - 39,999	14	1	0	1	16	178	10	0
40,000 - 49,999	3	1	0	2	6	127	10	1
50,000 - 59,999	0	0	1	0	1	55	7	3
60,000 - 69,999	1	0	1	0	2	200	8	0
70,000 - 79,999	1	0	0	0	1	162	7	1
80,000 - 89,999	4	0	0	0	4	192	5	0
90,000 - 99,999	3	1	1	0	5	196	7	1
100,000 - 119,999	0	0	0	0	0	0	2	1
120,000 - 139,999	0	3	0	0	3	284	4	0
140,000 - 159,999	2	1	1	0	4	199	4	1
160,000 - 179,999	0	0	0	0	0	0	1	0
180,000 - 199,999	1	0	0	0	1	0	3	0
200,000 - 249,999	0	0	0	0	0	0	2	1
250,000 - 299,999	0	0	0	0	0	0	1	0
300,000 - 399,999	0	0	0	0	0	0	1	0
400,000 - 499,999	0	0	0	0	0	0	0	0
500,000 and Over	0	0	0	0	0	0	0	1
Total	43	8	5	3	59	193	100	11

Median Sale Price:	\$39,000
Average Sale Price:	\$55,782
Average DOM:	193
Total Cash Value	
Residential:	\$3,167,150
Commercial:	\$124,000
Overall:	\$3,291,150

Time On Market Stats		
Days	#Residential	#Commercial
0-30	2	0
31-60	6	1
61-90	11	0
91-120	4	0
121+	32	2

Financing Stats	Residential	Commercial
Cash	46	3
Conventional	20	0
FHA	0	0
VA	0	0
SBA	0	0
RECD/FmHA	0	0
Assumable Loan	1	0
WHEDA	0	0
Land Contract	1	0
Exchange	1	0
Rural Development	1	0
Seller 1st	0	0
Seller 2nd	0	0
Assumable		0
Lease		0
Other	1	0

Sold Report for Baraga

Offices: All Offices

From Jan 1/03 to Dec 31/03

Price Range	2br-	3br	4br+	# Com	Total	Avg DOM	New Res	New Com
Under 30,000	0	0	0	0	0	0	0	0
30,000 - 39,999	0	0	0	0	0	0	0	0
40,000 - 49,999	0	0	0	0	0	0	0	0
50,000 - 59,999	0	0	0	0	0	0	0	0
60,000 - 69,999	0	0	0	0	0	0	0	0
70,000 - 79,999	0	0	0	0	0	0	0	0
80,000 - 89,999	0	0	0	0	0	0	0	0
90,000 - 99,999	0	0	0	0	0	0	0	0
100,000 - 119,999	0	0	0	0	0	0	0	0
120,000 - 139,999	0	0	0	0	0	0	0	0
140,000 - 159,999	0	0	0	0	0	0	0	0
160,000 - 179,999	0	0	0	0	0	0	0	0
180,000 - 199,999	0	0	0	0	0	0	0	0
200,000 - 249,999	0	0	0	0	0	0	0	0
250,000 - 299,999	0	0	0	0	0	0	0	0
300,000 - 399,999	0	0	0	0	0	0	0	0
400,000 - 499,999	0	0	0	0	0	0	0	0
500,000 and Over	0	0	0	0	0	0	0	0
Total	0	0	0	0	0	0	0	0

Median Sale Price:	\$0
Average Sale Price:	\$0
Average DOM:	0
Total Cash Value	
Residential:	\$0
Commercial:	\$0
Overall:	\$0

Time On Market Stats		
Days	#Residential	#Commercial
0-30	0	0
31-60	0	0
61-90	0	0
91-120	0	0
121+	0	0

Financing Stats	Residential	Commercial
Cash	0	0
Conventional	0	0
FHA	0	0
VA	0	0
SBA	0	0
RECD/FmHA	0	0
Assumable Loan	0	0
WHEDA	0	0
Land Contract	0	0
Exchange	0	0
Rural Development	0	0
Seller 1st	0	0
Seller 2nd	0	0
Assumable		0
Lease		0
Other	0	0

Sold Report for Bayfield

Offices: All Offices

From Jan 1/03 to Dec 31/03

Price Range	2br-	3br	4br+	# Com	Total	Avg DOM	New Res	New Com
Under 30,000	1	0	0	0	1	42	0	0
30,000 - 39,999	0	0	0	0	0	0	0	0
40,000 - 49,999	0	0	0	0	0	0	0	0
50,000 - 59,999	0	0	0	0	0	0	0	0
60,000 - 69,999	0	0	0	0	0	0	0	0
70,000 - 79,999	0	0	0	0	0	0	0	0
80,000 - 89,999	0	0	0	0	0	0	0	0
90,000 - 99,999	0	0	0	0	0	0	0	0
100,000 - 119,999	0	0	0	0	0	0	0	0
120,000 - 139,999	0	0	0	0	0	0	0	0
140,000 - 159,999	0	0	0	0	0	0	0	0
160,000 - 179,999	0	0	0	0	0	0	0	0
180,000 - 199,999	0	0	0	0	0	0	0	0
200,000 - 249,999	0	0	0	0	0	0	0	0
250,000 - 299,999	0	0	0	0	0	0	0	0
300,000 - 399,999	0	0	0	0	0	0	0	0
400,000 - 499,999	0	0	0	0	0	0	0	0
500,000 and Over	0	0	0	0	0	0	0	0
Total	1	0	0	0	1	42	0	0

Median Sale Price:	\$28,000
Average Sale Price:	\$28,000
Average DOM:	42
Total Cash Value	
Residential:	\$28,000
Commercial:	\$0
Overall:	\$28,000

Time On Market Stats		
Days	#Residential	#Commercial
0-30	0	0
31-60	1	0
61-90	0	0
91-120	0	0
121+	0	0

Financing Stats	Residential	Commercial
Cash	1	0
Conventional	0	0
FHA	0	0
VA	0	0
SBA	0	0
RECD/FmHA	0	0
Assumable Loan	0	0
WHEDA	0	0
Land Contract	0	0
Exchange	0	0
Rural Development	0	0
Seller 1st	0	0
Seller 2nd	0	0
Assumable		0
Lease		0
Other	0	0

Sold Report for Dickinson

Offices: All Offices

From Jan 1/03 to Dec 31/03

Price Range	2br-	3br	4br+	# Com	Total	Avg DOM	New Res	New Com
Under 30,000	0	0	0	0	0	0	0	0
30,000 - 39,999	0	0	0	0	0	0	0	0
40,000 - 49,999	0	0	0	0	0	0	0	0
50,000 - 59,999	0	0	0	0	0	0	0	0
60,000 - 69,999	0	0	0	0	0	0	0	0
70,000 - 79,999	0	0	0	0	0	0	0	0
80,000 - 89,999	0	0	0	0	0	0	0	0
90,000 - 99,999	0	0	0	0	0	0	0	0
100,000 - 119,999	0	0	0	0	0	0	0	0
120,000 - 139,999	0	0	0	0	0	0	0	0
140,000 - 159,999	0	0	0	0	0	0	0	0
160,000 - 179,999	0	0	0	0	0	0	0	0
180,000 - 199,999	0	0	0	0	0	0	0	0
200,000 - 249,999	0	0	0	0	0	0	0	0
250,000 - 299,999	0	0	0	0	0	0	0	0
300,000 - 399,999	0	0	0	0	0	0	0	0
400,000 - 499,999	0	0	0	0	0	0	0	0
500,000 and Over	0	0	0	0	0	0	0	0
Total	0	0	0	0	0	0	0	0

Median Sale Price:	\$0
Average Sale Price:	\$0
Average DOM:	0
Total Cash Value	
Residential:	\$0
Commercial:	\$0
Overall:	\$0

Time On Market Stats		
Days	#Residential	#Commercial
0-30	0	0
31-60	0	0
61-90	0	0
91-120	0	0
121+	0	0

Financing Stats	Residential	Commercial
Cash	0	0
Conventional	0	0
FHA	0	0
VA	0	0
SBA	0	0
RECD/FmHA	0	0
Assumable Loan	0	0
WHEDA	0	0
Land Contract	0	0
Exchange	0	0
Rural Development	0	0
Seller 1st	0	0
Seller 2nd	0	0
Assumable		0
Lease		0
Other	0	0

Sold Report for Florence

Offices: All Offices

From Jan 1/03 to Dec 31/03

Price Range	2br-	3br	4br+	# Com	Total	Avg DOM	New Res	New Com
Under 30,000	4	0	0	0	4	620	3	0
30,000 - 39,999	0	0	0	0	0	0	1	0
40,000 - 49,999	2	0	0	0	2	483	0	0
50,000 - 59,999	0	0	0	0	0	0	0	0
60,000 - 69,999	1	0	0	0	1	573	0	0
70,000 - 79,999	0	0	0	0	0	0	0	0
80,000 - 89,999	0	0	0	0	0	0	0	0
90,000 - 99,999	0	0	0	0	0	0	0	0
100,000 - 119,999	1	0	0	0	1	337	0	0
120,000 - 139,999	0	0	0	0	0	0	2	0
140,000 - 159,999	0	0	0	0	0	0	1	1
160,000 - 179,999	1	0	0	0	1	188	4	1
180,000 - 199,999	1	0	0	0	1	203	1	0
200,000 - 249,999	0	0	0	0	0	0	0	0
250,000 - 299,999	0	0	0	0	0	0	1	0
300,000 - 399,999	0	0	0	0	0	0	0	0
400,000 - 499,999	0	0	0	0	0	0	1	0
500,000 and Over	0	0	0	0	0	0	0	0
Total	10	0	0	0	10	474	14	2

Median Sale Price:	\$49,750
Average Sale Price:	\$67,615
Average DOM:	474
Total Cash Value	
Residential:	\$676,150
Commercial:	\$0
Overall:	\$676,150

Time On Market Stats		
Days	#Residential	#Commercial
0-30	0	0
31-60	0	0
61-90	0	0
91-120	0	0
121+	10	0

Financing Stats	Residential	Commercial
Cash	9	0
Conventional	3	0
FHA	0	0
VA	0	0
SBA	0	0
RECD/FmHA	0	0
Assumable Loan	0	0
WHEDA	0	0
Land Contract	0	0
Exchange	0	0
Rural Development	1	0
Seller 1st	0	0
Seller 2nd	0	0
Assumable		0
Lease		0
Other	1	0

Sold Report for Forest

Offices: All Offices

From Jan 1/03 to Dec 31/03

Price Range	2br-	3br	4br+	# Com	Total	Avg DOM	New Res	New Com
Under 30,000	31	1	0	0	32	338	53	0
30,000 - 39,999	5	0	0	0	5	80	7	0
40,000 - 49,999	3	1	0	1	5	403	6	0
50,000 - 59,999	10	0	0	0	10	243	12	1
60,000 - 69,999	4	0	0	0	4	240	10	0
70,000 - 79,999	1	2	0	0	3	216	7	0
80,000 - 89,999	0	0	0	1	1	426	8	0
90,000 - 99,999	0	0	0	0	0	0	7	1
100,000 - 119,999	1	1	0	0	2	112	5	0
120,000 - 139,999	3	1	0	0	4	82	9	1
140,000 - 159,999	1	0	0	0	1	44	10	0
160,000 - 179,999	1	0	0	0	1	165	6	1
180,000 - 199,999	0	1	1	0	2	303	4	0
200,000 - 249,999	2	2	0	1	5	263	14	2
250,000 - 299,999	0	1	0	0	1	95	7	1
300,000 - 399,999	0	2	0	0	2	415	4	0
400,000 - 499,999	0	0	0	0	0	0	2	0
500,000 and Over	1	0	0	0	1	225	1	0
Total	63	12	1	3	79	269	172	7

Median Sale Price:	\$44,000
Average Sale Price:	\$84,215
Average DOM:	269
Total Cash Value	
Residential:	\$6,328,522
Commercial:	\$324,500
Overall:	\$6,653,022

Time On Market Stats		
Days	#Residential	#Commercial
0-30	6	0
31-60	11	0
61-90	4	0
91-120	8	0
121+	47	3

Financing Stats	Residential	Commercial
Cash	58	3
Conventional	16	2
FHA	0	0
VA	0	0
SBA	0	0
RECD/FmHA	0	0
Assumable Loan	0	0
WHEDA	0	0
Land Contract	1	0
Exchange	1	0
Rural Development	8	0
Seller 1st	2	0
Seller 2nd	1	0
Assumable		0
Lease		0
Other	8	0

Sold Report for Gogebic

Offices: All Offices

From Jan 1/03 to Dec 31/03

Price Range	2br-	3br	4br+	# Com	Total	Avg DOM	New Res	New Com
Under 30,000	8	2	0	1	11	321	20	0
30,000 - 39,999	4	0	0	0	4	247	13	1
40,000 - 49,999	5	0	0	0	5	146	13	1
50,000 - 59,999	3	1	0	0	4	155	10	1
60,000 - 69,999	6	1	0	0	7	208	5	0
70,000 - 79,999	2	0	0	0	2	238	10	0
80,000 - 89,999	1	0	0	0	1	115	3	0
90,000 - 99,999	2	0	0	0	2	248	3	1
100,000 - 119,999	2	0	1	0	3	92	6	0
120,000 - 139,999	6	2	0	0	8	284	17	1
140,000 - 159,999	2	2	0	0	4	163	8	1
160,000 - 179,999	3	2	0	0	5	264	6	1
180,000 - 199,999	0	0	0	0	0	0	6	0
200,000 - 249,999	3	1	0	0	4	244	9	3
250,000 - 299,999	0	2	3	0	5	138	8	0
300,000 - 399,999	3	0	1	0	4	133	13	0
400,000 - 499,999	1	0	0	0	1	698	4	0
500,000 and Over	2	1	0	0	3	330	9	0
Total	53	14	5	1	73	207	163	10

Median Sale Price:	\$105,000
Average Sale Price:	\$141,448
Average DOM:	207
Total Cash Value	
Residential:	\$10,298,250
Commercial:	\$27,500
Overall:	\$10,325,750

Time On Market Stats		
Days	#Residential	#Commercial
0-30	7	0
31-60	8	0
61-90	3	0
91-120	8	0
121+	46	1

Financing Stats	Residential	Commercial
Cash	64	1
Conventional	7	0
FHA	0	0
VA	0	0
SBA	0	0
RECD/FmHA	0	0
Assumable Loan	0	0
WHEDA	0	0
Land Contract	0	0
Exchange	0	0
Rural Development	23	0
Seller 1st	0	0
Seller 2nd	0	0
Assumable		0
Lease		0
Other	23	0

Sold Report for Houghton

Offices: All Offices

From Jan 1/03 to Dec 31/03

Price Range	2br-	3br	4br+	# Com	Total	Avg DOM	New Res	New Com
Under 30,000	0	0	0	0	0	0	0	0
30,000 - 39,999	0	0	0	0	0	0	0	0
40,000 - 49,999	0	0	0	0	0	0	0	0
50,000 - 59,999	0	0	0	0	0	0	0	0
60,000 - 69,999	0	0	0	0	0	0	0	0
70,000 - 79,999	0	0	0	0	0	0	0	0
80,000 - 89,999	0	0	0	0	0	0	1	0
90,000 - 99,999	0	0	0	0	0	0	0	0
100,000 - 119,999	0	0	0	0	0	0	0	0
120,000 - 139,999	0	0	0	0	0	0	0	0
140,000 - 159,999	0	0	0	0	0	0	0	0
160,000 - 179,999	0	0	0	0	0	0	0	0
180,000 - 199,999	0	0	0	0	0	0	0	0
200,000 - 249,999	0	0	0	0	0	0	0	0
250,000 - 299,999	0	0	0	0	0	0	0	0
300,000 - 399,999	0	0	0	0	0	0	0	0
400,000 - 499,999	0	0	0	0	0	0	0	0
500,000 and Over	0	0	0	0	0	0	0	0
Total	0	0	0	0	0	0	1	0

Median Sale Price:	\$0
Average Sale Price:	\$0
Average DOM:	0
Total Cash Value	
Residential:	\$0
Commercial:	\$0
Overall:	\$0

Time On Market Stats		
Days	#Residential	#Commercial
0-30	0	0
31-60	0	0
61-90	0	0
91-120	0	0
121+	0	0

Financing Stats	Residential	Commercial
Cash	0	0
Conventional	0	0
FHA	0	0
VA	0	0
SBA	0	0
RECD/FmHA	0	0
Assumable Loan	0	0
WHEDA	0	0
Land Contract	0	0
Exchange	0	0
Rural Development	0	0
Seller 1st	0	0
Seller 2nd	0	0
Assumable		0
Lease		0
Other	0	0

Sold Report for Iron MI

Offices: All Offices

From Jan 1/03 to Dec 31/03

Price Range	2br-	3br	4br+	# Com	Total	Avg DOM	New Res	New Com
Under 30,000	1	0	0	1	2	291	1	1
30,000 - 39,999	0	0	0	0	0	0	0	0
40,000 - 49,999	0	0	0	0	0	0	0	0
50,000 - 59,999	1	0	0	0	1	24	1	0
60,000 - 69,999	0	0	0	0	0	0	0	0
70,000 - 79,999	1	0	0	0	1	41	1	0
80,000 - 89,999	1	0	0	0	1	382	1	0
90,000 - 99,999	0	0	0	0	0	0	2	0
100,000 - 119,999	0	0	0	0	0	0	0	0
120,000 - 139,999	0	0	0	0	0	0	1	0
140,000 - 159,999	0	0	0	1	1	231	1	0
160,000 - 179,999	0	0	0	0	0	0	0	1
180,000 - 199,999	0	0	0	0	0	0	0	0
200,000 - 249,999	0	0	0	0	0	0	1	0
250,000 - 299,999	0	1	0	0	1	83	1	0
300,000 - 399,999	0	0	0	0	0	0	3	0
400,000 - 499,999	0	0	0	0	0	0	0	0
500,000 and Over	0	0	0	0	0	0	3	1
Total	4	1	0	2	7	191	16	3

Median Sale Price:	\$79,000
Average Sale Price:	\$95,785
Average DOM:	191
Total Cash Value	
Residential:	\$492,500
Commercial:	\$178,000
Overall:	\$670,500

Time On Market Stats		
Days	#Residential	#Commercial
0-30	1	0
31-60	1	0
61-90	1	0
91-120	0	0
121+	2	2

Financing Stats	Residential	Commercial
Cash	4	2
Conventional	2	0
FHA	0	0
VA	0	0
SBA	0	0
RECD/FmHA	0	0
Assumable Loan	0	0
WHEDA	0	0
Land Contract	0	0
Exchange	0	0
Rural Development	0	0
Seller 1st	0	0
Seller 2nd	0	0
Assumable		0
Lease		0
Other	0	0

Sold Report for Iron WI

Offices: All Offices

From Jan 1/03 to Dec 31/03

Price Range	2br-	3br	4br+	# Com	Total	Avg DOM	New Res	New Com
Under 30,000	22	1	2	0	25	279	38	0
30,000 - 39,999	17	1	0	2	20	194	29	2
40,000 - 49,999	8	0	2	0	10	251	20	0
50,000 - 59,999	5	0	0	0	5	249	6	0
60,000 - 69,999	11	1	0	0	12	272	15	1
70,000 - 79,999	3	3	0	0	6	481	8	1
80,000 - 89,999	5	1	0	0	6	85	11	0
90,000 - 99,999	4	3	0	0	7	299	8	1
100,000 - 119,999	5	0	0	1	6	191	11	0
120,000 - 139,999	5	1	0	0	6	131	14	0
140,000 - 159,999	2	2	1	0	5	119	18	0
160,000 - 179,999	4	4	2	0	10	215	19	1
180,000 - 199,999	4	2	0	1	7	167	17	1
200,000 - 249,999	5	7	1	0	13	231	18	1
250,000 - 299,999	1	2	1	0	4	221	17	3
300,000 - 399,999	0	3	0	1	4	196	15	5
400,000 - 499,999	4	1	0	0	5	126	5	2
500,000 and Over	1	2	0	0	3	170	9	1
Total	106	34	9	5	154	220	278	19

Median Sale Price:	\$79,000
Average Sale Price:	\$136,338
Average DOM:	220
Total Cash Value	
Residential:	\$20,299,616
Commercial:	\$696,500
Overall:	\$20,996,116

Time On Market Stats		
Days	#Residential	#Commercial
0-30	12	1
31-60	8	0
61-90	26	1
91-120	18	1
121+	85	2

Financing Stats	Residential	Commercial
Cash	139	4
Conventional	42	2
FHA	0	0
VA	0	0
SBA	0	0
RECD/FmHA	0	0
Assumable Loan	0	0
WHEDA	0	0
Land Contract	8	1
Exchange	1	0
Rural Development	4	0
Seller 1st	0	0
Seller 2nd	0	0
Assumable		0
Lease		0
Other	4	0

Sold Report for Keweenaw

Offices: All Offices

From Jan 1/03 to Dec 31/03

Price Range	2br-	3br	4br+	# Com	Total	Avg DOM	New Res	New Com
Under 30,000	0	0	0	0	0	0	0	0
30,000 - 39,999	0	0	0	0	0	0	0	0
40,000 - 49,999	0	0	0	0	0	0	0	0
50,000 - 59,999	0	0	0	0	0	0	0	0
60,000 - 69,999	0	0	0	0	0	0	0	0
70,000 - 79,999	0	0	0	0	0	0	0	0
80,000 - 89,999	0	0	0	0	0	0	0	0
90,000 - 99,999	0	0	0	0	0	0	0	0
100,000 - 119,999	0	0	0	0	0	0	0	0
120,000 - 139,999	0	0	0	0	0	0	0	0
140,000 - 159,999	0	0	0	0	0	0	0	0
160,000 - 179,999	0	0	0	0	0	0	0	0
180,000 - 199,999	0	0	0	0	0	0	0	0
200,000 - 249,999	0	0	0	0	0	0	0	0
250,000 - 299,999	0	0	0	0	0	0	0	0
300,000 - 399,999	0	0	0	0	0	0	0	0
400,000 - 499,999	0	0	0	0	0	0	0	0
500,000 and Over	0	0	0	0	0	0	0	0
Total	0	0	0	0	0	0	0	0

Median Sale Price:	\$0
Average Sale Price:	\$0
Average DOM:	0
Total Cash Value	
Residential:	\$0
Commercial:	\$0
Overall:	\$0

Time On Market Stats		
Days	#Residential	#Commercial
0-30	0	0
31-60	0	0
61-90	0	0
91-120	0	0
121+	0	0

Financing Stats	Residential	Commercial
Cash	0	0
Conventional	0	0
FHA	0	0
VA	0	0
SBA	0	0
RECD/FmHA	0	0
Assumable Loan	0	0
WHEDA	0	0
Land Contract	0	0
Exchange	0	0
Rural Development	0	0
Seller 1st	0	0
Seller 2nd	0	0
Assumable		0
Lease		0
Other	0	0

Sold Report for Langlade

Offices: All Offices

From Jan 1/03 to Dec 31/03

Price Range	2br-	3br	4br+	# Com	Total	Avg DOM	New Res	New Com
Under 30,000	36	3	3	0	42	228	55	2
30,000 - 39,999	9	8	2	0	19	150	30	1
40,000 - 49,999	12	12	2	1	27	182	30	1
50,000 - 59,999	8	4	6	2	20	197	52	1
60,000 - 69,999	3	7	6	0	16	219	37	0
70,000 - 79,999	4	7	3	1	15	235	28	2
80,000 - 89,999	4	3	6	0	13	247	25	1
90,000 - 99,999	5	7	2	1	15	208	23	2
100,000 - 119,999	6	5	3	0	14	171	28	2
120,000 - 139,999	6	8	4	0	18	204	34	2
140,000 - 159,999	0	4	4	1	9	220	18	3
160,000 - 179,999	2	2	0	0	4	350	11	0
180,000 - 199,999	0	3	1	0	4	288	10	1
200,000 - 249,999	3	2	3	0	8	241	19	1
250,000 - 299,999	0	1	1	1	3	145	9	1
300,000 - 399,999	0	1	1	0	2	171	2	4
400,000 - 499,999	0	0	0	0	0	0	0	2
500,000 and Over	1	0	0	1	2	434	3	3
Total	99	77	47	8	231	208	414	29

Median Sale Price:	\$66,000
Average Sale Price:	\$87,004
Average DOM:	208
Total Cash Value	
Residential:	\$18,865,056
Commercial:	\$1,233,000
Overall:	\$20,098,056

Time On Market Stats		
Days	#Residential	#Commercial
0-30	17	0
31-60	36	1
61-90	33	0
91-120	21	0
121+	116	7

Financing Stats	Residential	Commercial
Cash	116	5
Conventional	57	0
FHA	0	0
VA	1	0
SBA	0	0
RECD/FmHA	0	0
Assumable Loan	0	0
WHEDA	0	0
Land Contract	2	2
Exchange	0	0
Rural Development	71	0
Seller 1st	2	1
Seller 2nd	2	0
Assumable		0
Lease		0
Other	71	1

Sold Report for Lincoln

Offices: All Offices

From Jan 1/03 to Dec 31/03

Price Range	2br-	3br	4br+	# Com	Total	Avg DOM	New Res	New Com
Under 30,000	20	1	1	0	22	188	71	3
30,000 - 39,999	11	1	0	0	12	177	23	0
40,000 - 49,999	13	3	1	0	17	220	17	0
50,000 - 59,999	7	1	1	0	9	229	15	0
60,000 - 69,999	6	3	0	0	9	239	20	2
70,000 - 79,999	8	1	0	0	9	86	21	1
80,000 - 89,999	7	3	1	0	11	201	20	0
90,000 - 99,999	6	1	0	0	7	210	13	1
100,000 - 119,999	7	12	0	0	19	192	28	6
120,000 - 139,999	6	10	2	0	18	305	22	3
140,000 - 159,999	4	7	1	0	12	113	33	0
160,000 - 179,999	4	7	0	0	11	227	14	1
180,000 - 199,999	1	2	1	0	4	215	7	0
200,000 - 249,999	9	3	1	0	13	151	25	4
250,000 - 299,999	1	0	2	1	4	300	10	2
300,000 - 399,999	0	2	1	1	4	291	11	5
400,000 - 499,999	0	0	0	0	0	0	2	1
500,000 and Over	0	2	0	0	2	278	3	2
Total	110	59	12	2	183	201	355	31

Median Sale Price:	\$91,000
Average Sale Price:	\$111,593
Average DOM:	201
Total Cash Value	
Residential:	\$19,866,580
Commercial:	\$555,000
Overall:	\$20,421,580

Time On Market Stats		
Days	#Residential	#Commercial
0-30	10	0
31-60	25	0
61-90	27	0
91-120	17	0
121+	102	2

Financing Stats	Residential	Commercial
Cash	151	2
Conventional	50	0
FHA	1	0
VA	0	0
SBA	0	0
RECD/FmHA	0	0
Assumable Loan	0	0
WHEDA	0	0
Land Contract	3	0
Exchange	1	0
Rural Development	33	0
Seller 1st	0	0
Seller 2nd	0	0
Assumable		0
Lease		0
Other	33	0

Sold Report for Marathon

Offices: All Offices

From Jan 1/03 to Dec 31/03

Price Range	2br-	3br	4br+	# Com	Total	Avg DOM	New Res	New Com
Under 30,000	2	0	0	0	2	126	4	0
30,000 - 39,999	0	0	0	0	0	0	0	0
40,000 - 49,999	0	0	0	0	0	0	0	0
50,000 - 59,999	0	0	0	0	0	0	0	0
60,000 - 69,999	1	0	0	0	1	0	2	0
70,000 - 79,999	1	0	0	0	1	44	1	0
80,000 - 89,999	0	0	0	0	0	0	1	0
90,000 - 99,999	0	0	0	0	0	0	0	0
100,000 - 119,999	0	0	1	0	1	0	3	0
120,000 - 139,999	0	0	0	0	0	0	1	0
140,000 - 159,999	1	0	1	0	2	128	2	0
160,000 - 179,999	0	0	0	0	0	0	1	0
180,000 - 199,999	1	0	0	0	1	45	1	0
200,000 - 249,999	0	0	0	0	0	0	1	0
250,000 - 299,999	0	0	0	0	0	0	0	1
300,000 - 399,999	0	0	0	1	1	0	0	1
400,000 - 499,999	0	0	0	0	0	0	0	1
500,000 and Over	0	0	0	1	1	0	0	1
Total	6	0	2	2	10	59	17	4

Median Sale Price:	\$140,500
Average Sale Price:	\$174,045
Average DOM:	59
Total Cash Value	
Residential:	\$751,000
Commercial:	\$989,450
Overall:	\$1,740,450

Time On Market Stats		
Days	#Residential	#Commercial
0-30	3	2
31-60	2	0
61-90	0	0
91-120	1	0
121+	2	0

Financing Stats	Residential	Commercial
Cash	5	2
Conventional	3	0
FHA	0	0
VA	0	0
SBA	0	0
RECD/FmHA	0	0
Assumable Loan	0	0
WHEDA	0	0
Land Contract	0	0
Exchange	0	0
Rural Development	0	0
Seller 1st	0	0
Seller 2nd	0	0
Assumable		0
Lease		0
Other	0	0

Sold Report for Marinette

Offices: All Offices

From Jan 1/03 to Dec 31/03

Price Range	2br-	3br	4br+	# Com	Total	Avg DOM	New Res	New Com
Under 30,000	5	0	0	0	5	77	9	0
30,000 - 39,999	0	0	0	0	0	0	0	0
40,000 - 49,999	0	0	0	0	0	0	1	0
50,000 - 59,999	0	0	0	0	0	0	0	0
60,000 - 69,999	0	1	0	0	1	23	2	0
70,000 - 79,999	0	0	0	0	0	0	0	0
80,000 - 89,999	0	0	0	0	0	0	0	0
90,000 - 99,999	0	0	0	0	0	0	0	0
100,000 - 119,999	0	0	0	0	0	0	0	0
120,000 - 139,999	0	0	1	0	1	316	0	0
140,000 - 159,999	0	0	0	0	0	0	0	0
160,000 - 179,999	0	0	0	0	0	0	1	0
180,000 - 199,999	0	0	0	0	0	0	0	0
200,000 - 249,999	0	0	0	0	0	0	0	0
250,000 - 299,999	0	0	0	0	0	0	0	0
300,000 - 399,999	0	0	0	0	0	0	1	0
400,000 - 499,999	0	0	0	0	0	0	0	0
500,000 and Over	0	0	0	0	0	0	0	0
Total	5	1	1	0	7	103	14	0

Median Sale Price:	\$19,000
Average Sale Price:	\$43,142
Average DOM:	103
Total Cash Value	
Residential:	\$302,000
Commercial:	\$0
Overall:	\$302,000

Time On Market Stats		
Days	#Residential	#Commercial
0-30	1	0
31-60	2	0
61-90	1	0
91-120	2	0
121+	1	0

Financing Stats	Residential	Commercial
Cash	2	0
Conventional	2	0
FHA	0	0
VA	0	0
SBA	0	0
RECD/FmHA	0	0
Assumable Loan	0	0
WHEDA	0	0
Land Contract	0	0
Exchange	0	0
Rural Development	0	0
Seller 1st	0	0
Seller 2nd	0	0
Assumable		0
Lease		0
Other	0	0

Sold Report for Menominee

Offices: All Offices

From Jan 1/03 to Dec 31/03

Price Range	2br-	3br	4br+	# Com	Total	Avg DOM	New Res	New Com
Under 30,000	0	0	0	0	0	0	0	0
30,000 - 39,999	0	0	0	0	0	0	0	0
40,000 - 49,999	0	0	0	0	0	0	0	0
50,000 - 59,999	0	0	0	0	0	0	0	0
60,000 - 69,999	0	0	0	0	0	0	0	0
70,000 - 79,999	0	0	0	0	0	0	0	0
80,000 - 89,999	0	0	0	0	0	0	0	0
90,000 - 99,999	0	0	0	0	0	0	0	0
100,000 - 119,999	0	0	0	0	0	0	0	0
120,000 - 139,999	0	0	0	0	0	0	0	0
140,000 - 159,999	0	0	0	0	0	0	0	0
160,000 - 179,999	0	0	0	0	0	0	0	0
180,000 - 199,999	0	0	0	0	0	0	0	0
200,000 - 249,999	0	0	0	0	0	0	0	0
250,000 - 299,999	0	0	0	0	0	0	0	0
300,000 - 399,999	0	0	0	0	0	0	0	0
400,000 - 499,999	0	0	0	0	0	0	0	0
500,000 and Over	0	0	0	0	0	0	0	0
Total	0	0	0	0	0	0	0	0

Median Sale Price:	\$0
Average Sale Price:	\$0
Average DOM:	0
Total Cash Value	
Residential:	\$0
Commercial:	\$0
Overall:	\$0

Time On Market Stats		
Days	#Residential	#Commercial
0-30	0	0
31-60	0	0
61-90	0	0
91-120	0	0
121+	0	0

Financing Stats	Residential	Commercial
Cash	0	0
Conventional	0	0
FHA	0	0
VA	0	0
SBA	0	0
RECD/FmHA	0	0
Assumable Loan	0	0
WHEDA	0	0
Land Contract	0	0
Exchange	0	0
Rural Development	0	0
Seller 1st	0	0
Seller 2nd	0	0
Assumable		0
Lease		0
Other	0	0

Sold Report for Oconto

Offices: All Offices

From Jan 1/03 to Dec 31/03

Price Range	2br-	3br	4br+	# Com	Total	Avg DOM	New Res	New Com
Under 30,000	3	0	0	0	3	57	7	0
30,000 - 39,999	0	0	0	0	0	0	0	0
40,000 - 49,999	0	0	0	0	0	0	2	0
50,000 - 59,999	0	0	0	0	0	0	0	0
60,000 - 69,999	0	0	0	0	0	0	1	0
70,000 - 79,999	1	0	0	0	1	73	1	0
80,000 - 89,999	0	1	0	0	1	137	2	0
90,000 - 99,999	1	0	0	0	1	86	3	0
100,000 - 119,999	1	0	0	0	1	65	3	0
120,000 - 139,999	0	2	0	0	2	52	3	0
140,000 - 159,999	1	0	0	0	1	26	5	0
160,000 - 179,999	0	0	0	0	0	0	2	1
180,000 - 199,999	0	2	0	0	2	217	2	1
200,000 - 249,999	0	1	0	0	1	91	3	0
250,000 - 299,999	0	0	0	1	1	71	1	1
300,000 - 399,999	0	0	0	0	0	0	1	0
400,000 - 499,999	0	0	0	0	0	0	0	0
500,000 and Over	0	0	0	0	0	0	1	0
Total	7	6	0	1	14	90	37	3

Median Sale Price:	\$125,000
Average Sale Price:	\$117,385
Average DOM:	90
Total Cash Value	
Residential:	\$1,393,400
Commercial:	\$250,000
Overall:	\$1,643,400

Time On Market Stats		
Days	#Residential	#Commercial
0-30	2	0
31-60	1	0
61-90	6	1
91-120	1	0
121+	3	0

Financing Stats	Residential	Commercial
Cash	3	0
Conventional	2	1
FHA	0	0
VA	0	0
SBA	0	0
RECD/FmHA	0	0
Assumable Loan	0	0
WHEDA	0	0
Land Contract	0	0
Exchange	0	0
Rural Development	1	0
Seller 1st	0	0
Seller 2nd	0	0
Assumable		0
Lease		0
Other	1	0

Sold Report for Oneida

Offices: All Offices

From Jan 1/03 to Dec 31/03

Price Range	2br-	3br	4br+	# Com	Total	Avg DOM	New Res	New Com
Under 30,000	192	7	1	1	201	268	389	2
30,000 - 39,999	53	1	1	0	55	249	92	0
40,000 - 49,999	35	2	0	1	38	222	59	4
50,000 - 59,999	31	7	2	6	46	242	74	5
60,000 - 69,999	31	9	2	1	43	180	83	5
70,000 - 79,999	27	21	3	3	54	188	79	4
80,000 - 89,999	34	21	5	1	61	171	84	6
90,000 - 99,999	23	12	5	2	42	231	84	3
100,000 - 119,999	48	30	6	1	85	199	105	5
120,000 - 139,999	32	40	7	2	81	155	161	6
140,000 - 159,999	25	33	8	1	67	190	123	13
160,000 - 179,999	19	27	5	3	54	208	89	6
180,000 - 199,999	16	28	4	1	49	163	108	14
200,000 - 249,999	31	42	9	3	85	172	128	16
250,000 - 299,999	15	30	7	3	55	200	89	18
300,000 - 399,999	20	28	7	4	59	181	127	20
400,000 - 499,999	5	6	4	2	17	219	44	5
500,000 and Over	7	10	6	5	28	192	71	24
Total	644	354	82	40	1120	199	1989	156

Median Sale Price:	\$105,000
Average Sale Price:	\$140,294
Average DOM:	199
Total Cash Value	
Residential:	\$146,940,625
Commercial:	\$10,189,100
Overall:	\$157,129,725

Time On Market Stats		
Days	#Residential	#Commercial
0-30	82	8
31-60	142	3
61-90	170	3
91-120	123	4
121+	559	22

Financing Stats	Residential	Commercial
Cash	983	34
Conventional	361	13
FHA	2	1
VA	0	0
SBA	0	1
RECD/FmHA	0	0
Assumable Loan	0	0
WHEDA	0	0
Land Contract	34	5
Exchange	2	0
Rural Development	122	0
Seller 1st	0	0
Seller 2nd	0	0
Assumable		0
Lease		0
Other	122	3

Sold Report for Ontonagon

Offices: All Offices

From Jan 1/03 to Dec 31/03

Price Range	2br-	3br	4br+	# Com	Total	Avg DOM	New Res	New Com
Under 30,000	1	0	0	1	2	72	5	1
30,000 - 39,999	0	0	0	0	0	0	0	0
40,000 - 49,999	1	0	0	1	2	156	0	0
50,000 - 59,999	2	0	1	0	3	301	3	1
60,000 - 69,999	0	0	0	0	0	0	1	0
70,000 - 79,999	0	0	0	0	0	0	0	0
80,000 - 89,999	0	0	0	0	0	0	1	0
90,000 - 99,999	0	0	0	0	0	0	2	0
100,000 - 119,999	0	0	0	0	0	0	1	1
120,000 - 139,999	0	0	0	0	0	0	1	0
140,000 - 159,999	0	1	0	0	1	1	2	0
160,000 - 179,999	0	0	0	0	0	0	0	0
180,000 - 199,999	0	0	0	0	0	0	0	0
200,000 - 249,999	0	0	0	1	1	430	1	0
250,000 - 299,999	0	0	0	0	0	0	1	0
300,000 - 399,999	0	0	0	0	0	0	2	1
400,000 - 499,999	0	0	0	0	0	0	1	0
500,000 and Over	0	0	0	0	0	0	0	0
Total	4	1	1	3	9	199	21	4

Median Sale Price:	\$53,000
Average Sale Price:	\$72,944
Average DOM:	199
Total Cash Value	
Residential:	\$368,500
Commercial:	\$288,000
Overall:	\$656,500

Time On Market Stats		
Days	#Residential	#Commercial
0-30	2	1
31-60	0	0
61-90	0	0
91-120	1	0
121+	3	2

Financing Stats	Residential	Commercial
Cash	4	3
Conventional	0	0
FHA	0	0
VA	0	0
SBA	0	0
RECD/FmHA	0	0
Assumable Loan	0	0
WHEDA	0	0
Land Contract	0	0
Exchange	0	0
Rural Development	0	0
Seller 1st	0	0
Seller 2nd	0	0
Assumable		0
Lease		0
Other	0	1

Sold Report for Other

Offices: All Offices

From Jan 1/03 to Dec 31/03

Price Range	2br-	3br	4br+	# Com	Total	Avg DOM	New Res	New Com
Under 30,000	1	0	0	2	3	318	1	1
30,000 - 39,999	0	0	0	0	0	0	0	0
40,000 - 49,999	0	0	0	2	2	370	1	0
50,000 - 59,999	0	0	0	0	0	0	0	0
60,000 - 69,999	1	0	0	0	1	119	1	0
70,000 - 79,999	0	0	0	0	0	0	0	0
80,000 - 89,999	0	0	0	0	0	0	1	0
90,000 - 99,999	0	0	0	0	0	0	0	0
100,000 - 119,999	0	0	0	0	0	0	2	0
120,000 - 139,999	0	0	0	0	0	0	0	0
140,000 - 159,999	1	0	0	0	1	23	2	2
160,000 - 179,999	1	0	0	0	1	1	1	1
180,000 - 199,999	0	0	0	0	0	0	0	0
200,000 - 249,999	0	0	0	1	1	8	0	0
250,000 - 299,999	0	0	0	0	0	0	1	2
300,000 - 399,999	0	0	0	0	0	0	0	0
400,000 - 499,999	0	0	0	0	0	0	0	0
500,000 and Over	0	0	0	1	1	1	0	1
Total	4	0	0	6	10	184	10	7

Median Sale Price:	\$65,000
Average Sale Price:	\$163,755
Average DOM:	184
Total Cash Value	
Residential:	\$396,050
Commercial:	\$1,241,500
Overall:	\$1,637,550

Time On Market Stats		
Days	#Residential	#Commercial
0-30	2	3
31-60	0	0
61-90	0	0
91-120	1	0
121+	1	3

Financing Stats	Residential	Commercial
Cash	4	4
Conventional	2	1
FHA	0	0
VA	0	0
SBA	0	0
RECD/FmHA	0	0
Assumable Loan	0	0
WHEDA	0	0
Land Contract	0	0
Exchange	0	0
Rural Development	1	0
Seller 1st	0	0
Seller 2nd	0	0
Assumable		0
Lease		0
Other	1	0

Sold Report for Price

Offices: All Offices

From Jan 1/03 to Dec 31/03

Price Range	2br-	3br	4br+	# Com	Total	Avg DOM	New Res	New Com
Under 30,000	42	6	2	1	51	197	100	1
30,000 - 39,999	16	1	1	1	19	215	62	0
40,000 - 49,999	14	5	4	0	23	148	44	2
50,000 - 59,999	10	5	4	0	19	167	37	2
60,000 - 69,999	11	4	2	1	18	220	30	0
70,000 - 79,999	10	2	2	0	14	184	40	0
80,000 - 89,999	11	3	0	0	14	173	26	1
90,000 - 99,999	7	2	2	0	11	252	16	1
100,000 - 119,999	6	5	3	1	15	138	20	1
120,000 - 139,999	3	4	4	0	11	252	22	2
140,000 - 159,999	7	3	1	1	12	369	14	0
160,000 - 179,999	2	0	1	0	3	152	9	3
180,000 - 199,999	0	1	2	0	3	317	10	2
200,000 - 249,999	8	2	2	0	12	148	26	4
250,000 - 299,999	1	1	3	0	5	211	12	1
300,000 - 399,999	0	1	1	2	4	276	10	3
400,000 - 499,999	0	0	0	0	0	0	7	2
500,000 and Over	1	0	0	0	1	1	1	3
Total	149	45	34	7	235	200	486	28

Median Sale Price:	\$64,500
Average Sale Price:	\$86,965
Average DOM:	200
Total Cash Value	
Residential:	\$19,351,685
Commercial:	\$1,085,150
Overall:	\$20,436,835

Time On Market Stats		
Days	#Residential	#Commercial
0-30	9	0
31-60	22	0
61-90	40	0
91-120	26	1
121+	131	6

Financing Stats	Residential	Commercial
Cash	190	5
Conventional	81	2
FHA	1	0
VA	1	0
SBA	0	0
RECD/FmHA	0	0
Assumable Loan	0	0
WHEDA	0	0
Land Contract	2	0
Exchange	2	0
Rural Development	32	0
Seller 1st	0	0
Seller 2nd	0	0
Assumable		0
Lease		0
Other	32	1

Sold Report for Rusk

Offices: All Offices

From Jan 1/03 to Dec 31/03

Price Range	2br-	3br	4br+	# Com	Total	Avg DOM	New Res	New Com
Under 30,000	1	0	1	0	2	149	2	0
30,000 - 39,999	2	0	0	0	2	153	4	0
40,000 - 49,999	0	0	0	0	0	0	1	0
50,000 - 59,999	3	0	0	0	3	141	0	0
60,000 - 69,999	0	0	0	0	0	0	2	0
70,000 - 79,999	0	0	0	0	0	0	2	0
80,000 - 89,999	0	0	1	0	1	133	2	0
90,000 - 99,999	0	0	0	0	0	0	0	1
100,000 - 119,999	0	0	0	0	0	0	4	0
120,000 - 139,999	0	0	0	0	0	0	0	0
140,000 - 159,999	0	0	0	0	0	0	4	0
160,000 - 179,999	0	0	0	0	0	0	1	0
180,000 - 199,999	0	0	0	0	0	0	0	0
200,000 - 249,999	0	0	0	0	0	0	0	0
250,000 - 299,999	0	0	0	0	0	0	0	0
300,000 - 399,999	0	0	0	0	0	0	0	0
400,000 - 499,999	0	0	0	0	0	0	0	0
500,000 and Over	0	0	0	0	0	0	0	0
Total	6	0	2	0	8	145	22	1

Median Sale Price:	\$54,000
Average Sale Price:	\$44,812
Average DOM:	145
Total Cash Value	
Residential:	\$358,500
Commercial:	\$0
Overall:	\$358,500

Time On Market Stats		
Days	#Residential	#Commercial
0-30	1	0
31-60	0	0
61-90	0	0
91-120	1	0
121+	6	0

Financing Stats	Residential	Commercial
Cash	8	0
Conventional	2	0
FHA	0	0
VA	0	0
SBA	0	0
RECD/FmHA	0	0
Assumable Loan	0	0
WHEDA	0	0
Land Contract	0	0
Exchange	0	0
Rural Development	0	0
Seller 1st	0	0
Seller 2nd	0	0
Assumable		0
Lease		0
Other	0	0

Sold Report for Sawyer

Offices: All Offices

From Jan 1/03 to Dec 31/03

Price Range	2br-	3br	4br+	# Com	Total	Avg DOM	New Res	New Com
Under 30,000	10	0	0	0	10	134	14	2
30,000 - 39,999	2	0	0	0	2	183	2	0
40,000 - 49,999	2	0	0	0	2	57	2	0
50,000 - 59,999	3	0	0	0	3	233	2	0
60,000 - 69,999	0	0	0	0	0	0	3	0
70,000 - 79,999	0	0	0	0	0	0	4	0
80,000 - 89,999	1	0	0	0	1	223	0	0
90,000 - 99,999	0	0	0	0	0	0	3	0
100,000 - 119,999	1	0	2	0	3	258	2	0
120,000 - 139,999	0	0	0	0	0	0	1	0
140,000 - 159,999	0	0	0	0	0	0	2	0
160,000 - 179,999	2	0	0	0	2	152	1	0
180,000 - 199,999	0	0	0	0	0	0	1	1
200,000 - 249,999	1	0	0	0	1	51	0	1
250,000 - 299,999	0	0	0	0	0	0	3	0
300,000 - 399,999	0	0	0	0	0	0	0	0
400,000 - 499,999	0	0	0	0	0	0	0	0
500,000 and Over	0	0	0	0	0	0	1	1
Total	22	0	2	0	24	161	41	5

Median Sale Price:	\$41,000
Average Sale Price:	\$58,704
Average DOM:	161
Total Cash Value	
Residential:	\$1,408,900
Commercial:	\$0
Overall:	\$1,408,900

Time On Market Stats		
Days	#Residential	#Commercial
0-30	2	0
31-60	4	0
61-90	2	0
91-120	2	0
121+	14	0

Financing Stats	Residential	Commercial
Cash	21	0
Conventional	3	0
FHA	0	0
VA	0	0
SBA	0	0
RECD/FmHA	0	0
Assumable Loan	0	0
WHEDA	0	0
Land Contract	1	0
Exchange	0	0
Rural Development	8	0
Seller 1st	0	0
Seller 2nd	0	0
Assumable		0
Lease		0
Other	8	0

Sold Report for Shawano

Offices: All Offices

From Jan 1/03 to Dec 31/03

Price Range	2br-	3br	4br+	# Com	Total	Avg DOM	New Res	New Com
Under 30,000	0	0	0	0	0	0	1	0
30,000 - 39,999	2	1	0	0	3	111	2	0
40,000 - 49,999	1	0	1	0	2	114	1	0
50,000 - 59,999	0	1	0	0	1	114	1	0
60,000 - 69,999	0	0	0	0	0	0	0	0
70,000 - 79,999	0	0	1	0	1	95	3	0
80,000 - 89,999	0	1	0	0	1	379	3	0
90,000 - 99,999	0	0	0	0	0	0	0	1
100,000 - 119,999	0	2	0	0	2	58	4	0
120,000 - 139,999	0	0	0	0	0	0	0	0
140,000 - 159,999	1	0	0	0	1	33	3	0
160,000 - 179,999	0	0	0	0	0	0	1	0
180,000 - 199,999	0	0	0	0	0	0	0	0
200,000 - 249,999	0	0	0	0	0	0	0	0
250,000 - 299,999	0	0	0	0	0	0	0	0
300,000 - 399,999	0	0	0	0	0	0	0	0
400,000 - 499,999	0	0	0	0	0	0	0	0
500,000 and Over	0	0	0	0	0	0	0	2
Total	4	5	2	0	11	118	19	3

Median Sale Price:	\$58,500
Average Sale Price:	\$69,990
Average DOM:	118
Total Cash Value	
Residential:	\$769,900
Commercial:	\$0
Overall:	\$769,900

Time On Market Stats		
Days	#Residential	#Commercial
0-30	0	0
31-60	3	0
61-90	1	0
91-120	3	0
121+	4	0

Financing Stats	Residential	Commercial
Cash	4	0
Conventional	2	0
FHA	0	0
VA	0	0
SBA	0	0
RECD/FmHA	0	0
Assumable Loan	0	0
WHEDA	0	0
Land Contract	0	0
Exchange	0	0
Rural Development	2	0
Seller 1st	0	0
Seller 2nd	0	0
Assumable		0
Lease		0
Other	2	0

Sold Report for Taylor

Offices: All Offices

From Jan 1/03 to Dec 31/03

Price Range	2br-	3br	4br+	# Com	Total	Avg DOM	New Res	New Com
Under 30,000	1	0	1	0	2	153	4	0
30,000 - 39,999	1	0	0	0	1	463	2	0
40,000 - 49,999	1	0	0	0	1	42	0	0
50,000 - 59,999	0	0	0	0	0	0	1	0
60,000 - 69,999	1	0	0	1	2	185	1	1
70,000 - 79,999	0	0	0	0	0	0	0	0
80,000 - 89,999	1	0	0	0	1	191	1	1
90,000 - 99,999	1	0	0	0	1	83	1	0
100,000 - 119,999	0	0	0	0	0	0	1	0
120,000 - 139,999	0	0	0	0	0	0	0	0
140,000 - 159,999	0	0	0	0	0	0	0	0
160,000 - 179,999	1	0	0	0	1	214	1	0
180,000 - 199,999	0	0	0	0	0	0	0	0
200,000 - 249,999	0	0	0	0	0	0	3	0
250,000 - 299,999	0	0	0	0	0	0	0	0
300,000 - 399,999	0	0	0	0	0	0	2	2
400,000 - 499,999	0	0	0	0	0	0	0	0
500,000 and Over	0	0	1	0	1	634	0	0
Total	7	0	2	1	10	167	17	4

Median Sale Price:	\$60,000
Average Sale Price:	\$147,520
Average DOM:	167
Total Cash Value	
Residential:	\$1,415,200
Commercial:	\$60,000
Overall:	\$1,475,200

Time On Market Stats		
Days	#Residential	#Commercial
0-30	0	0
31-60	2	0
61-90	1	0
91-120	0	0
121+	6	1

Financing Stats	Residential	Commercial
Cash	7	1
Conventional	2	0
FHA	0	0
VA	0	0
SBA	0	0
RECD/FmHA	0	0
Assumable Loan	0	0
WHEDA	0	0
Land Contract	0	0
Exchange	0	0
Rural Development	0	0
Seller 1st	0	0
Seller 2nd	0	0
Assumable		0
Lease		0
Other	0	0

Sold Report for Vilas

Offices: All Offices

From Jan 1/03 to Dec 31/03

Price Range	2br-	3br	4br+	# Com	Total	Avg DOM	New Res	New Com
Under 30,000	200	3	0	3	206	358	226	6
30,000 - 39,999	63	2	0	2	67	217	112	6
40,000 - 49,999	28	2	0	1	31	190	59	7
50,000 - 59,999	28	2	0	1	31	231	40	3
60,000 - 69,999	28	5	1	1	35	210	52	2
70,000 - 79,999	26	8	1	3	38	136	39	6
80,000 - 89,999	25	10	3	2	40	242	55	7
90,000 - 99,999	19	8	2	0	29	194	49	4
100,000 - 119,999	34	21	6	3	64	256	91	5
120,000 - 139,999	31	27	2	3	63	230	120	17
140,000 - 159,999	34	14	7	5	60	232	94	10
160,000 - 179,999	32	19	4	1	56	212	89	4
180,000 - 199,999	13	15	3	0	31	190	72	11
200,000 - 249,999	45	44	3	5	97	254	120	9
250,000 - 299,999	21	29	4	5	59	195	115	15
300,000 - 399,999	14	26	15	3	58	156	117	21
400,000 - 499,999	8	19	8	3	38	242	49	12
500,000 and Over	6	17	10	7	40	223	103	22
Total	655	271	69	48	1043	227	1602	167

Median Sale Price:	\$114,000
Average Sale Price:	\$161,492
Average DOM:	227
Total Cash Value	
Residential:	\$154,677,283
Commercial:	\$13,759,171
Overall:	\$168,436,454

Time On Market Stats		
Days	#Residential	#Commercial
0-30	99	8
31-60	131	5
61-90	103	2
91-120	104	4
121+	558	30

Financing Stats	Residential	Commercial
Cash	882	42
Conventional	269	19
FHA	2	0
VA	0	0
SBA	0	0
RECD/FmHA	1	0
Assumable Loan	0	0
WHEDA	1	0
Land Contract	59	9
Exchange	3	0
Rural Development	85	0
Seller 1st	1	0
Seller 2nd	1	1
Assumable		1
Lease		0
Other	85	3

Sold Report Totals

Offices: All Offices

From Jan 1/03 to Dec 31/03

Price Range	2br-	3br	4br+	# Com	Total	Avg DOM	New Res	New Com
Under 30,000	599	25	12	10	646	285	1034	20
30,000 - 39,999	200	16	4	6	226	212	391	10
40,000 - 49,999	128	26	10	9	173	201	267	16
50,000 - 59,999	112	22	15	9	158	216	262	17
60,000 - 69,999	105	31	12	4	152	210	273	11
70,000 - 79,999	85	44	11	7	147	182	252	16
80,000 - 89,999	94	43	16	5	158	200	251	16
90,000 - 99,999	71	34	12	3	120	220	221	17
100,000 - 119,999	112	77	22	6	217	205	317	21
120,000 - 139,999	92	98	20	5	215	203	412	32
140,000 - 159,999	81	68	24	9	182	204	346	31
160,000 - 179,999	72	61	12	4	149	214	257	21
180,000 - 199,999	37	54	12	2	105	184	242	31
200,000 - 249,999	107	104	20	12	243	210	372	43
250,000 - 299,999	39	67	21	11	138	196	276	45
300,000 - 399,999	38	63	26	12	139	177	310	62
400,000 - 499,999	18	26	12	5	61	233	115	25
500,000 and Over	19	32	17	15	83	218	205	62
Total	2009	891	278	134	3312	210	5803	496

Median Sale Price:	\$89,900
Average Sale Price:	\$133,011
Average DOM:	210
Total Cash Value	
Residential:	\$409,217,067
Commercial:	\$31,316,871
Overall:	\$440,533,938

Time On Market Stats		
Days	#Residential	#Commercial
0-30	258	24
31-60	408	10
61-90	429	7
91-120	343	10
121+	1735	84

Financing Stats	Residential	Commercial
Cash	2710	113
Conventional	930	40
FHA	6	1
VA	2	0
SBA	0	1
RECD/FmHA	1	0
Assumable Loan	1	0
WHEDA	1	0
Land Contract	112	17
Exchange	11	0
Rural Development	396	0
Seller 1st	5	1
Seller 2nd	4	1
Assumable		1
Lease		0
Other	396	10