

Sold Report for Ashland

Offices: All Offices

From Nov 1/18 to Nov 30/18

| Price Range | 2br- | 3br | 4br+ | # Com | Total | Avg DOM | New Res | New Com |
|-------------------|----------|----------|----------|----------|----------|------------|----------|----------|
| Under 30,000 | 1 | 0 | 0 | 0 | 1 | 14 | 2 | 0 |
| 30,000 - 39,999 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 |
| 40,000 - 49,999 | 1 | 0 | 0 | 0 | 1 | 86 | 2 | 1 |
| 50,000 - 59,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 60,000 - 69,999 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 |
| 70,000 - 79,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 80,000 - 89,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 90,000 - 99,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 100,000 - 119,999 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 |
| 120,000 - 139,999 | 1 | 0 | 0 | 0 | 1 | 333 | 0 | 0 |
| 140,000 - 159,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 160,000 - 179,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 180,000 - 199,999 | 1 | 0 | 0 | 0 | 1 | 1189 | 0 | 0 |
| 200,000 - 249,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 250,000 - 299,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 300,000 - 399,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 400,000 - 499,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 500,000 and Over | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 4 | 0 | 0 | 0 | 4 | 405 | 7 | 1 |

| | |
|----------------------------|-----------|
| Median Sale Price: | \$123,000 |
| Average Sale Price: | \$96,375 |
| Average DOM: | 405 |
| Total Cash Value | |
| Residential: | \$385,500 |
| Commercial: | \$0 |
| Overall: | \$385,500 |

| Time On Market Stats | | |
|----------------------|--------------|-------------|
| Days | #Residential | #Commercial |
| 0-30 | 1 | 0 |
| 31-60 | 0 | 0 |
| 61-90 | 1 | 0 |
| 91-120 | 0 | 0 |
| 121+ | 2 | 0 |

| Financing Stats | Residential | Commercial |
|-------------------|-------------|------------|
| Cash | 1 | 0 |
| Conventional | 2 | 0 |
| FHA | 0 | 0 |
| VA | 0 | 0 |
| SBA | 0 | 0 |
| RECD/FmHA | 0 | 0 |
| Assumable Loan | 0 | 0 |
| WHEDA | 0 | 0 |
| Land Contract | 1 | 0 |
| Exchange | 0 | 0 |
| Rural Development | 0 | 0 |
| Seller 1st | 0 | 0 |
| Seller 2nd | 0 | 0 |
| Assumable | | 0 |
| Lease | | 0 |
| Other | 0 | 0 |

Sold Report for Baraga

Offices: All Offices

From Nov 1/18 to Nov 30/18

| Price Range | 2br- | 3br | 4br+ | # Com | Total | Avg DOM | New Res | New Com |
|-------------------|----------|----------|----------|----------|----------|----------|----------|----------|
| Under 30,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 30,000 - 39,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 40,000 - 49,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 50,000 - 59,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 60,000 - 69,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 70,000 - 79,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 80,000 - 89,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 90,000 - 99,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 100,000 - 119,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 120,000 - 139,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 140,000 - 159,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 160,000 - 179,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 180,000 - 199,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 200,000 - 249,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 250,000 - 299,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 300,000 - 399,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 400,000 - 499,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 500,000 and Over | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

| | |
|----------------------------|-----|
| Median Sale Price: | \$0 |
| Average Sale Price: | \$0 |
| Average DOM: | 0 |
| Total Cash Value | |
| Residential: | \$0 |
| Commercial: | \$0 |
| Overall: | \$0 |

| Time On Market Stats | | |
|----------------------|--------------|-------------|
| Days | #Residential | #Commercial |
| 0-30 | 0 | 0 |
| 31-60 | 0 | 0 |
| 61-90 | 0 | 0 |
| 91-120 | 0 | 0 |
| 121+ | 0 | 0 |

| Financing Stats | Residential | Commercial |
|-------------------|-------------|------------|
| Cash | 0 | 0 |
| Conventional | 0 | 0 |
| FHA | 0 | 0 |
| VA | 0 | 0 |
| SBA | 0 | 0 |
| RECD/FmHA | 0 | 0 |
| Assumable Loan | 0 | 0 |
| WHEDA | 0 | 0 |
| Land Contract | 0 | 0 |
| Exchange | 0 | 0 |
| Rural Development | 0 | 0 |
| Seller 1st | 0 | 0 |
| Seller 2nd | 0 | 0 |
| Assumable | | 0 |
| Lease | | 0 |
| Other | 0 | 0 |

Sold Report for Bayfield

Offices: All Offices

From Nov 1/18 to Nov 30/18

| Price Range | 2br- | 3br | 4br+ | # Com | Total | Avg DOM | New Res | New Com |
|-------------------|----------|----------|----------|----------|----------|----------|----------|----------|
| Under 30,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 30,000 - 39,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 40,000 - 49,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 50,000 - 59,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 60,000 - 69,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 70,000 - 79,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 80,000 - 89,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 90,000 - 99,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 100,000 - 119,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 120,000 - 139,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 140,000 - 159,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 160,000 - 179,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 180,000 - 199,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 200,000 - 249,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 250,000 - 299,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 300,000 - 399,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 400,000 - 499,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 500,000 and Over | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

| | |
|----------------------------|-----|
| Median Sale Price: | \$0 |
| Average Sale Price: | \$0 |
| Average DOM: | 0 |
| Total Cash Value | |
| Residential: | \$0 |
| Commercial: | \$0 |
| Overall: | \$0 |

| Time On Market Stats | | |
|----------------------|--------------|-------------|
| Days | #Residential | #Commercial |
| 0-30 | 0 | 0 |
| 31-60 | 0 | 0 |
| 61-90 | 0 | 0 |
| 91-120 | 0 | 0 |
| 121+ | 0 | 0 |

| Financing Stats | Residential | Commercial |
|-------------------|-------------|------------|
| Cash | 0 | 0 |
| Conventional | 0 | 0 |
| FHA | 0 | 0 |
| VA | 0 | 0 |
| SBA | 0 | 0 |
| RECD/FmHA | 0 | 0 |
| Assumable Loan | 0 | 0 |
| WHEDA | 0 | 0 |
| Land Contract | 0 | 0 |
| Exchange | 0 | 0 |
| Rural Development | 0 | 0 |
| Seller 1st | 0 | 0 |
| Seller 2nd | 0 | 0 |
| Assumable | | 0 |
| Lease | | 0 |
| Other | 0 | 0 |

Sold Report for Dickinson

Offices: All Offices

From Nov 1/18 to Nov 30/18

| Price Range | 2br- | 3br | 4br+ | # Com | Total | Avg DOM | New Res | New Com |
|-------------------|----------|----------|----------|----------|----------|----------|----------|----------|
| Under 30,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 30,000 - 39,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 40,000 - 49,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 50,000 - 59,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 60,000 - 69,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 70,000 - 79,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 80,000 - 89,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 90,000 - 99,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 100,000 - 119,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 120,000 - 139,999 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 |
| 140,000 - 159,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 160,000 - 179,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 180,000 - 199,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 |
| 200,000 - 249,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 250,000 - 299,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 300,000 - 399,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 400,000 - 499,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 500,000 and Over | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 1 |

| | |
|----------------------------|-----|
| Median Sale Price: | \$0 |
| Average Sale Price: | \$0 |
| Average DOM: | 0 |
| Total Cash Value | |
| Residential: | \$0 |
| Commercial: | \$0 |
| Overall: | \$0 |

| Time On Market Stats | | |
|-----------------------------|--------------|-------------|
| Days | #Residential | #Commercial |
| 0-30 | 0 | 0 |
| 31-60 | 0 | 0 |
| 61-90 | 0 | 0 |
| 91-120 | 0 | 0 |
| 121+ | 0 | 0 |

| Financing Stats | Residential | Commercial |
|------------------------|--------------------|-------------------|
| Cash | 0 | 0 |
| Conventional | 0 | 0 |
| FHA | 0 | 0 |
| VA | 0 | 0 |
| SBA | 0 | 0 |
| RECD/FmHA | 0 | 0 |
| Assumable Loan | 0 | 0 |
| WHEDA | 0 | 0 |
| Land Contract | 0 | 0 |
| Exchange | 0 | 0 |
| Rural Development | 0 | 0 |
| Seller 1st | 0 | 0 |
| Seller 2nd | 0 | 0 |
| Assumable | | 0 |
| Lease | | 0 |
| Other | 0 | 0 |

Sold Report for Florence

Offices: All Offices

From Nov 1/18 to Nov 30/18

| Price Range | 2br- | 3br | 4br+ | # Com | Total | Avg DOM | New Res | New Com |
|-------------------|----------|----------|----------|----------|----------|-------------|----------|----------|
| Under 30,000 | 1 | 0 | 0 | 0 | 1 | 4512 | 0 | 0 |
| 30,000 - 39,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 40,000 - 49,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 50,000 - 59,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 60,000 - 69,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 70,000 - 79,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 80,000 - 89,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 90,000 - 99,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 100,000 - 119,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 120,000 - 139,999 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 |
| 140,000 - 159,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 160,000 - 179,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 180,000 - 199,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 200,000 - 249,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 250,000 - 299,999 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 |
| 300,000 - 399,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 400,000 - 499,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 500,000 and Over | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 1 | 0 | 0 | 0 | 1 | 4512 | 2 | 0 |

| | |
|----------------------------|---------|
| Median Sale Price: | \$6,000 |
| Average Sale Price: | \$6,000 |
| Average DOM: | 4512 |
| Total Cash Value | |
| Residential: | \$6,000 |
| Commercial: | \$0 |
| Overall: | \$6,000 |

| Time On Market Stats | | |
|----------------------|--------------|-------------|
| Days | #Residential | #Commercial |
| 0-30 | 0 | 0 |
| 31-60 | 0 | 0 |
| 61-90 | 0 | 0 |
| 91-120 | 0 | 0 |
| 121+ | 1 | 0 |

| Financing Stats | Residential | Commercial |
|-------------------|-------------|------------|
| Cash | 1 | 0 |
| Conventional | 1 | 0 |
| FHA | 0 | 0 |
| VA | 0 | 0 |
| SBA | 0 | 0 |
| RECD/FmHA | 0 | 0 |
| Assumable Loan | 0 | 0 |
| WHEDA | 0 | 0 |
| Land Contract | 0 | 0 |
| Exchange | 0 | 0 |
| Rural Development | 0 | 0 |
| Seller 1st | 0 | 0 |
| Seller 2nd | 0 | 0 |
| Assumable | | 0 |
| Lease | | 0 |
| Other | 0 | 0 |

Sold Report for Forest

Offices: All Offices

From Nov 1/18 to Nov 30/18

| Price Range | 2br- | 3br | 4br+ | # Com | Total | Avg DOM | New Res | New Com |
|-------------------|----------|----------|----------|----------|-----------|------------|-----------|----------|
| Under 30,000 | 1 | 1 | 0 | 0 | 2 | 147 | 1 | 0 |
| 30,000 - 39,999 | 1 | 0 | 0 | 0 | 1 | 181 | 1 | 0 |
| 40,000 - 49,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 50,000 - 59,999 | 0 | 0 | 1 | 0 | 1 | 498 | 0 | 0 |
| 60,000 - 69,999 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 |
| 70,000 - 79,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 80,000 - 89,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 90,000 - 99,999 | 0 | 1 | 0 | 0 | 1 | 230 | 0 | 0 |
| 100,000 - 119,999 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 0 |
| 120,000 - 139,999 | 1 | 0 | 0 | 0 | 1 | 32 | 1 | 1 |
| 140,000 - 159,999 | 1 | 1 | 0 | 0 | 2 | 233 | 0 | 0 |
| 160,000 - 179,999 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 0 |
| 180,000 - 199,999 | 1 | 0 | 0 | 0 | 1 | 123 | 0 | 0 |
| 200,000 - 249,999 | 0 | 1 | 0 | 0 | 1 | 554 | 0 | 0 |
| 250,000 - 299,999 | 1 | 0 | 3 | 0 | 4 | 170 | 0 | 0 |
| 300,000 - 399,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 400,000 - 499,999 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 |
| 500,000 and Over | 0 | 0 | 1 | 0 | 1 | 93 | 1 | 0 |
| Total | 6 | 4 | 5 | 0 | 15 | 204 | 10 | 1 |

| | |
|----------------------------|-------------|
| Median Sale Price: | \$142,000 |
| Average Sale Price: | \$178,396 |
| Average DOM: | 204 |
| Total Cash Value | |
| Residential: | \$2,675,950 |
| Commercial: | \$0 |
| Overall: | \$2,675,950 |

| Time On Market Stats | | |
|----------------------|--------------|-------------|
| Days | #Residential | #Commercial |
| 0-30 | 0 | 0 |
| 31-60 | 1 | 0 |
| 61-90 | 2 | 0 |
| 91-120 | 2 | 0 |
| 121+ | 10 | 0 |

| Financing Stats | Residential | Commercial |
|-------------------|-------------|------------|
| Cash | 11 | 0 |
| Conventional | 12 | 0 |
| FHA | 3 | 0 |
| VA | 1 | 0 |
| SBA | 0 | 0 |
| RECD/FmHA | 0 | 0 |
| Assumable Loan | 0 | 0 |
| WHEDA | 1 | 0 |
| Land Contract | 0 | 0 |
| Exchange | 0 | 0 |
| Rural Development | 1 | 0 |
| Seller 1st | 0 | 0 |
| Seller 2nd | 0 | 0 |
| Assumable | | 0 |
| Lease | | 0 |
| Other | 1 | 0 |

Sold Report for Gogebic

Offices: All Offices

From Nov 1/18 to Nov 30/18

| Price Range | 2br- | 3br | 4br+ | # Com | Total | Avg DOM | New Res | New Com |
|-------------------|----------|----------|----------|----------|----------|------------|----------|----------|
| Under 30,000 | 1 | 0 | 0 | 0 | 1 | 2449 | 1 | 0 |
| 30,000 - 39,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 40,000 - 49,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 50,000 - 59,999 | 0 | 1 | 1 | 0 | 2 | 188 | 0 | 0 |
| 60,000 - 69,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 70,000 - 79,999 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 0 |
| 80,000 - 89,999 | 1 | 0 | 0 | 0 | 1 | 325 | 1 | 0 |
| 90,000 - 99,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 100,000 - 119,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 120,000 - 139,999 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 |
| 140,000 - 159,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 160,000 - 179,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 180,000 - 199,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 200,000 - 249,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 250,000 - 299,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 300,000 - 399,999 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 |
| 400,000 - 499,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 500,000 and Over | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 2 | 1 | 1 | 0 | 4 | 787 | 6 | 0 |

| | |
|----------------------------|-----------|
| Median Sale Price: | \$56,000 |
| Average Sale Price: | \$48,000 |
| Average DOM: | 787 |
| Total Cash Value | |
| Residential: | \$192,000 |
| Commercial: | \$0 |
| Overall: | \$192,000 |

| Time On Market Stats | | |
|----------------------|--------------|-------------|
| Days | #Residential | #Commercial |
| 0-30 | 0 | 0 |
| 31-60 | 0 | 0 |
| 61-90 | 0 | 0 |
| 91-120 | 1 | 0 |
| 121+ | 3 | 0 |

| Financing Stats | Residential | Commercial |
|-------------------|-------------|------------|
| Cash | 2 | 0 |
| Conventional | 2 | 0 |
| FHA | 0 | 0 |
| VA | 0 | 0 |
| SBA | 0 | 0 |
| RECD/FmHA | 0 | 0 |
| Assumable Loan | 0 | 0 |
| WHEDA | 0 | 0 |
| Land Contract | 0 | 0 |
| Exchange | 0 | 0 |
| Rural Development | 0 | 0 |
| Seller 1st | 0 | 0 |
| Seller 2nd | 0 | 0 |
| Assumable | | 0 |
| Lease | | 0 |
| Other | 0 | 0 |

Sold Report for Houghton

Offices: All Offices

From Nov 1/18 to Nov 30/18

| Price Range | 2br- | 3br | 4br+ | # Com | Total | Avg DOM | New Res | New Com |
|-------------------|----------|----------|----------|----------|----------|----------|----------|----------|
| Under 30,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 30,000 - 39,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 40,000 - 49,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 50,000 - 59,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 60,000 - 69,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 70,000 - 79,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 80,000 - 89,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 90,000 - 99,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 100,000 - 119,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 120,000 - 139,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 140,000 - 159,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 160,000 - 179,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 180,000 - 199,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 200,000 - 249,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 250,000 - 299,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 300,000 - 399,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 400,000 - 499,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 500,000 and Over | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

| | |
|----------------------------|-----|
| Median Sale Price: | \$0 |
| Average Sale Price: | \$0 |
| Average DOM: | 0 |
| Total Cash Value | |
| Residential: | \$0 |
| Commercial: | \$0 |
| Overall: | \$0 |

| Time On Market Stats | | |
|----------------------|--------------|-------------|
| Days | #Residential | #Commercial |
| 0-30 | 0 | 0 |
| 31-60 | 0 | 0 |
| 61-90 | 0 | 0 |
| 91-120 | 0 | 0 |
| 121+ | 0 | 0 |

| Financing Stats | Residential | Commercial |
|-------------------|-------------|------------|
| Cash | 0 | 0 |
| Conventional | 0 | 0 |
| FHA | 0 | 0 |
| VA | 0 | 0 |
| SBA | 0 | 0 |
| RECD/FmHA | 0 | 0 |
| Assumable Loan | 0 | 0 |
| WHEDA | 0 | 0 |
| Land Contract | 0 | 0 |
| Exchange | 0 | 0 |
| Rural Development | 0 | 0 |
| Seller 1st | 0 | 0 |
| Seller 2nd | 0 | 0 |
| Assumable | | 0 |
| Lease | | 0 |
| Other | 0 | 0 |

Sold Report for Iron MI

Offices: All Offices

From Nov 1/18 to Nov 30/18

| Price Range | 2br- | 3br | 4br+ | # Com | Total | Avg DOM | New Res | New Com |
|-------------------|----------|----------|----------|----------|----------|------------|----------|----------|
| Under 30,000 | 1 | 0 | 0 | 0 | 1 | 72 | 0 | 0 |
| 30,000 - 39,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 40,000 - 49,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 50,000 - 59,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 60,000 - 69,999 | 1 | 0 | 0 | 0 | 1 | 897 | 0 | 0 |
| 70,000 - 79,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 80,000 - 89,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 90,000 - 99,999 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 |
| 100,000 - 119,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 120,000 - 139,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 140,000 - 159,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 160,000 - 179,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 180,000 - 199,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 200,000 - 249,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 250,000 - 299,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 300,000 - 399,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 400,000 - 499,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 500,000 and Over | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 2 | 0 | 0 | 0 | 2 | 484 | 1 | 0 |

| | |
|----------------------------|----------|
| Median Sale Price: | \$60,000 |
| Average Sale Price: | \$37,450 |
| Average DOM: | 484 |
| Total Cash Value | |
| Residential: | \$74,900 |
| Commercial: | \$0 |
| Overall: | \$74,900 |

| Time On Market Stats | | |
|-----------------------------|--------------|-------------|
| Days | #Residential | #Commercial |
| 0-30 | 0 | 0 |
| 31-60 | 0 | 0 |
| 61-90 | 1 | 0 |
| 91-120 | 0 | 0 |
| 121+ | 1 | 0 |

| Financing Stats | Residential | Commercial |
|-------------------|-------------|------------|
| Cash | 1 | 0 |
| Conventional | 2 | 0 |
| FHA | 0 | 0 |
| VA | 0 | 0 |
| SBA | 0 | 0 |
| RECD/FmHA | 0 | 0 |
| Assumable Loan | 0 | 0 |
| WHEDA | 0 | 0 |
| Land Contract | 0 | 0 |
| Exchange | 0 | 0 |
| Rural Development | 0 | 0 |
| Seller 1st | 0 | 0 |
| Seller 2nd | 0 | 0 |
| Assumable | | 0 |
| Lease | | 0 |
| Other | 0 | 0 |

Sold Report for Iron WI

Offices: All Offices

From Nov 1/18 to Nov 30/18

| Price Range | 2br- | 3br | 4br+ | # Com | Total | Avg DOM | New Res | New Com |
|-------------------|----------|----------|----------|----------|----------|------------|-----------|----------|
| Under 30,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 30,000 - 39,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 40,000 - 49,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 50,000 - 59,999 | 2 | 0 | 0 | 0 | 2 | 285 | 1 | 0 |
| 60,000 - 69,999 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 0 |
| 70,000 - 79,999 | 1 | 0 | 0 | 0 | 1 | 190 | 1 | 0 |
| 80,000 - 89,999 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 |
| 90,000 - 99,999 | 1 | 0 | 0 | 0 | 1 | 366 | 1 | 0 |
| 100,000 - 119,999 | 0 | 0 | 0 | 0 | 0 | 0 | 3 | 0 |
| 120,000 - 139,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 140,000 - 159,999 | 1 | 0 | 0 | 0 | 1 | 61 | 0 | 0 |
| 160,000 - 179,999 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 |
| 180,000 - 199,999 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 |
| 200,000 - 249,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 250,000 - 299,999 | 0 | 1 | 0 | 0 | 1 | 164 | 0 | 0 |
| 300,000 - 399,999 | 0 | 0 | 1 | 0 | 1 | 175 | 1 | 0 |
| 400,000 - 499,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 500,000 and Over | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 |
| Total | 5 | 1 | 1 | 0 | 7 | 218 | 13 | 0 |

| | |
|----------------------------|-----------|
| Median Sale Price: | \$95,000 |
| Average Sale Price: | \$141,714 |
| Average DOM: | 218 |
| Total Cash Value | |
| Residential: | \$992,000 |
| Commercial: | \$0 |
| Overall: | \$992,000 |

| Time On Market Stats | | |
|-----------------------------|--------------|-------------|
| Days | #Residential | #Commercial |
| 0-30 | 0 | 0 |
| 31-60 | 0 | 0 |
| 61-90 | 1 | 0 |
| 91-120 | 0 | 0 |
| 121+ | 6 | 0 |

| Financing Stats | Residential | Commercial |
|-------------------|-------------|------------|
| Cash | 4 | 0 |
| Conventional | 4 | 0 |
| FHA | 0 | 0 |
| VA | 0 | 0 |
| SBA | 0 | 0 |
| RECD/FmHA | 0 | 0 |
| Assumable Loan | 0 | 0 |
| WHEDA | 0 | 0 |
| Land Contract | 0 | 0 |
| Exchange | 0 | 0 |
| Rural Development | 0 | 0 |
| Seller 1st | 0 | 0 |
| Seller 2nd | 0 | 0 |
| Assumable | | 0 |
| Lease | | 0 |
| Other | 0 | 0 |

Sold Report for Keweenaw

Offices: All Offices

From Nov 1/18 to Nov 30/18

| Price Range | 2br- | 3br | 4br+ | # Com | Total | Avg DOM | New Res | New Com |
|-------------------|----------|----------|----------|----------|----------|----------|----------|----------|
| Under 30,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 30,000 - 39,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 40,000 - 49,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 50,000 - 59,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 60,000 - 69,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 70,000 - 79,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 80,000 - 89,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 90,000 - 99,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 100,000 - 119,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 120,000 - 139,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 140,000 - 159,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 160,000 - 179,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 180,000 - 199,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 200,000 - 249,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 250,000 - 299,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 300,000 - 399,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 400,000 - 499,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 500,000 and Over | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

| | |
|----------------------------|-----|
| Median Sale Price: | \$0 |
| Average Sale Price: | \$0 |
| Average DOM: | 0 |
| Total Cash Value | |
| Residential: | \$0 |
| Commercial: | \$0 |
| Overall: | \$0 |

| Time On Market Stats | | |
|----------------------|--------------|-------------|
| Days | #Residential | #Commercial |
| 0-30 | 0 | 0 |
| 31-60 | 0 | 0 |
| 61-90 | 0 | 0 |
| 91-120 | 0 | 0 |
| 121+ | 0 | 0 |

| Financing Stats | Residential | Commercial |
|-------------------|-------------|------------|
| Cash | 0 | 0 |
| Conventional | 0 | 0 |
| FHA | 0 | 0 |
| VA | 0 | 0 |
| SBA | 0 | 0 |
| RECD/FmHA | 0 | 0 |
| Assumable Loan | 0 | 0 |
| WHEDA | 0 | 0 |
| Land Contract | 0 | 0 |
| Exchange | 0 | 0 |
| Rural Development | 0 | 0 |
| Seller 1st | 0 | 0 |
| Seller 2nd | 0 | 0 |
| Assumable | | 0 |
| Lease | | 0 |
| Other | 0 | 0 |

Sold Report for Langlade

Offices: All Offices

From Nov 1/18 to Nov 30/18

| Price Range | 2br- | 3br | 4br+ | # Com | Total | Avg DOM | New Res | New Com |
|-------------------|----------|----------|----------|----------|-----------|------------|-----------|----------|
| Under 30,000 | 1 | 1 | 0 | 0 | 2 | 113 | 6 | 0 |
| 30,000 - 39,999 | 1 | 0 | 0 | 0 | 1 | 62 | 4 | 0 |
| 40,000 - 49,999 | 4 | 0 | 0 | 0 | 4 | 115 | 1 | 0 |
| 50,000 - 59,999 | 0 | 1 | 1 | 0 | 2 | 661 | 1 | 0 |
| 60,000 - 69,999 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 0 |
| 70,000 - 79,999 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 |
| 80,000 - 89,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 90,000 - 99,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 100,000 - 119,999 | 1 | 1 | 0 | 0 | 2 | 505 | 0 | 1 |
| 120,000 - 139,999 | 0 | 0 | 0 | 0 | 0 | 0 | 5 | 0 |
| 140,000 - 159,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 160,000 - 179,999 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 0 |
| 180,000 - 199,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 200,000 - 249,999 | 0 | 2 | 1 | 0 | 3 | 266 | 0 | 1 |
| 250,000 - 299,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 300,000 - 399,999 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 |
| 400,000 - 499,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 500,000 and Over | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 7 | 5 | 2 | 0 | 14 | 277 | 23 | 2 |

| | |
|----------------------------|-------------|
| Median Sale Price: | \$55,000 |
| Average Sale Price: | \$87,267 |
| Average DOM: | 277 |
| Total Cash Value | |
| Residential: | \$1,221,750 |
| Commercial: | \$0 |
| Overall: | \$1,221,750 |

| Time On Market Stats | | |
|----------------------|--------------|-------------|
| Days | #Residential | #Commercial |
| 0-30 | 0 | 0 |
| 31-60 | 0 | 0 |
| 61-90 | 5 | 0 |
| 91-120 | 1 | 0 |
| 121+ | 8 | 0 |

| Financing Stats | Residential | Commercial |
|-------------------|-------------|------------|
| Cash | 5 | 0 |
| Conventional | 10 | 0 |
| FHA | 1 | 0 |
| VA | 0 | 0 |
| SBA | 0 | 0 |
| RECD/FmHA | 0 | 0 |
| Assumable Loan | 1 | 0 |
| WHEDA | 0 | 0 |
| Land Contract | 0 | 0 |
| Exchange | 0 | 0 |
| Rural Development | 0 | 0 |
| Seller 1st | 0 | 0 |
| Seller 2nd | 0 | 0 |
| Assumable | | 0 |
| Lease | | 0 |
| Other | 0 | 0 |

Sold Report for Lincoln

Offices: All Offices

From Nov 1/18 to Nov 30/18

| Price Range | 2br- | 3br | 4br+ | # Com | Total | Avg DOM | New Res | New Com |
|-------------------|-----------|----------|----------|----------|-----------|------------|-----------|----------|
| Under 30,000 | 1 | 1 | 0 | 0 | 2 | 26 | 0 | 1 |
| 30,000 - 39,999 | 1 | 1 | 0 | 0 | 2 | 191 | 3 | 0 |
| 40,000 - 49,999 | 3 | 0 | 0 | 0 | 3 | 310 | 1 | 0 |
| 50,000 - 59,999 | 2 | 0 | 1 | 0 | 3 | 183 | 0 | 0 |
| 60,000 - 69,999 | 2 | 0 | 0 | 0 | 2 | 35 | 1 | 0 |
| 70,000 - 79,999 | 2 | 1 | 0 | 0 | 3 | 104 | 2 | 0 |
| 80,000 - 89,999 | 0 | 0 | 0 | 0 | 0 | 0 | 3 | 0 |
| 90,000 - 99,999 | 1 | 0 | 0 | 0 | 1 | 124 | 1 | 0 |
| 100,000 - 119,999 | 0 | 0 | 0 | 0 | 0 | 0 | 4 | 0 |
| 120,000 - 139,999 | 1 | 1 | 0 | 0 | 2 | 270 | 3 | 0 |
| 140,000 - 159,999 | 1 | 1 | 0 | 0 | 2 | 123 | 4 | 0 |
| 160,000 - 179,999 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 0 |
| 180,000 - 199,999 | 1 | 1 | 1 | 0 | 3 | 78 | 2 | 0 |
| 200,000 - 249,999 | 3 | 1 | 0 | 0 | 4 | 251 | 0 | 0 |
| 250,000 - 299,999 | 0 | 1 | 1 | 0 | 2 | 62 | 0 | 0 |
| 300,000 - 399,999 | 0 | 1 | 0 | 1 | 2 | 322 | 0 | 0 |
| 400,000 - 499,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 500,000 and Over | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 18 | 9 | 3 | 1 | 31 | 168 | 26 | 1 |

| | |
|----------------------------|-------------|
| Median Sale Price: | \$90,000 |
| Average Sale Price: | \$135,429 |
| Average DOM: | 168 |
| Total Cash Value | |
| Residential: | \$3,803,300 |
| Commercial: | \$395,000 |
| Overall: | \$4,198,300 |

| Time On Market Stats | | |
|----------------------|--------------|-------------|
| Days | #Residential | #Commercial |
| 0-30 | 3 | 0 |
| 31-60 | 8 | 0 |
| 61-90 | 4 | 0 |
| 91-120 | 5 | 0 |
| 121+ | 10 | 1 |

| Financing Stats | Residential | Commercial |
|-------------------|-------------|------------|
| Cash | 15 | 1 |
| Conventional | 16 | 0 |
| FHA | 1 | 0 |
| VA | 1 | 0 |
| SBA | 0 | 0 |
| RECD/FmHA | 0 | 0 |
| Assumable Loan | 0 | 0 |
| WHEDA | 0 | 0 |
| Land Contract | 1 | 0 |
| Exchange | 0 | 0 |
| Rural Development | 0 | 0 |
| Seller 1st | 1 | 0 |
| Seller 2nd | 0 | 0 |
| Assumable | | 0 |
| Lease | | 0 |
| Other | 0 | 0 |

Sold Report for Marathon

Offices: All Offices

From Nov 1/18 to Nov 30/18

| Price Range | 2br- | 3br | 4br+ | # Com | Total | Avg DOM | New Res | New Com |
|-------------------|----------|----------|----------|----------|----------|------------|----------|----------|
| Under 30,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 30,000 - 39,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 40,000 - 49,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 50,000 - 59,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 60,000 - 69,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 70,000 - 79,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 80,000 - 89,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 90,000 - 99,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 100,000 - 119,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 120,000 - 139,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 140,000 - 159,999 | 0 | 1 | 0 | 0 | 1 | 114 | 0 | 0 |
| 160,000 - 179,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 180,000 - 199,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 200,000 - 249,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 250,000 - 299,999 | 0 | 0 | 1 | 0 | 1 | 102 | 0 | 0 |
| 300,000 - 399,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 400,000 - 499,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 500,000 and Over | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 0 | 1 | 1 | 0 | 2 | 108 | 0 | 0 |

| | |
|----------------------------|-----------|
| Median Sale Price: | \$270,000 |
| Average Sale Price: | \$205,000 |
| Average DOM: | 108 |
| Total Cash Value | |
| Residential: | \$410,000 |
| Commercial: | \$0 |
| Overall: | \$410,000 |

| Time On Market Stats | | |
|----------------------|--------------|-------------|
| Days | #Residential | #Commercial |
| 0-30 | 0 | 0 |
| 31-60 | 0 | 0 |
| 61-90 | 0 | 0 |
| 91-120 | 2 | 0 |
| 121+ | 0 | 0 |

| Financing Stats | Residential | Commercial |
|-------------------|-------------|------------|
| Cash | 0 | 0 |
| Conventional | 2 | 0 |
| FHA | 0 | 0 |
| VA | 0 | 0 |
| SBA | 0 | 0 |
| RECD/FmHA | 0 | 0 |
| Assumable Loan | 0 | 0 |
| WHEDA | 0 | 0 |
| Land Contract | 0 | 0 |
| Exchange | 0 | 0 |
| Rural Development | 0 | 0 |
| Seller 1st | 0 | 0 |
| Seller 2nd | 0 | 0 |
| Assumable | | 0 |
| Lease | | 0 |
| Other | 0 | 0 |

Sold Report for Marinette

Offices: All Offices

From Nov 1/18 to Nov 30/18

| Price Range | 2br- | 3br | 4br+ | # Com | Total | Avg DOM | New Res | New Com |
|-------------------|----------|----------|----------|----------|----------|------------|----------|----------|
| Under 30,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 30,000 - 39,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 40,000 - 49,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 50,000 - 59,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 60,000 - 69,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 70,000 - 79,999 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 |
| 80,000 - 89,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 90,000 - 99,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 100,000 - 119,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 120,000 - 139,999 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 0 |
| 140,000 - 159,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 160,000 - 179,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 180,000 - 199,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 200,000 - 249,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 250,000 - 299,999 | 1 | 0 | 0 | 0 | 1 | 325 | 0 | 0 |
| 300,000 - 399,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 400,000 - 499,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 500,000 and Over | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 1 | 0 | 0 | 0 | 1 | 325 | 3 | 0 |

| | |
|----------------------------|-----------|
| Median Sale Price: | \$265,000 |
| Average Sale Price: | \$265,000 |
| Average DOM: | 325 |
| Total Cash Value | |
| Residential: | \$265,000 |
| Commercial: | \$0 |
| Overall: | \$265,000 |

| Financing Stats | Residential | Commercial |
|-------------------|-------------|------------|
| Cash | 1 | 0 |
| Conventional | 0 | 0 |
| FHA | 0 | 0 |
| VA | 0 | 0 |
| SBA | 0 | 0 |
| RECD/FmHA | 0 | 0 |
| Assumable Loan | 0 | 0 |
| WHEDA | 0 | 0 |
| Land Contract | 0 | 0 |
| Exchange | 0 | 0 |
| Rural Development | 0 | 0 |
| Seller 1st | 0 | 0 |
| Seller 2nd | 0 | 0 |
| Assumable | | 0 |
| Lease | | 0 |
| Other | 0 | 0 |

| Time On Market Stats | | |
|----------------------|--------------|-------------|
| Days | #Residential | #Commercial |
| 0-30 | 0 | 0 |
| 31-60 | 0 | 0 |
| 61-90 | 0 | 0 |
| 91-120 | 0 | 0 |
| 121+ | 1 | 0 |

Sold Report for Menominee

Offices: All Offices

From Nov 1/18 to Nov 30/18

| Price Range | 2br- | 3br | 4br+ | # Com | Total | Avg DOM | New Res | New Com |
|-------------------|----------|----------|----------|----------|----------|----------|----------|----------|
| Under 30,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 30,000 - 39,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 40,000 - 49,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 50,000 - 59,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 60,000 - 69,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 70,000 - 79,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 80,000 - 89,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 90,000 - 99,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 100,000 - 119,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 120,000 - 139,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 140,000 - 159,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 160,000 - 179,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 180,000 - 199,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 200,000 - 249,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 250,000 - 299,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 300,000 - 399,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 400,000 - 499,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 500,000 and Over | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

| | |
|----------------------------|-----|
| Median Sale Price: | \$0 |
| Average Sale Price: | \$0 |
| Average DOM: | 0 |
| Total Cash Value | |
| Residential: | \$0 |
| Commercial: | \$0 |
| Overall: | \$0 |

| Time On Market Stats | | |
|-----------------------------|--------------|-------------|
| Days | #Residential | #Commercial |
| 0-30 | 0 | 0 |
| 31-60 | 0 | 0 |
| 61-90 | 0 | 0 |
| 91-120 | 0 | 0 |
| 121+ | 0 | 0 |

| Financing Stats | Residential | Commercial |
|-------------------|-------------|------------|
| Cash | 0 | 0 |
| Conventional | 0 | 0 |
| FHA | 0 | 0 |
| VA | 0 | 0 |
| SBA | 0 | 0 |
| RECD/FmHA | 0 | 0 |
| Assumable Loan | 0 | 0 |
| WHEDA | 0 | 0 |
| Land Contract | 0 | 0 |
| Exchange | 0 | 0 |
| Rural Development | 0 | 0 |
| Seller 1st | 0 | 0 |
| Seller 2nd | 0 | 0 |
| Assumable | | 0 |
| Lease | | 0 |
| Other | 0 | 0 |

Sold Report for Oconto

Offices: All Offices

From Nov 1/18 to Nov 30/18

| Price Range | 2br- | 3br | 4br+ | # Com | Total | Avg DOM | New Res | New Com |
|-------------------|----------|----------|----------|----------|----------|------------|----------|----------|
| Under 30,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 30,000 - 39,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 40,000 - 49,999 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 0 |
| 50,000 - 59,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 60,000 - 69,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 70,000 - 79,999 | 2 | 0 | 0 | 0 | 2 | 107 | 0 | 0 |
| 80,000 - 89,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 90,000 - 99,999 | 1 | 0 | 0 | 0 | 1 | 80 | 1 | 0 |
| 100,000 - 119,999 | 1 | 0 | 0 | 0 | 1 | 80 | 1 | 0 |
| 120,000 - 139,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 |
| 140,000 - 159,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 160,000 - 179,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 180,000 - 199,999 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 |
| 200,000 - 249,999 | 1 | 0 | 0 | 0 | 1 | 136 | 0 | 0 |
| 250,000 - 299,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 300,000 - 399,999 | 1 | 0 | 0 | 0 | 1 | 188 | 0 | 0 |
| 400,000 - 499,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 500,000 and Over | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 6 | 0 | 0 | 0 | 6 | 116 | 5 | 1 |

| | |
|----------------------------|-----------|
| Median Sale Price: | \$110,000 |
| Average Sale Price: | \$155,166 |
| Average DOM: | 116 |
| Total Cash Value | |
| Residential: | \$931,000 |
| Commercial: | \$0 |
| Overall: | \$931,000 |

| Time On Market Stats | | |
|----------------------|--------------|-------------|
| Days | #Residential | #Commercial |
| 0-30 | 0 | 0 |
| 31-60 | 1 | 0 |
| 61-90 | 2 | 0 |
| 91-120 | 0 | 0 |
| 121+ | 3 | 0 |

| Financing Stats | Residential | Commercial |
|-------------------|-------------|------------|
| Cash | 2 | 0 |
| Conventional | 4 | 0 |
| FHA | 0 | 0 |
| VA | 0 | 0 |
| SBA | 0 | 0 |
| RECD/FmHA | 0 | 0 |
| Assumable Loan | 0 | 0 |
| WHEDA | 0 | 0 |
| Land Contract | 0 | 0 |
| Exchange | 0 | 0 |
| Rural Development | 0 | 0 |
| Seller 1st | 0 | 0 |
| Seller 2nd | 0 | 0 |
| Assumable | | 0 |
| Lease | | 0 |
| Other | 0 | 0 |

Sold Report for Oneida

Offices: All Offices

From Nov 1/18 to Nov 30/18

| Price Range | 2br- | 3br | 4br+ | # Com | Total | Avg DOM | New Res | New Com |
|-------------------|-----------|-----------|----------|----------|-----------|------------|-----------|-----------|
| Under 30,000 | 16 | 0 | 0 | 0 | 16 | 141 | 8 | 0 |
| 30,000 - 39,999 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 1 |
| 40,000 - 49,999 | 3 | 0 | 0 | 0 | 3 | 778 | 1 | 0 |
| 50,000 - 59,999 | 3 | 2 | 0 | 0 | 5 | 91 | 4 | 0 |
| 60,000 - 69,999 | 5 | 1 | 0 | 0 | 6 | 194 | 3 | 0 |
| 70,000 - 79,999 | 1 | 1 | 0 | 0 | 2 | 128 | 2 | 0 |
| 80,000 - 89,999 | 1 | 3 | 0 | 0 | 4 | 106 | 0 | 0 |
| 90,000 - 99,999 | 2 | 1 | 0 | 0 | 3 | 120 | 4 | 1 |
| 100,000 - 119,999 | 5 | 1 | 0 | 0 | 6 | 139 | 2 | 2 |
| 120,000 - 139,999 | 3 | 5 | 0 | 0 | 8 | 108 | 5 | 0 |
| 140,000 - 159,999 | 0 | 7 | 0 | 1 | 8 | 214 | 1 | 0 |
| 160,000 - 179,999 | 1 | 1 | 0 | 0 | 2 | 70 | 4 | 1 |
| 180,000 - 199,999 | 2 | 3 | 1 | 0 | 6 | 159 | 2 | 1 |
| 200,000 - 249,999 | 2 | 5 | 0 | 0 | 7 | 108 | 6 | 0 |
| 250,000 - 299,999 | 3 | 4 | 0 | 0 | 7 | 215 | 4 | 0 |
| 300,000 - 399,999 | 1 | 3 | 1 | 0 | 5 | 335 | 10 | 2 |
| 400,000 - 499,999 | 0 | 0 | 1 | 1 | 2 | 930 | 0 | 3 |
| 500,000 and Over | 1 | 1 | 5 | 0 | 7 | 165 | 5 | 1 |
| Total | 49 | 38 | 8 | 2 | 97 | 162 | 63 | 12 |

| | |
|----------------------------|--------------|
| Median Sale Price: | \$125,000 |
| Average Sale Price: | \$181,155 |
| Average DOM: | 162 |
| Total Cash Value | |
| Residential: | \$17,008,535 |
| Commercial: | \$563,500 |
| Overall: | \$17,572,035 |

| Time On Market Stats | | |
|----------------------|--------------|-------------|
| Days | #Residential | #Commercial |
| 0-30 | 5 | 0 |
| 31-60 | 18 | 0 |
| 61-90 | 12 | 0 |
| 91-120 | 9 | 0 |
| 121+ | 50 | 2 |

| Financing Stats | Residential | Commercial |
|-------------------|-------------|------------|
| Cash | 70 | 2 |
| Conventional | 53 | 2 |
| FHA | 5 | 0 |
| VA | 6 | 0 |
| SBA | 0 | 0 |
| RECD/FmHA | 0 | 0 |
| Assumable Loan | 0 | 0 |
| WHEDA | 6 | 0 |
| Land Contract | 2 | 0 |
| Exchange | 0 | 0 |
| Rural Development | 2 | 0 |
| Seller 1st | 0 | 0 |
| Seller 2nd | 0 | 0 |
| Assumable | | 0 |
| Lease | | 0 |
| Other | 2 | 0 |

Sold Report for Ontonagon

Offices: All Offices

From Nov 1/18 to Nov 30/18

| Price Range | 2br- | 3br | 4br+ | # Com | Total | Avg DOM | New Res | New Com |
|-------------------|----------|----------|----------|----------|----------|----------|----------|----------|
| Under 30,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 30,000 - 39,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 40,000 - 49,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 50,000 - 59,999 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 |
| 60,000 - 69,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 70,000 - 79,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 80,000 - 89,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 90,000 - 99,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 100,000 - 119,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 120,000 - 139,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 140,000 - 159,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 160,000 - 179,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 180,000 - 199,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 200,000 - 249,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 250,000 - 299,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 300,000 - 399,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 400,000 - 499,999 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 |
| 500,000 and Over | 0 | 0 | 1 | 0 | 1 | 6 | 1 | 0 |
| Total | 0 | 0 | 1 | 0 | 1 | 0 | 3 | 0 |

| | |
|----------------------------|-----------|
| Median Sale Price: | \$595,000 |
| Average Sale Price: | \$595,000 |
| Average DOM: | 0 |
| Total Cash Value | |
| Residential: | \$595,000 |
| Commercial: | \$0 |
| Overall: | \$595,000 |

| Time On Market Stats | | |
|-----------------------------|--------------|-------------|
| Days | #Residential | #Commercial |
| 0-30 | 1 | 0 |
| 31-60 | 0 | 0 |
| 61-90 | 0 | 0 |
| 91-120 | 0 | 0 |
| 121+ | 0 | 0 |

| Financing Stats | Residential | Commercial |
|-------------------|-------------|------------|
| Cash | 1 | 0 |
| Conventional | 1 | 0 |
| FHA | 0 | 0 |
| VA | 0 | 0 |
| SBA | 0 | 0 |
| RECD/FmHA | 0 | 0 |
| Assumable Loan | 0 | 0 |
| WHEDA | 0 | 0 |
| Land Contract | 0 | 0 |
| Exchange | 0 | 0 |
| Rural Development | 0 | 0 |
| Seller 1st | 0 | 0 |
| Seller 2nd | 0 | 0 |
| Assumable | | 0 |
| Lease | | 0 |
| Other | 0 | 0 |

Sold Report for Other

Offices: All Offices

From Nov 1/18 to Nov 30/18

| Price Range | 2br- | 3br | 4br+ | # Com | Total | Avg DOM | New Res | New Com |
|-------------------|----------|----------|----------|----------|----------|----------|----------|----------|
| Under 30,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 30,000 - 39,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 40,000 - 49,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 50,000 - 59,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 60,000 - 69,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 70,000 - 79,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 80,000 - 89,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 90,000 - 99,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 100,000 - 119,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 120,000 - 139,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 140,000 - 159,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 160,000 - 179,999 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 |
| 180,000 - 199,999 | 1 | 0 | 0 | 0 | 1 | 2 | 1 | 0 |
| 200,000 - 249,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 250,000 - 299,999 | 1 | 0 | 0 | 0 | 1 | 4 | 1 | 0 |
| 300,000 - 399,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 400,000 - 499,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 500,000 and Over | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 2 | 0 | 0 | 0 | 2 | 3 | 3 | 0 |

| | |
|----------------------------|-----------|
| Median Sale Price: | \$286,000 |
| Average Sale Price: | \$238,000 |
| Average DOM: | 3 |
| Total Cash Value | |
| Residential: | \$476,000 |
| Commercial: | \$0 |
| Overall: | \$476,000 |

| Time On Market Stats | | |
|----------------------|--------------|-------------|
| Days | #Residential | #Commercial |
| 0-30 | 2 | 0 |
| 31-60 | 0 | 0 |
| 61-90 | 0 | 0 |
| 91-120 | 0 | 0 |
| 121+ | 0 | 0 |

| Financing Stats | Residential | Commercial |
|-------------------|-------------|------------|
| Cash | 1 | 0 |
| Conventional | 1 | 0 |
| FHA | 0 | 0 |
| VA | 0 | 0 |
| SBA | 0 | 0 |
| RECD/FmHA | 0 | 0 |
| Assumable Loan | 0 | 0 |
| WHEDA | 0 | 0 |
| Land Contract | 0 | 0 |
| Exchange | 0 | 0 |
| Rural Development | 0 | 0 |
| Seller 1st | 0 | 0 |
| Seller 2nd | 0 | 0 |
| Assumable | | 0 |
| Lease | | 0 |
| Other | 0 | 0 |

Sold Report for Price

Offices: All Offices

From Nov 1/18 to Nov 30/18

| Price Range | 2br- | 3br | 4br+ | # Com | Total | Avg DOM | New Res | New Com |
|-------------------|----------|----------|----------|----------|-----------|------------|-----------|----------|
| Under 30,000 | 1 | 1 | 0 | 1 | 3 | 328 | 2 | 0 |
| 30,000 - 39,999 | 2 | 1 | 0 | 0 | 3 | 140 | 0 | 1 |
| 40,000 - 49,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 50,000 - 59,999 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 0 |
| 60,000 - 69,999 | 2 | 0 | 0 | 0 | 2 | 675 | 1 | 0 |
| 70,000 - 79,999 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 |
| 80,000 - 89,999 | 1 | 2 | 1 | 0 | 4 | 180 | 1 | 0 |
| 90,000 - 99,999 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 |
| 100,000 - 119,999 | 0 | 1 | 0 | 0 | 1 | 45 | 3 | 1 |
| 120,000 - 139,999 | 1 | 0 | 0 | 0 | 1 | 123 | 1 | 0 |
| 140,000 - 159,999 | 1 | 2 | 0 | 0 | 3 | 129 | 2 | 0 |
| 160,000 - 179,999 | 1 | 1 | 0 | 0 | 2 | 73 | 0 | 0 |
| 180,000 - 199,999 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 |
| 200,000 - 249,999 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 |
| 250,000 - 299,999 | 0 | 0 | 1 | 0 | 1 | 123 | 0 | 0 |
| 300,000 - 399,999 | 0 | 0 | 1 | 0 | 1 | 78 | 0 | 0 |
| 400,000 - 499,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 500,000 and Over | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 9 | 8 | 3 | 1 | 21 | 208 | 16 | 2 |

| | |
|----------------------------|-------------|
| Median Sale Price: | \$84,000 |
| Average Sale Price: | \$107,950 |
| Average DOM: | 208 |
| Total Cash Value | |
| Residential: | \$2,254,950 |
| Commercial: | \$12,000 |
| Overall: | \$2,266,950 |

| Time On Market Stats | | |
|----------------------|--------------|-------------|
| Days | #Residential | #Commercial |
| 0-30 | 2 | 0 |
| 31-60 | 2 | 0 |
| 61-90 | 2 | 1 |
| 91-120 | 3 | 0 |
| 121+ | 11 | 0 |

| Financing Stats | Residential | Commercial |
|-------------------|-------------|------------|
| Cash | 8 | 1 |
| Conventional | 11 | 0 |
| FHA | 2 | 0 |
| VA | 2 | 0 |
| SBA | 0 | 0 |
| RECD/FmHA | 0 | 0 |
| Assumable Loan | 0 | 0 |
| WHEDA | 0 | 0 |
| Land Contract | 0 | 0 |
| Exchange | 0 | 0 |
| Rural Development | 0 | 0 |
| Seller 1st | 0 | 0 |
| Seller 2nd | 0 | 0 |
| Assumable | | 0 |
| Lease | | 0 |
| Other | 0 | 0 |

Sold Report for Rusk

Offices: All Offices

From Nov 1/18 to Nov 30/18

| Price Range | 2br- | 3br | 4br+ | # Com | Total | Avg DOM | New Res | New Com |
|-------------------|----------|----------|----------|----------|----------|------------|----------|----------|
| Under 30,000 | 0 | 1 | 0 | 0 | 1 | 145 | 0 | 0 |
| 30,000 - 39,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 40,000 - 49,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 50,000 - 59,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 60,000 - 69,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 70,000 - 79,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 80,000 - 89,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 90,000 - 99,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 100,000 - 119,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 120,000 - 139,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 140,000 - 159,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 160,000 - 179,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 180,000 - 199,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 200,000 - 249,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 250,000 - 299,999 | 0 | 0 | 0 | 1 | 1 | 661 | 0 | 0 |
| 300,000 - 399,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 400,000 - 499,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 500,000 and Over | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 0 | 1 | 0 | 1 | 2 | 403 | 0 | 0 |

| | |
|----------------------------|-----------|
| Median Sale Price: | \$250,000 |
| Average Sale Price: | \$129,000 |
| Average DOM: | 403 |
| Total Cash Value | |
| Residential: | \$8,000 |
| Commercial: | \$250,000 |
| Overall: | \$258,000 |

| Time On Market Stats | | |
|-----------------------------|--------------|-------------|
| Days | #Residential | #Commercial |
| 0-30 | 0 | 0 |
| 31-60 | 0 | 0 |
| 61-90 | 0 | 0 |
| 91-120 | 0 | 0 |
| 121+ | 1 | 1 |

| Financing Stats | Residential | Commercial |
|-------------------|-------------|------------|
| Cash | 1 | 1 |
| Conventional | 0 | 0 |
| FHA | 0 | 0 |
| VA | 0 | 0 |
| SBA | 0 | 0 |
| RECD/FmHA | 0 | 0 |
| Assumable Loan | 0 | 0 |
| WHEDA | 0 | 0 |
| Land Contract | 0 | 0 |
| Exchange | 0 | 0 |
| Rural Development | 0 | 0 |
| Seller 1st | 0 | 0 |
| Seller 2nd | 0 | 0 |
| Assumable | | 0 |
| Lease | | 0 |
| Other | 0 | 0 |

Sold Report for Sawyer

Offices: All Offices

From Nov 1/18 to Nov 30/18

| Price Range | 2br- | 3br | 4br+ | # Com | Total | Avg DOM | New Res | New Com |
|-------------------|----------|----------|----------|----------|----------|-----------|----------|----------|
| Under 30,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 30,000 - 39,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 40,000 - 49,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 50,000 - 59,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 60,000 - 69,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 70,000 - 79,999 | 0 | 1 | 0 | 0 | 1 | 177 | 0 | 0 |
| 80,000 - 89,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 90,000 - 99,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 100,000 - 119,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 120,000 - 139,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 140,000 - 159,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 160,000 - 179,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 180,000 - 199,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 200,000 - 249,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 250,000 - 299,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 300,000 - 399,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 400,000 - 499,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 500,000 and Over | 0 | 0 | 0 | 1 | 1 | 141 | 0 | 0 |
| Total | 0 | 1 | 0 | 1 | 2 | 88 | 0 | 0 |

| | |
|----------------------------|-----------|
| Median Sale Price: | \$825,000 |
| Average Sale Price: | \$451,250 |
| Average DOM: | 88 |
| Total Cash Value | |
| Residential: | \$77,500 |
| Commercial: | \$825,000 |
| Overall: | \$902,500 |

| Time On Market Stats | | |
|----------------------|--------------|-------------|
| Days | #Residential | #Commercial |
| 0-30 | 0 | 0 |
| 31-60 | 0 | 0 |
| 61-90 | 0 | 0 |
| 91-120 | 0 | 0 |
| 121+ | 1 | 1 |

| Financing Stats | Residential | Commercial |
|-------------------|-------------|------------|
| Cash | 0 | 0 |
| Conventional | 1 | 1 |
| FHA | 0 | 0 |
| VA | 0 | 0 |
| SBA | 0 | 0 |
| RECD/FmHA | 0 | 0 |
| Assumable Loan | 0 | 0 |
| WHEDA | 0 | 0 |
| Land Contract | 0 | 0 |
| Exchange | 0 | 0 |
| Rural Development | 0 | 0 |
| Seller 1st | 0 | 0 |
| Seller 2nd | 0 | 0 |
| Assumable | | 0 |
| Lease | | 0 |
| Other | 0 | 0 |

Sold Report for Shawano

Offices: All Offices

From Nov 1/18 to Nov 30/18

| Price Range | 2br- | 3br | 4br+ | # Com | Total | Avg DOM | New Res | New Com |
|-------------------|----------|----------|----------|----------|----------|-------------|----------|----------|
| Under 30,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 30,000 - 39,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 40,000 - 49,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 50,000 - 59,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 60,000 - 69,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 70,000 - 79,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 80,000 - 89,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 90,000 - 99,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 100,000 - 119,999 | 0 | 1 | 0 | 0 | 1 | 182 | 0 | 0 |
| 120,000 - 139,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 140,000 - 159,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 160,000 - 179,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 180,000 - 199,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 200,000 - 249,999 | 1 | 0 | 0 | 0 | 1 | 2763 | 0 | 0 |
| 250,000 - 299,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 300,000 - 399,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 400,000 - 499,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 500,000 and Over | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 1 | 1 | 0 | 0 | 2 | 1472 | 0 | 0 |

| | |
|----------------------------|-----------|
| Median Sale Price: | \$225,000 |
| Average Sale Price: | \$172,000 |
| Average DOM: | 1472 |
| Total Cash Value | |
| Residential: | \$344,000 |
| Commercial: | \$0 |
| Overall: | \$344,000 |

| Time On Market Stats | | |
|-----------------------------|--------------|-------------|
| Days | #Residential | #Commercial |
| 0-30 | 0 | 0 |
| 31-60 | 0 | 0 |
| 61-90 | 0 | 0 |
| 91-120 | 0 | 0 |
| 121+ | 2 | 0 |

| Financing Stats | Residential | Commercial |
|-------------------|-------------|------------|
| Cash | 1 | 0 |
| Conventional | 2 | 0 |
| FHA | 1 | 0 |
| VA | 1 | 0 |
| SBA | 0 | 0 |
| RECD/FmHA | 0 | 0 |
| Assumable Loan | 0 | 0 |
| WHEDA | 1 | 0 |
| Land Contract | 0 | 0 |
| Exchange | 0 | 0 |
| Rural Development | 0 | 0 |
| Seller 1st | 0 | 0 |
| Seller 2nd | 0 | 0 |
| Assumable | | 0 |
| Lease | | 0 |
| Other | 0 | 0 |

Sold Report for Taylor

Offices: All Offices

From Nov 1/18 to Nov 30/18

| Price Range | 2br- | 3br | 4br+ | # Com | Total | Avg DOM | New Res | New Com |
|-------------------|----------|----------|----------|----------|----------|----------|----------|----------|
| Under 30,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 30,000 - 39,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 40,000 - 49,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 50,000 - 59,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 60,000 - 69,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 70,000 - 79,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 80,000 - 89,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 90,000 - 99,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 100,000 - 119,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 120,000 - 139,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 140,000 - 159,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 160,000 - 179,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 180,000 - 199,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 200,000 - 249,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 250,000 - 299,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 300,000 - 399,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 400,000 - 499,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 500,000 and Over | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

| | |
|----------------------------|-----|
| Median Sale Price: | \$0 |
| Average Sale Price: | \$0 |
| Average DOM: | 0 |
| Total Cash Value | |
| Residential: | \$0 |
| Commercial: | \$0 |
| Overall: | \$0 |

| Time On Market Stats | | |
|----------------------|--------------|-------------|
| Days | #Residential | #Commercial |
| 0-30 | 0 | 0 |
| 31-60 | 0 | 0 |
| 61-90 | 0 | 0 |
| 91-120 | 0 | 0 |
| 121+ | 0 | 0 |

| Financing Stats | Residential | Commercial |
|-------------------|-------------|------------|
| Cash | 0 | 0 |
| Conventional | 0 | 0 |
| FHA | 0 | 0 |
| VA | 0 | 0 |
| SBA | 0 | 0 |
| RECD/FmHA | 0 | 0 |
| Assumable Loan | 0 | 0 |
| WHEDA | 0 | 0 |
| Land Contract | 0 | 0 |
| Exchange | 0 | 0 |
| Rural Development | 0 | 0 |
| Seller 1st | 0 | 0 |
| Seller 2nd | 0 | 0 |
| Assumable | | 0 |
| Lease | | 0 |
| Other | 0 | 0 |

Sold Report for Vilas

Offices: All Offices

From Nov 1/18 to Nov 30/18

| Price Range | 2br- | 3br | 4br+ | # Com | Total | Avg DOM | New Res | New Com |
|-------------------|-----------|-----------|-----------|----------|-----------|------------|-----------|-----------|
| Under 30,000 | 10 | 0 | 0 | 0 | 10 | 103 | 8 | 0 |
| 30,000 - 39,999 | 1 | 0 | 0 | 0 | 1 | 122 | 7 | 0 |
| 40,000 - 49,999 | 4 | 0 | 0 | 0 | 4 | 998 | 3 | 0 |
| 50,000 - 59,999 | 0 | 0 | 0 | 0 | 0 | 0 | 4 | 0 |
| 60,000 - 69,999 | 2 | 0 | 0 | 0 | 2 | 68 | 3 | 0 |
| 70,000 - 79,999 | 2 | 1 | 0 | 0 | 3 | 62 | 2 | 0 |
| 80,000 - 89,999 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 0 |
| 90,000 - 99,999 | 1 | 0 | 0 | 0 | 1 | 151 | 2 | 1 |
| 100,000 - 119,999 | 3 | 1 | 0 | 0 | 4 | 201 | 8 | 1 |
| 120,000 - 139,999 | 3 | 1 | 0 | 0 | 4 | 282 | 13 | 0 |
| 140,000 - 159,999 | 1 | 1 | 1 | 0 | 3 | 141 | 3 | 0 |
| 160,000 - 179,999 | 3 | 3 | 0 | 0 | 6 | 236 | 2 | 0 |
| 180,000 - 199,999 | 3 | 0 | 0 | 0 | 3 | 100 | 0 | 1 |
| 200,000 - 249,999 | 4 | 7 | 2 | 0 | 13 | 154 | 6 | 1 |
| 250,000 - 299,999 | 2 | 2 | 1 | 0 | 5 | 136 | 3 | 1 |
| 300,000 - 399,999 | 1 | 4 | 3 | 0 | 8 | 312 | 8 | 2 |
| 400,000 - 499,999 | 0 | 0 | 1 | 0 | 1 | 140 | 6 | 1 |
| 500,000 and Over | 0 | 3 | 5 | 1 | 9 | 113 | 5 | 4 |
| Total | 40 | 23 | 13 | 1 | 77 | 193 | 85 | 12 |

| | |
|----------------------------|--------------|
| Median Sale Price: | \$182,000 |
| Average Sale Price: | \$229,392 |
| Average DOM: | 193 |
| Total Cash Value | |
| Residential: | \$17,078,222 |
| Commercial: | \$585,000 |
| Overall: | \$17,663,222 |

| Time On Market Stats | | |
|----------------------|--------------|-------------|
| Days | #Residential | #Commercial |
| 0-30 | 5 | 0 |
| 31-60 | 12 | 1 |
| 61-90 | 12 | 0 |
| 91-120 | 8 | 0 |
| 121+ | 39 | 0 |

| Financing Stats | Residential | Commercial |
|-------------------|-------------|------------|
| Cash | 65 | 1 |
| Conventional | 49 | 1 |
| FHA | 1 | 0 |
| VA | 2 | 0 |
| SBA | 0 | 0 |
| RECD/FmHA | 0 | 0 |
| Assumable Loan | 0 | 0 |
| WHEDA | 1 | 0 |
| Land Contract | 1 | 0 |
| Exchange | 0 | 0 |
| Rural Development | 0 | 0 |
| Seller 1st | 1 | 0 |
| Seller 2nd | 0 | 0 |
| Assumable | | 0 |
| Lease | | 0 |
| Other | 0 | 0 |

Sold Report Totals

Offices: All Offices

From Nov 1/18 to Nov 30/18

| Price Range | 2br- | 3br | 4br+ | # Com | Total | Avg DOM | New Res | New Com |
|-------------------|------------|-----------|-----------|----------|------------|------------|------------|-----------|
| Under 30,000 | 34 | 5 | 0 | 1 | 40 | 301 | 28 | 1 |
| 30,000 - 39,999 | 6 | 2 | 0 | 0 | 8 | 146 | 18 | 2 |
| 40,000 - 49,999 | 15 | 0 | 0 | 0 | 15 | 520 | 10 | 1 |
| 50,000 - 59,999 | 7 | 4 | 4 | 0 | 15 | 251 | 13 | 0 |
| 60,000 - 69,999 | 12 | 1 | 0 | 0 | 13 | 278 | 14 | 0 |
| 70,000 - 79,999 | 8 | 4 | 0 | 0 | 12 | 111 | 12 | 0 |
| 80,000 - 89,999 | 3 | 5 | 1 | 0 | 9 | 163 | 8 | 0 |
| 90,000 - 99,999 | 6 | 2 | 0 | 0 | 8 | 164 | 11 | 2 |
| 100,000 - 119,999 | 10 | 5 | 0 | 0 | 15 | 197 | 24 | 5 |
| 120,000 - 139,999 | 10 | 7 | 0 | 0 | 17 | 177 | 33 | 2 |
| 140,000 - 159,999 | 5 | 13 | 1 | 1 | 20 | 171 | 10 | 0 |
| 160,000 - 179,999 | 5 | 5 | 0 | 0 | 10 | 170 | 14 | 1 |
| 180,000 - 199,999 | 9 | 4 | 2 | 0 | 15 | 187 | 8 | 3 |
| 200,000 - 249,999 | 11 | 16 | 3 | 0 | 30 | 267 | 13 | 2 |
| 250,000 - 299,999 | 8 | 8 | 7 | 1 | 24 | 182 | 9 | 1 |
| 300,000 - 399,999 | 3 | 8 | 6 | 1 | 18 | 292 | 21 | 4 |
| 400,000 - 499,999 | 0 | 0 | 2 | 1 | 3 | 666 | 8 | 4 |
| 500,000 and Over | 1 | 4 | 12 | 2 | 19 | 127 | 13 | 5 |
| Total | 153 | 93 | 38 | 7 | 291 | 220 | 267 | 33 |

| | |
|----------------------------|--------------|
| Median Sale Price: | \$127,000 |
| Average Sale Price: | \$176,735 |
| Average DOM: | 220 |
| Total Cash Value | |
| Residential: | \$48,799,607 |
| Commercial: | \$2,630,500 |
| Overall: | \$51,430,107 |

| Time On Market Stats | | |
|----------------------|--------------|-------------|
| Days | #Residential | #Commercial |
| 0-30 | 19 | 0 |
| 31-60 | 42 | 1 |
| 61-90 | 42 | 1 |
| 91-120 | 31 | 0 |
| 121+ | 149 | 5 |

| Financing Stats | Residential | Commercial |
|-------------------|-------------|------------|
| Cash | 190 | 6 |
| Conventional | 173 | 4 |
| FHA | 14 | 0 |
| VA | 13 | 0 |
| SBA | 0 | 0 |
| RECD/FmHA | 0 | 0 |
| Assumable Loan | 1 | 0 |
| WHEDA | 9 | 0 |
| Land Contract | 5 | 0 |
| Exchange | 0 | 0 |
| Rural Development | 3 | 0 |
| Seller 1st | 2 | 0 |
| Seller 2nd | 0 | 0 |
| Assumable | | 0 |
| Lease | | 0 |
| Other | 3 | 0 |