

## Sold Report for Ashland

Offices: All Offices

From Oct 1/16 to Oct 31/16

| Price Range       | 2br-     | 3br      | 4br+     | # Com    | Total    | Avg DOM    | New Res  | New Com  |
|-------------------|----------|----------|----------|----------|----------|------------|----------|----------|
| Under 30,000      | 1        | 0        | 0        | 0        | 1        | 129        | 1        | 0        |
| 30,000 - 39,999   | 0        | 0        | 0        | 0        | 0        | 0          | 1        | 0        |
| 40,000 - 49,999   | 0        | 0        | 0        | 0        | 0        | 0          | 1        | 0        |
| 50,000 - 59,999   | 0        | 0        | 0        | 0        | 0        | 0          | 1        | 0        |
| 60,000 - 69,999   | 1        | 0        | 0        | 0        | 1        | 137        | 0        | 0        |
| 70,000 - 79,999   | 0        | 0        | 0        | 0        | 0        | 0          | 0        | 0        |
| 80,000 - 89,999   | 0        | 0        | 0        | 0        | 0        | 0          | 2        | 0        |
| 90,000 - 99,999   | 0        | 0        | 0        | 0        | 0        | 0          | 0        | 0        |
| 100,000 - 119,999 | 0        | 0        | 0        | 0        | 0        | 0          | 0        | 0        |
| 120,000 - 139,999 | 0        | 0        | 0        | 0        | 0        | 0          | 0        | 0        |
| 140,000 - 159,999 | 0        | 0        | 0        | 0        | 0        | 0          | 0        | 0        |
| 160,000 - 179,999 | 0        | 0        | 0        | 0        | 0        | 0          | 0        | 0        |
| 180,000 - 199,999 | 0        | 0        | 0        | 0        | 0        | 0          | 0        | 0        |
| 200,000 - 249,999 | 0        | 0        | 0        | 0        | 0        | 0          | 0        | 0        |
| 250,000 - 299,999 | 0        | 0        | 0        | 0        | 0        | 0          | 0        | 0        |
| 300,000 - 399,999 | 0        | 0        | 0        | 0        | 0        | 0          | 0        | 0        |
| 400,000 - 499,999 | 0        | 0        | 0        | 0        | 0        | 0          | 0        | 0        |
| 500,000 and Over  | 0        | 0        | 0        | 0        | 0        | 0          | 0        | 0        |
| <b>Total</b>      | <b>2</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>2</b> | <b>133</b> | <b>6</b> | <b>0</b> |

|                            |          |
|----------------------------|----------|
| <b>Median Sale Price:</b>  | \$63,000 |
| <b>Average Sale Price:</b> | \$43,500 |
| <b>Average DOM:</b>        | 133      |
| <b>Total Cash Value</b>    |          |
| <b>Residential:</b>        | \$87,000 |
| <b>Commercial:</b>         | \$0      |
| <b>Overall:</b>            | \$87,000 |

| <b>Time On Market Stats</b> |              |             |
|-----------------------------|--------------|-------------|
| Days                        | #Residential | #Commercial |
| 0-30                        | 0            | 0           |
| 31-60                       | 0            | 0           |
| 61-90                       | 0            | 0           |
| 91-120                      | 0            | 0           |
| 121+                        | 2            | 0           |

| Financing Stats   | Residential | Commercial |
|-------------------|-------------|------------|
| Cash              | 1           | 0          |
| Conventional      | 0           | 0          |
| FHA               | 0           | 0          |
| VA                | 0           | 0          |
| SBA               | 0           | 0          |
| RECD/FmHA         | 0           | 0          |
| Assumable Loan    | 0           | 0          |
| WHEDA             | 0           | 0          |
| Land Contract     | 0           | 0          |
| Exchange          | 0           | 0          |
| Rural Development | 0           | 0          |
| Seller 1st        | 0           | 0          |
| Seller 2nd        | 0           | 0          |
| Assumable         |             | 0          |
| Lease             |             | 0          |
| Other             | 0           | 0          |

## Sold Report for Baraga

Offices: All Offices

From Oct 1/16 to Oct 31/16

| Price Range       | 2br-     | 3br      | 4br+     | # Com    | Total    | Avg DOM  | New Res  | New Com  |
|-------------------|----------|----------|----------|----------|----------|----------|----------|----------|
| Under 30,000      | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 30,000 - 39,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 40,000 - 49,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 50,000 - 59,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 60,000 - 69,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 70,000 - 79,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 80,000 - 89,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 90,000 - 99,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 100,000 - 119,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 120,000 - 139,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 140,000 - 159,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 160,000 - 179,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 180,000 - 199,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 200,000 - 249,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 250,000 - 299,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 300,000 - 399,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 400,000 - 499,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 500,000 and Over  | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| <b>Total</b>      | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> |

|                            |     |
|----------------------------|-----|
| <b>Median Sale Price:</b>  | \$0 |
| <b>Average Sale Price:</b> | \$0 |
| <b>Average DOM:</b>        | 0   |
| <b>Total Cash Value</b>    |     |
| <b>Residential:</b>        | \$0 |
| <b>Commercial:</b>         | \$0 |
| <b>Overall:</b>            | \$0 |

| Time On Market Stats |              |             |
|----------------------|--------------|-------------|
| Days                 | #Residential | #Commercial |
| 0-30                 | 0            | 0           |
| 31-60                | 0            | 0           |
| 61-90                | 0            | 0           |
| 91-120               | 0            | 0           |
| 121+                 | 0            | 0           |

| Financing Stats   | Residential | Commercial |
|-------------------|-------------|------------|
| Cash              | 0           | 0          |
| Conventional      | 0           | 0          |
| FHA               | 0           | 0          |
| VA                | 0           | 0          |
| SBA               | 0           | 0          |
| RECD/FmHA         | 0           | 0          |
| Assumable Loan    | 0           | 0          |
| WHEDA             | 0           | 0          |
| Land Contract     | 0           | 0          |
| Exchange          | 0           | 0          |
| Rural Development | 0           | 0          |
| Seller 1st        | 0           | 0          |
| Seller 2nd        | 0           | 0          |
| Assumable         |             | 0          |
| Lease             |             | 0          |
| Other             | 0           | 0          |

## Sold Report for Bayfield

Offices: All Offices

From Oct 1/16 to Oct 31/16

| Price Range       | 2br-     | 3br      | 4br+     | # Com    | Total    | Avg DOM  | New Res  | New Com  |
|-------------------|----------|----------|----------|----------|----------|----------|----------|----------|
| Under 30,000      | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 30,000 - 39,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 40,000 - 49,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 50,000 - 59,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 60,000 - 69,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 70,000 - 79,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 80,000 - 89,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 90,000 - 99,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 100,000 - 119,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 120,000 - 139,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 140,000 - 159,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 160,000 - 179,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 180,000 - 199,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 200,000 - 249,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 250,000 - 299,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 300,000 - 399,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 400,000 - 499,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 500,000 and Over  | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| <b>Total</b>      | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> |

|                            |     |
|----------------------------|-----|
| <b>Median Sale Price:</b>  | \$0 |
| <b>Average Sale Price:</b> | \$0 |
| <b>Average DOM:</b>        | 0   |
| <b>Total Cash Value</b>    |     |
| <b>Residential:</b>        | \$0 |
| <b>Commercial:</b>         | \$0 |
| <b>Overall:</b>            | \$0 |

| Time On Market Stats |              |             |
|----------------------|--------------|-------------|
| Days                 | #Residential | #Commercial |
| 0-30                 | 0            | 0           |
| 31-60                | 0            | 0           |
| 61-90                | 0            | 0           |
| 91-120               | 0            | 0           |
| 121+                 | 0            | 0           |

| Financing Stats   | Residential | Commercial |
|-------------------|-------------|------------|
| Cash              | 0           | 0          |
| Conventional      | 0           | 0          |
| FHA               | 0           | 0          |
| VA                | 0           | 0          |
| SBA               | 0           | 0          |
| RECD/FmHA         | 0           | 0          |
| Assumable Loan    | 0           | 0          |
| WHEDA             | 0           | 0          |
| Land Contract     | 0           | 0          |
| Exchange          | 0           | 0          |
| Rural Development | 0           | 0          |
| Seller 1st        | 0           | 0          |
| Seller 2nd        | 0           | 0          |
| Assumable         |             | 0          |
| Lease             |             | 0          |
| Other             | 0           | 0          |

## Sold Report for Dickinson

Offices: All Offices

From Oct 1/16 to Oct 31/16

| Price Range       | 2br-     | 3br      | 4br+     | # Com    | Total    | Avg DOM  | New Res  | New Com  |
|-------------------|----------|----------|----------|----------|----------|----------|----------|----------|
| Under 30,000      | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 30,000 - 39,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 40,000 - 49,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 50,000 - 59,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 60,000 - 69,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 70,000 - 79,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 80,000 - 89,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 90,000 - 99,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 100,000 - 119,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 120,000 - 139,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 140,000 - 159,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 160,000 - 179,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 180,000 - 199,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 200,000 - 249,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 250,000 - 299,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 300,000 - 399,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 400,000 - 499,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 500,000 and Over  | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| <b>Total</b>      | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> |

|                            |     |
|----------------------------|-----|
| <b>Median Sale Price:</b>  | \$0 |
| <b>Average Sale Price:</b> | \$0 |
| <b>Average DOM:</b>        | 0   |
| <b>Total Cash Value</b>    |     |
| <b>Residential:</b>        | \$0 |
| <b>Commercial:</b>         | \$0 |
| <b>Overall:</b>            | \$0 |

| Time On Market Stats |              |             |
|----------------------|--------------|-------------|
| Days                 | #Residential | #Commercial |
| 0-30                 | 0            | 0           |
| 31-60                | 0            | 0           |
| 61-90                | 0            | 0           |
| 91-120               | 0            | 0           |
| 121+                 | 0            | 0           |

| Financing Stats   | Residential | Commercial |
|-------------------|-------------|------------|
| Cash              | 0           | 0          |
| Conventional      | 0           | 0          |
| FHA               | 0           | 0          |
| VA                | 0           | 0          |
| SBA               | 0           | 0          |
| RECD/FmHA         | 0           | 0          |
| Assumable Loan    | 0           | 0          |
| WHEDA             | 0           | 0          |
| Land Contract     | 0           | 0          |
| Exchange          | 0           | 0          |
| Rural Development | 0           | 0          |
| Seller 1st        | 0           | 0          |
| Seller 2nd        | 0           | 0          |
| Assumable         |             | 0          |
| Lease             |             | 0          |
| Other             | 0           | 0          |

## Sold Report for Florence

Offices: All Offices

From Oct 1/16 to Oct 31/16

| Price Range       | 2br-     | 3br      | 4br+     | # Com    | Total    | Avg DOM   | New Res  | New Com  |
|-------------------|----------|----------|----------|----------|----------|-----------|----------|----------|
| Under 30,000      | 0        | 0        | 0        | 0        | 0        | 0         | 0        | 0        |
| 30,000 - 39,999   | 0        | 0        | 0        | 0        | 0        | 0         | 0        | 0        |
| 40,000 - 49,999   | 0        | 0        | 0        | 0        | 0        | 0         | 0        | 0        |
| 50,000 - 59,999   | 0        | 0        | 0        | 0        | 0        | 0         | 0        | 0        |
| 60,000 - 69,999   | 1        | 0        | 0        | 0        | 1        | 60        | 0        | 0        |
| 70,000 - 79,999   | 0        | 0        | 0        | 0        | 0        | 0         | 0        | 0        |
| 80,000 - 89,999   | 0        | 0        | 0        | 0        | 0        | 0         | 0        | 0        |
| 90,000 - 99,999   | 0        | 0        | 0        | 0        | 0        | 0         | 0        | 0        |
| 100,000 - 119,999 | 0        | 0        | 0        | 0        | 0        | 0         | 0        | 0        |
| 120,000 - 139,999 | 0        | 0        | 0        | 0        | 0        | 0         | 0        | 0        |
| 140,000 - 159,999 | 0        | 0        | 0        | 0        | 0        | 0         | 0        | 0        |
| 160,000 - 179,999 | 0        | 0        | 0        | 0        | 0        | 0         | 0        | 0        |
| 180,000 - 199,999 | 0        | 0        | 0        | 0        | 0        | 0         | 0        | 0        |
| 200,000 - 249,999 | 0        | 0        | 0        | 0        | 0        | 0         | 0        | 0        |
| 250,000 - 299,999 | 0        | 0        | 0        | 0        | 0        | 0         | 0        | 0        |
| 300,000 - 399,999 | 0        | 0        | 0        | 0        | 0        | 0         | 0        | 0        |
| 400,000 - 499,999 | 0        | 0        | 0        | 0        | 0        | 0         | 0        | 0        |
| 500,000 and Over  | 0        | 0        | 0        | 0        | 0        | 0         | 0        | 0        |
| <b>Total</b>      | <b>1</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>1</b> | <b>60</b> | <b>0</b> | <b>0</b> |

|                            |          |
|----------------------------|----------|
| <b>Median Sale Price:</b>  | \$65,000 |
| <b>Average Sale Price:</b> | \$65,000 |
| <b>Average DOM:</b>        | 60       |
| <b>Total Cash Value</b>    |          |
| <b>Residential:</b>        | \$65,000 |
| <b>Commercial:</b>         | \$0      |
| <b>Overall:</b>            | \$65,000 |

| <b>Time On Market Stats</b> |              |             |
|-----------------------------|--------------|-------------|
| Days                        | #Residential | #Commercial |
| 0-30                        | 0            | 0           |
| 31-60                       | 1            | 0           |
| 61-90                       | 0            | 0           |
| 91-120                      | 0            | 0           |
| 121+                        | 0            | 0           |

| Financing Stats   | Residential | Commercial |
|-------------------|-------------|------------|
| Cash              | 1           | 0          |
| Conventional      | 0           | 0          |
| FHA               | 0           | 0          |
| VA                | 0           | 0          |
| SBA               | 0           | 0          |
| RECD/FmHA         | 0           | 0          |
| Assumable Loan    | 0           | 0          |
| WHEDA             | 0           | 0          |
| Land Contract     | 0           | 0          |
| Exchange          | 0           | 0          |
| Rural Development | 0           | 0          |
| Seller 1st        | 0           | 0          |
| Seller 2nd        | 0           | 0          |
| Assumable         |             | 0          |
| Lease             |             | 0          |
| Other             | 0           | 0          |

## Sold Report for Forest

Offices: All Offices

From Oct 1/16 to Oct 31/16

| Price Range       | 2br-     | 3br      | 4br+     | # Com    | Total     | Avg DOM    | New Res   | New Com  |
|-------------------|----------|----------|----------|----------|-----------|------------|-----------|----------|
| Under 30,000      | 2        | 0        | 0        | 0        | 2         | 500        | 3         | 0        |
| 30,000 - 39,999   | 0        | 0        | 0        | 0        | 0         | 0          | 1         | 0        |
| 40,000 - 49,999   | 0        | 0        | 0        | 0        | 0         | 0          | 2         | 0        |
| 50,000 - 59,999   | 0        | 0        | 0        | 0        | 0         | 0          | 0         | 0        |
| 60,000 - 69,999   | 0        | 0        | 0        | 0        | 0         | 0          | 3         | 0        |
| 70,000 - 79,999   | 0        | 0        | 0        | 0        | 0         | 0          | 1         | 0        |
| 80,000 - 89,999   | 0        | 0        | 0        | 0        | 0         | 0          | 0         | 0        |
| 90,000 - 99,999   | 0        | 0        | 0        | 0        | 0         | 0          | 1         | 0        |
| 100,000 - 119,999 | 0        | 1        | 0        | 0        | 1         | 539        | 2         | 0        |
| 120,000 - 139,999 | 1        | 2        | 0        | 0        | 3         | 165        | 1         | 0        |
| 140,000 - 159,999 | 0        | 0        | 0        | 0        | 0         | 0          | 2         | 0        |
| 160,000 - 179,999 | 1        | 0        | 0        | 0        | 1         | 287        | 0         | 0        |
| 180,000 - 199,999 | 2        | 0        | 0        | 0        | 2         | 360        | 0         | 1        |
| 200,000 - 249,999 | 2        | 3        | 0        | 0        | 5         | 296        | 1         | 0        |
| 250,000 - 299,999 | 0        | 1        | 0        | 0        | 1         | 210        | 1         | 0        |
| 300,000 - 399,999 | 0        | 0        | 0        | 0        | 0         | 0          | 0         | 0        |
| 400,000 - 499,999 | 0        | 0        | 0        | 0        | 0         | 0          | 0         | 0        |
| 500,000 and Over  | 0        | 0        | 0        | 0        | 0         | 0          | 0         | 0        |
| <b>Total</b>      | <b>8</b> | <b>7</b> | <b>0</b> | <b>0</b> | <b>15</b> | <b>315</b> | <b>18</b> | <b>1</b> |

|                            |             |
|----------------------------|-------------|
| <b>Median Sale Price:</b>  | \$195,500   |
| <b>Average Sale Price:</b> | \$166,180   |
| <b>Average DOM:</b>        | 315         |
| <b>Total Cash Value</b>    |             |
| <b>Residential:</b>        | \$2,492,700 |
| <b>Commercial:</b>         | \$0         |
| <b>Overall:</b>            | \$2,492,700 |

| Time On Market Stats |              |             |
|----------------------|--------------|-------------|
| Days                 | #Residential | #Commercial |
| 0-30                 | 0            | 0           |
| 31-60                | 0            | 0           |
| 61-90                | 0            | 0           |
| 91-120               | 0            | 0           |
| 121+                 | 15           | 0           |

| Financing Stats   | Residential | Commercial |
|-------------------|-------------|------------|
| Cash              | 12          | 0          |
| Conventional      | 10          | 0          |
| FHA               | 0           | 0          |
| VA                | 0           | 0          |
| SBA               | 0           | 0          |
| RECD/FmHA         | 0           | 0          |
| Assumable Loan    | 0           | 0          |
| WHEDA             | 0           | 0          |
| Land Contract     | 0           | 0          |
| Exchange          | 0           | 0          |
| Rural Development | 0           | 0          |
| Seller 1st        | 0           | 0          |
| Seller 2nd        | 0           | 0          |
| Assumable         |             | 0          |
| Lease             |             | 0          |
| Other             | 0           | 0          |

## Sold Report for Gogebic

Offices: All Offices

From Oct 1/16 to Oct 31/16

| Price Range       | 2br-     | 3br      | 4br+     | # Com    | Total    | Avg DOM    | New Res  | New Com  |
|-------------------|----------|----------|----------|----------|----------|------------|----------|----------|
| Under 30,000      | 0        | 0        | 0        | 0        | 0        | 0          | 2        | 0        |
| 30,000 - 39,999   | 1        | 0        | 0        | 0        | 1        | 88         | 0        | 0        |
| 40,000 - 49,999   | 0        | 1        | 0        | 0        | 1        | 450        | 0        | 0        |
| 50,000 - 59,999   | 0        | 0        | 0        | 0        | 0        | 0          | 1        | 0        |
| 60,000 - 69,999   | 0        | 0        | 0        | 0        | 0        | 0          | 0        | 0        |
| 70,000 - 79,999   | 0        | 0        | 0        | 0        | 0        | 0          | 0        | 0        |
| 80,000 - 89,999   | 0        | 0        | 0        | 0        | 0        | 0          | 0        | 0        |
| 90,000 - 99,999   | 1        | 0        | 0        | 0        | 1        | 0          | 0        | 0        |
| 100,000 - 119,999 | 0        | 0        | 0        | 0        | 0        | 0          | 1        | 0        |
| 120,000 - 139,999 | 0        | 2        | 0        | 0        | 2        | 152        | 0        | 0        |
| 140,000 - 159,999 | 0        | 0        | 0        | 0        | 0        | 0          | 0        | 0        |
| 160,000 - 179,999 | 0        | 0        | 0        | 0        | 0        | 0          | 0        | 0        |
| 180,000 - 199,999 | 0        | 0        | 0        | 0        | 0        | 0          | 1        | 0        |
| 200,000 - 249,999 | 0        | 0        | 0        | 0        | 0        | 0          | 1        | 0        |
| 250,000 - 299,999 | 0        | 0        | 0        | 0        | 0        | 0          | 0        | 0        |
| 300,000 - 399,999 | 0        | 0        | 1        | 0        | 1        | 247        | 0        | 0        |
| 400,000 - 499,999 | 0        | 0        | 0        | 0        | 0        | 0          | 1        | 0        |
| 500,000 and Over  | 0        | 0        | 0        | 0        | 0        | 0          | 0        | 0        |
| <b>Total</b>      | <b>2</b> | <b>3</b> | <b>1</b> | <b>0</b> | <b>6</b> | <b>181</b> | <b>7</b> | <b>0</b> |

|                            |           |
|----------------------------|-----------|
| <b>Median Sale Price:</b>  | \$120,000 |
| <b>Average Sale Price:</b> | \$136,055 |
| <b>Average DOM:</b>        | 181       |
| <b>Total Cash Value</b>    |           |
| <b>Residential:</b>        | \$816,333 |
| <b>Commercial:</b>         | \$0       |
| <b>Overall:</b>            | \$816,333 |

| Time On Market Stats |              |             |
|----------------------|--------------|-------------|
| Days                 | #Residential | #Commercial |
| 0-30                 | 1            | 0           |
| 31-60                | 0            | 0           |
| 61-90                | 1            | 0           |
| 91-120               | 0            | 0           |
| 121+                 | 4            | 0           |

| Financing Stats   | Residential | Commercial |
|-------------------|-------------|------------|
| Cash              | 4           | 0          |
| Conventional      | 3           | 0          |
| FHA               | 0           | 0          |
| VA                | 0           | 0          |
| SBA               | 0           | 0          |
| RECD/FmHA         | 0           | 0          |
| Assumable Loan    | 0           | 0          |
| WHEDA             | 0           | 0          |
| Land Contract     | 0           | 0          |
| Exchange          | 0           | 0          |
| Rural Development | 0           | 0          |
| Seller 1st        | 0           | 0          |
| Seller 2nd        | 0           | 0          |
| Assumable         |             | 0          |
| Lease             |             | 0          |
| Other             | 0           | 0          |

## Sold Report for Houghton

Offices: All Offices

From Oct 1/16 to Oct 31/16

| Price Range       | 2br-     | 3br      | 4br+     | # Com    | Total    | Avg DOM  | New Res  | New Com  |
|-------------------|----------|----------|----------|----------|----------|----------|----------|----------|
| Under 30,000      | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 30,000 - 39,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 40,000 - 49,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 50,000 - 59,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 60,000 - 69,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 70,000 - 79,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 80,000 - 89,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 90,000 - 99,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 100,000 - 119,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 120,000 - 139,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 140,000 - 159,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 160,000 - 179,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 180,000 - 199,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 200,000 - 249,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 250,000 - 299,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 300,000 - 399,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 400,000 - 499,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 500,000 and Over  | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| <b>Total</b>      | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> |

|                            |     |
|----------------------------|-----|
| <b>Median Sale Price:</b>  | \$0 |
| <b>Average Sale Price:</b> | \$0 |
| <b>Average DOM:</b>        | 0   |
| <b>Total Cash Value</b>    |     |
| <b>Residential:</b>        | \$0 |
| <b>Commercial:</b>         | \$0 |
| <b>Overall:</b>            | \$0 |

| <b>Time On Market Stats</b> |              |             |
|-----------------------------|--------------|-------------|
| Days                        | #Residential | #Commercial |
| 0-30                        | 0            | 0           |
| 31-60                       | 0            | 0           |
| 61-90                       | 0            | 0           |
| 91-120                      | 0            | 0           |
| 121+                        | 0            | 0           |

| Financing Stats   | Residential | Commercial |
|-------------------|-------------|------------|
| Cash              | 0           | 0          |
| Conventional      | 0           | 0          |
| FHA               | 0           | 0          |
| VA                | 0           | 0          |
| SBA               | 0           | 0          |
| RECD/FmHA         | 0           | 0          |
| Assumable Loan    | 0           | 0          |
| WHEDA             | 0           | 0          |
| Land Contract     | 0           | 0          |
| Exchange          | 0           | 0          |
| Rural Development | 0           | 0          |
| Seller 1st        | 0           | 0          |
| Seller 2nd        | 0           | 0          |
| Assumable         |             | 0          |
| Lease             |             | 0          |
| Other             | 0           | 0          |



## Sold Report for Iron MI

Offices: All Offices

From Oct 1/16 to Oct 31/16

| Price Range       | 2br-     | 3br      | 4br+     | # Com    | Total    | Avg DOM  | New Res  | New Com  |
|-------------------|----------|----------|----------|----------|----------|----------|----------|----------|
| Under 30,000      | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 30,000 - 39,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 40,000 - 49,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 50,000 - 59,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 60,000 - 69,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 70,000 - 79,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 80,000 - 89,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 90,000 - 99,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 100,000 - 119,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 120,000 - 139,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 140,000 - 159,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 160,000 - 179,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 180,000 - 199,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 200,000 - 249,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 250,000 - 299,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 300,000 - 399,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 400,000 - 499,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 500,000 and Over  | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| <b>Total</b>      | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> |

|                            |     |
|----------------------------|-----|
| <b>Median Sale Price:</b>  | \$0 |
| <b>Average Sale Price:</b> | \$0 |
| <b>Average DOM:</b>        | 0   |
| <b>Total Cash Value</b>    |     |
| <b>Residential:</b>        | \$0 |
| <b>Commercial:</b>         | \$0 |
| <b>Overall:</b>            | \$0 |

| <b>Time On Market Stats</b> |              |             |
|-----------------------------|--------------|-------------|
| Days                        | #Residential | #Commercial |
| 0-30                        | 0            | 0           |
| 31-60                       | 0            | 0           |
| 61-90                       | 0            | 0           |
| 91-120                      | 0            | 0           |
| 121+                        | 0            | 0           |

| Financing Stats   | Residential | Commercial |
|-------------------|-------------|------------|
| Cash              | 0           | 0          |
| Conventional      | 0           | 0          |
| FHA               | 0           | 0          |
| VA                | 0           | 0          |
| SBA               | 0           | 0          |
| RECD/FmHA         | 0           | 0          |
| Assumable Loan    | 0           | 0          |
| WHEDA             | 0           | 0          |
| Land Contract     | 0           | 0          |
| Exchange          | 0           | 0          |
| Rural Development | 0           | 0          |
| Seller 1st        | 0           | 0          |
| Seller 2nd        | 0           | 0          |
| Assumable         |             | 0          |
| Lease             |             | 0          |
| Other             | 0           | 0          |

## Sold Report for Iron WI

Offices: All Offices

From Oct 1/16 to Oct 31/16

| Price Range       | 2br-     | 3br      | 4br+     | # Com    | Total    | Avg DOM    | New Res   | New Com  |
|-------------------|----------|----------|----------|----------|----------|------------|-----------|----------|
| Under 30,000      | 0        | 0        | 0        | 0        | 0        | 0          | 3         | 0        |
| 30,000 - 39,999   | 0        | 0        | 0        | 0        | 0        | 0          | 1         | 0        |
| 40,000 - 49,999   | 0        | 0        | 0        | 0        | 0        | 0          | 1         | 0        |
| 50,000 - 59,999   | 0        | 0        | 0        | 0        | 0        | 0          | 1         | 0        |
| 60,000 - 69,999   | 0        | 0        | 0        | 0        | 0        | 0          | 0         | 0        |
| 70,000 - 79,999   | 1        | 0        | 0        | 0        | 1        | 104        | 2         | 0        |
| 80,000 - 89,999   | 0        | 0        | 0        | 0        | 0        | 0          | 1         | 0        |
| 90,000 - 99,999   | 0        | 0        | 0        | 0        | 0        | 0          | 0         | 0        |
| 100,000 - 119,999 | 0        | 1        | 0        | 0        | 1        | 176        | 2         | 0        |
| 120,000 - 139,999 | 0        | 0        | 0        | 0        | 0        | 0          | 2         | 0        |
| 140,000 - 159,999 | 1        | 0        | 0        | 0        | 1        | 438        | 0         | 0        |
| 160,000 - 179,999 | 0        | 0        | 0        | 0        | 0        | 0          | 1         | 0        |
| 180,000 - 199,999 | 0        | 1        | 0        | 0        | 1        | 175        | 2         | 0        |
| 200,000 - 249,999 | 0        | 0        | 0        | 0        | 0        | 0          | 0         | 0        |
| 250,000 - 299,999 | 2        | 0        | 0        | 0        | 2        | 171        | 1         | 0        |
| 300,000 - 399,999 | 0        | 0        | 0        | 0        | 0        | 0          | 1         | 0        |
| 400,000 - 499,999 | 0        | 0        | 0        | 0        | 0        | 0          | 1         | 0        |
| 500,000 and Over  | 0        | 0        | 0        | 1        | 1        | 155        | 0         | 0        |
| <b>Total</b>      | <b>4</b> | <b>2</b> | <b>0</b> | <b>1</b> | <b>7</b> | <b>176</b> | <b>19</b> | <b>0</b> |

|                            |             |
|----------------------------|-------------|
| <b>Median Sale Price:</b>  | \$195,000   |
| <b>Average Sale Price:</b> | \$242,271   |
| <b>Average DOM:</b>        | 176         |
| <b>Total Cash Value</b>    |             |
| <b>Residential:</b>        | \$1,115,900 |
| <b>Commercial:</b>         | \$580,000   |
| <b>Overall:</b>            | \$1,695,900 |

| Time On Market Stats |              |             |
|----------------------|--------------|-------------|
| Days                 | #Residential | #Commercial |
| 0-30                 | 0            | 0           |
| 31-60                | 0            | 0           |
| 61-90                | 0            | 0           |
| 91-120               | 1            | 0           |
| 121+                 | 5            | 1           |

| Financing Stats   | Residential | Commercial |
|-------------------|-------------|------------|
| Cash              | 2           | 1          |
| Conventional      | 3           | 0          |
| FHA               | 0           | 0          |
| VA                | 0           | 0          |
| SBA               | 0           | 0          |
| RECD/FmHA         | 0           | 0          |
| Assumable Loan    | 1           | 0          |
| WHEDA             | 0           | 0          |
| Land Contract     | 0           | 0          |
| Exchange          | 0           | 0          |
| Rural Development | 0           | 0          |
| Seller 1st        | 0           | 0          |
| Seller 2nd        | 0           | 0          |
| Assumable         |             | 0          |
| Lease             |             | 0          |
| Other             | 0           | 0          |

## Sold Report for Keweenaw

Offices: All Offices

From Oct 1/16 to Oct 31/16

| Price Range       | 2br-     | 3br      | 4br+     | # Com    | Total    | Avg DOM  | New Res  | New Com  |
|-------------------|----------|----------|----------|----------|----------|----------|----------|----------|
| Under 30,000      | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 30,000 - 39,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 40,000 - 49,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 50,000 - 59,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 60,000 - 69,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 70,000 - 79,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 80,000 - 89,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 90,000 - 99,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 100,000 - 119,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 120,000 - 139,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 140,000 - 159,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 160,000 - 179,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 180,000 - 199,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 200,000 - 249,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 250,000 - 299,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 300,000 - 399,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 400,000 - 499,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 500,000 and Over  | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| <b>Total</b>      | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> |

|                            |     |
|----------------------------|-----|
| <b>Median Sale Price:</b>  | \$0 |
| <b>Average Sale Price:</b> | \$0 |
| <b>Average DOM:</b>        | 0   |
| <b>Total Cash Value</b>    |     |
| <b>Residential:</b>        | \$0 |
| <b>Commercial:</b>         | \$0 |
| <b>Overall:</b>            | \$0 |

| <b>Time On Market Stats</b> |              |             |
|-----------------------------|--------------|-------------|
| Days                        | #Residential | #Commercial |
| 0-30                        | 0            | 0           |
| 31-60                       | 0            | 0           |
| 61-90                       | 0            | 0           |
| 91-120                      | 0            | 0           |
| 121+                        | 0            | 0           |

| Financing Stats   | Residential | Commercial |
|-------------------|-------------|------------|
| Cash              | 0           | 0          |
| Conventional      | 0           | 0          |
| FHA               | 0           | 0          |
| VA                | 0           | 0          |
| SBA               | 0           | 0          |
| RECD/FmHA         | 0           | 0          |
| Assumable Loan    | 0           | 0          |
| WHEDA             | 0           | 0          |
| Land Contract     | 0           | 0          |
| Exchange          | 0           | 0          |
| Rural Development | 0           | 0          |
| Seller 1st        | 0           | 0          |
| Seller 2nd        | 0           | 0          |
| Assumable         |             | 0          |
| Lease             |             | 0          |
| Other             | 0           | 0          |

## Sold Report for Langlade

Offices: All Offices

From Oct 1/16 to Oct 31/16

| Price Range       | 2br-      | 3br      | 4br+     | # Com    | Total     | Avg DOM    | New Res   | New Com  |
|-------------------|-----------|----------|----------|----------|-----------|------------|-----------|----------|
| Under 30,000      | 3         | 0        | 0        | 0        | 3         | 37         | 2         | 0        |
| 30,000 - 39,999   | 0         | 1        | 0        | 0        | 1         | 170        | 1         | 0        |
| 40,000 - 49,999   | 2         | 0        | 2        | 0        | 4         | 527        | 3         | 0        |
| 50,000 - 59,999   | 2         | 3        | 0        | 0        | 5         | 225        | 4         | 0        |
| 60,000 - 69,999   | 1         | 1        | 1        | 0        | 3         | 466        | 3         | 1        |
| 70,000 - 79,999   | 0         | 0        | 0        | 0        | 0         | 0          | 0         | 0        |
| 80,000 - 89,999   | 1         | 0        | 0        | 0        | 1         | 155        | 3         | 0        |
| 90,000 - 99,999   | 0         | 0        | 0        | 0        | 0         | 0          | 0         | 0        |
| 100,000 - 119,999 | 2         | 1        | 1        | 0        | 4         | 147        | 3         | 0        |
| 120,000 - 139,999 | 2         | 1        | 0        | 0        | 3         | 483        | 2         | 1        |
| 140,000 - 159,999 | 1         | 0        | 0        | 0        | 1         | 98         | 1         | 0        |
| 160,000 - 179,999 | 1         | 0        | 0        | 0        | 1         | 350        | 0         | 0        |
| 180,000 - 199,999 | 1         | 0        | 1        | 0        | 2         | 366        | 3         | 1        |
| 200,000 - 249,999 | 0         | 0        | 0        | 0        | 0         | 0          | 4         | 1        |
| 250,000 - 299,999 | 0         | 2        | 0        | 0        | 2         | 820        | 2         | 0        |
| 300,000 - 399,999 | 0         | 0        | 0        | 0        | 0         | 0          | 4         | 0        |
| 400,000 - 499,999 | 0         | 0        | 0        | 0        | 0         | 0          | 0         | 0        |
| 500,000 and Over  | 0         | 0        | 0        | 0        | 0         | 0          | 0         | 0        |
| <b>Total</b>      | <b>16</b> | <b>9</b> | <b>5</b> | <b>0</b> | <b>30</b> | <b>331</b> | <b>35</b> | <b>4</b> |

|                            |             |
|----------------------------|-------------|
| <b>Median Sale Price:</b>  | \$64,900    |
| <b>Average Sale Price:</b> | \$97,430    |
| <b>Average DOM:</b>        | 331         |
| <b>Total Cash Value</b>    |             |
| <b>Residential:</b>        | \$2,922,900 |
| <b>Commercial:</b>         | \$0         |
| <b>Overall:</b>            | \$2,922,900 |

| Time On Market Stats |              |             |
|----------------------|--------------|-------------|
| Days                 | #Residential | #Commercial |
| 0-30                 | 2            | 0           |
| 31-60                | 0            | 0           |
| 61-90                | 2            | 0           |
| 91-120               | 3            | 0           |
| 121+                 | 23           | 0           |

| Financing Stats   | Residential | Commercial |
|-------------------|-------------|------------|
| Cash              | 15          | 0          |
| Conventional      | 17          | 0          |
| FHA               | 5           | 0          |
| VA                | 3           | 0          |
| SBA               | 0           | 0          |
| RECD/FmHA         | 0           | 0          |
| Assumable Loan    | 0           | 0          |
| WHEDA             | 1           | 0          |
| Land Contract     | 0           | 0          |
| Exchange          | 0           | 0          |
| Rural Development | 0           | 0          |
| Seller 1st        | 0           | 0          |
| Seller 2nd        | 0           | 0          |
| Assumable         |             | 0          |
| Lease             |             | 0          |
| Other             | 0           | 0          |

## Sold Report for Lincoln

Offices: All Offices

From Oct 1/16 to Oct 31/16

| Price Range       | 2br-      | 3br      | 4br+     | # Com    | Total     | Avg DOM    | New Res   | New Com  |
|-------------------|-----------|----------|----------|----------|-----------|------------|-----------|----------|
| Under 30,000      | 2         | 0        | 0        | 0        | 2         | 101        | 3         | 0        |
| 30,000 - 39,999   | 2         | 0        | 1        | 0        | 3         | 329        | 1         | 0        |
| 40,000 - 49,999   | 1         | 0        | 0        | 0        | 1         | 744        | 4         | 0        |
| 50,000 - 59,999   | 1         | 0        | 0        | 0        | 1         | 4          | 5         | 0        |
| 60,000 - 69,999   | 1         | 0        | 1        | 0        | 2         | 97         | 4         | 0        |
| 70,000 - 79,999   | 2         | 0        | 0        | 0        | 2         | 240        | 2         | 0        |
| 80,000 - 89,999   | 0         | 0        | 0        | 0        | 0         | 0          | 0         | 0        |
| 90,000 - 99,999   | 0         | 0        | 0        | 0        | 0         | 0          | 1         | 0        |
| 100,000 - 119,999 | 1         | 0        | 0        | 0        | 1         | 194        | 1         | 0        |
| 120,000 - 139,999 | 0         | 1        | 0        | 0        | 1         | 57         | 1         | 0        |
| 140,000 - 159,999 | 1         | 2        | 0        | 0        | 3         | 148        | 2         | 0        |
| 160,000 - 179,999 | 0         | 0        | 0        | 0        | 0         | 0          | 2         | 0        |
| 180,000 - 199,999 | 0         | 0        | 0        | 0        | 0         | 0          | 4         | 0        |
| 200,000 - 249,999 | 0         | 1        | 0        | 0        | 1         | 190        | 4         | 0        |
| 250,000 - 299,999 | 3         | 1        | 0        | 0        | 4         | 144        | 0         | 0        |
| 300,000 - 399,999 | 0         | 0        | 0        | 0        | 0         | 0          | 2         | 0        |
| 400,000 - 499,999 | 0         | 1        | 0        | 0        | 1         | 127        | 0         | 0        |
| 500,000 and Over  | 0         | 0        | 0        | 1        | 1         | 280        | 0         | 0        |
| <b>Total</b>      | <b>14</b> | <b>6</b> | <b>2</b> | <b>1</b> | <b>23</b> | <b>177</b> | <b>36</b> | <b>0</b> |

|                            |             |
|----------------------------|-------------|
| <b>Median Sale Price:</b>  | \$105,500   |
| <b>Average Sale Price:</b> | \$148,356   |
| <b>Average DOM:</b>        | 177         |
| <b>Total Cash Value</b>    |             |
| <b>Residential:</b>        | \$2,907,200 |
| <b>Commercial:</b>         | \$505,000   |
| <b>Overall:</b>            | \$3,412,200 |

| Time On Market Stats |              |             |
|----------------------|--------------|-------------|
| Days                 | #Residential | #Commercial |
| 0-30                 | 1            | 0           |
| 31-60                | 3            | 0           |
| 61-90                | 2            | 0           |
| 91-120               | 0            | 0           |
| 121+                 | 16           | 1           |

| Financing Stats   | Residential | Commercial |
|-------------------|-------------|------------|
| Cash              | 13          | 0          |
| Conventional      | 14          | 1          |
| FHA               | 1           | 0          |
| VA                | 0           | 0          |
| SBA               | 0           | 0          |
| RECD/FmHA         | 0           | 0          |
| Assumable Loan    | 0           | 0          |
| WHEDA             | 0           | 0          |
| Land Contract     | 0           | 0          |
| Exchange          | 0           | 0          |
| Rural Development | 0           | 0          |
| Seller 1st        | 0           | 0          |
| Seller 2nd        | 0           | 0          |
| Assumable         |             | 0          |
| Lease             |             | 0          |
| Other             | 0           | 0          |

## Sold Report for Marathon

Offices: All Offices

From Oct 1/16 to Oct 31/16

| Price Range       | 2br-     | 3br      | 4br+     | # Com    | Total    | Avg DOM  | New Res  | New Com  |
|-------------------|----------|----------|----------|----------|----------|----------|----------|----------|
| Under 30,000      | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 30,000 - 39,999   | 0        | 0        | 0        | 0        | 0        | 0        | 1        | 0        |
| 40,000 - 49,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 50,000 - 59,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 60,000 - 69,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 70,000 - 79,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 80,000 - 89,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 90,000 - 99,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 100,000 - 119,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 120,000 - 139,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 140,000 - 159,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 160,000 - 179,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 180,000 - 199,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 200,000 - 249,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 1        |
| 250,000 - 299,999 | 0        | 0        | 0        | 0        | 0        | 0        | 1        | 0        |
| 300,000 - 399,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 400,000 - 499,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 500,000 and Over  | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| <b>Total</b>      | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>2</b> | <b>1</b> |

|                            |     |
|----------------------------|-----|
| <b>Median Sale Price:</b>  | \$0 |
| <b>Average Sale Price:</b> | \$0 |
| <b>Average DOM:</b>        | 0   |
| <b>Total Cash Value</b>    |     |
| <b>Residential:</b>        | \$0 |
| <b>Commercial:</b>         | \$0 |
| <b>Overall:</b>            | \$0 |

| <b>Time On Market Stats</b> |              |             |
|-----------------------------|--------------|-------------|
| Days                        | #Residential | #Commercial |
| 0-30                        | 0            | 0           |
| 31-60                       | 0            | 0           |
| 61-90                       | 0            | 0           |
| 91-120                      | 0            | 0           |
| 121+                        | 0            | 0           |

| Financing Stats   | Residential | Commercial |
|-------------------|-------------|------------|
| Cash              | 0           | 0          |
| Conventional      | 0           | 0          |
| FHA               | 0           | 0          |
| VA                | 0           | 0          |
| SBA               | 0           | 0          |
| RECD/FmHA         | 0           | 0          |
| Assumable Loan    | 0           | 0          |
| WHEDA             | 0           | 0          |
| Land Contract     | 0           | 0          |
| Exchange          | 0           | 0          |
| Rural Development | 0           | 0          |
| Seller 1st        | 0           | 0          |
| Seller 2nd        | 0           | 0          |
| Assumable         |             | 0          |
| Lease             |             | 0          |
| Other             | 0           | 0          |

## Sold Report for Marinette

Offices: All Offices

From Oct 1/16 to Oct 31/16

| Price Range       | 2br-     | 3br      | 4br+     | # Com    | Total    | Avg DOM   | New Res  | New Com  |
|-------------------|----------|----------|----------|----------|----------|-----------|----------|----------|
| Under 30,000      | 0        | 0        | 1        | 0        | 1        | 147       | 0        | 0        |
| 30,000 - 39,999   | 0        | 1        | 0        | 0        | 1        | 39        | 0        | 0        |
| 40,000 - 49,999   | 0        | 0        | 0        | 0        | 0        | 0         | 0        | 0        |
| 50,000 - 59,999   | 1        | 0        | 0        | 0        | 1        | 77        | 0        | 0        |
| 60,000 - 69,999   | 0        | 0        | 0        | 0        | 0        | 0         | 0        | 0        |
| 70,000 - 79,999   | 1        | 0        | 0        | 0        | 1        | 111       | 0        | 0        |
| 80,000 - 89,999   | 0        | 0        | 0        | 0        | 0        | 0         | 0        | 0        |
| 90,000 - 99,999   | 0        | 0        | 0        | 0        | 0        | 0         | 0        | 0        |
| 100,000 - 119,999 | 0        | 0        | 0        | 0        | 0        | 0         | 0        | 0        |
| 120,000 - 139,999 | 0        | 0        | 0        | 0        | 0        | 0         | 0        | 0        |
| 140,000 - 159,999 | 0        | 0        | 0        | 0        | 0        | 0         | 0        | 0        |
| 160,000 - 179,999 | 0        | 0        | 0        | 0        | 0        | 0         | 0        | 0        |
| 180,000 - 199,999 | 0        | 0        | 0        | 0        | 0        | 0         | 0        | 0        |
| 200,000 - 249,999 | 0        | 0        | 0        | 0        | 0        | 0         | 0        | 0        |
| 250,000 - 299,999 | 0        | 0        | 0        | 0        | 0        | 0         | 0        | 0        |
| 300,000 - 399,999 | 0        | 0        | 0        | 0        | 0        | 0         | 0        | 0        |
| 400,000 - 499,999 | 0        | 0        | 0        | 0        | 0        | 0         | 0        | 0        |
| 500,000 and Over  | 0        | 0        | 0        | 0        | 0        | 0         | 0        | 0        |
| <b>Total</b>      | <b>2</b> | <b>1</b> | <b>1</b> | <b>0</b> | <b>4</b> | <b>93</b> | <b>0</b> | <b>0</b> |

|                            |           |
|----------------------------|-----------|
| <b>Median Sale Price:</b>  | \$57,000  |
| <b>Average Sale Price:</b> | \$46,475  |
| <b>Average DOM:</b>        | 93        |
| <b>Total Cash Value</b>    |           |
| <b>Residential:</b>        | \$185,900 |
| <b>Commercial:</b>         | \$0       |
| <b>Overall:</b>            | \$185,900 |

| <b>Time On Market Stats</b> |              |             |
|-----------------------------|--------------|-------------|
| Days                        | #Residential | #Commercial |
| 0-30                        | 0            | 0           |
| 31-60                       | 1            | 0           |
| 61-90                       | 1            | 0           |
| 91-120                      | 1            | 0           |
| 121+                        | 1            | 0           |

| Financing Stats   | Residential | Commercial |
|-------------------|-------------|------------|
| Cash              | 3           | 0          |
| Conventional      | 0           | 0          |
| FHA               | 0           | 0          |
| VA                | 1           | 0          |
| SBA               | 0           | 0          |
| RECD/FmHA         | 0           | 0          |
| Assumable Loan    | 0           | 0          |
| WHEDA             | 0           | 0          |
| Land Contract     | 0           | 0          |
| Exchange          | 0           | 0          |
| Rural Development | 0           | 0          |
| Seller 1st        | 0           | 0          |
| Seller 2nd        | 0           | 0          |
| Assumable         |             | 0          |
| Lease             |             | 0          |
| Other             | 0           | 0          |

## Sold Report for Menominee

Offices: All Offices

From Oct 1/16 to Oct 31/16

| Price Range       | 2br-     | 3br      | 4br+     | # Com    | Total    | Avg DOM  | New Res  | New Com  |
|-------------------|----------|----------|----------|----------|----------|----------|----------|----------|
| Under 30,000      | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 30,000 - 39,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 40,000 - 49,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 50,000 - 59,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 60,000 - 69,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 70,000 - 79,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 80,000 - 89,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 90,000 - 99,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 100,000 - 119,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 120,000 - 139,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 140,000 - 159,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 160,000 - 179,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 180,000 - 199,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 200,000 - 249,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 250,000 - 299,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 300,000 - 399,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 400,000 - 499,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 500,000 and Over  | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| <b>Total</b>      | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> |

|                            |     |
|----------------------------|-----|
| <b>Median Sale Price:</b>  | \$0 |
| <b>Average Sale Price:</b> | \$0 |
| <b>Average DOM:</b>        | 0   |
| <b>Total Cash Value</b>    |     |
| <b>Residential:</b>        | \$0 |
| <b>Commercial:</b>         | \$0 |
| <b>Overall:</b>            | \$0 |

| <b>Time On Market Stats</b> |              |             |
|-----------------------------|--------------|-------------|
| Days                        | #Residential | #Commercial |
| 0-30                        | 0            | 0           |
| 31-60                       | 0            | 0           |
| 61-90                       | 0            | 0           |
| 91-120                      | 0            | 0           |
| 121+                        | 0            | 0           |

| Financing Stats   | Residential | Commercial |
|-------------------|-------------|------------|
| Cash              | 0           | 0          |
| Conventional      | 0           | 0          |
| FHA               | 0           | 0          |
| VA                | 0           | 0          |
| SBA               | 0           | 0          |
| RECD/FmHA         | 0           | 0          |
| Assumable Loan    | 0           | 0          |
| WHEDA             | 0           | 0          |
| Land Contract     | 0           | 0          |
| Exchange          | 0           | 0          |
| Rural Development | 0           | 0          |
| Seller 1st        | 0           | 0          |
| Seller 2nd        | 0           | 0          |
| Assumable         |             | 0          |
| Lease             |             | 0          |
| Other             | 0           | 0          |



## Sold Report for Oconto

Offices: All Offices

From Oct 1/16 to Oct 31/16

| Price Range       | 2br-     | 3br      | 4br+     | # Com    | Total    | Avg DOM    | New Res  | New Com  |
|-------------------|----------|----------|----------|----------|----------|------------|----------|----------|
| Under 30,000      | 1        | 0        | 0        | 0        | 1        | 2272       | 0        | 0        |
| 30,000 - 39,999   | 0        | 0        | 0        | 0        | 0        | 0          | 0        | 0        |
| 40,000 - 49,999   | 1        | 0        | 0        | 0        | 1        | 77         | 0        | 0        |
| 50,000 - 59,999   | 0        | 0        | 0        | 0        | 0        | 0          | 0        | 0        |
| 60,000 - 69,999   | 1        | 0        | 0        | 0        | 1        | 423        | 0        | 0        |
| 70,000 - 79,999   | 0        | 1        | 0        | 0        | 1        | 104        | 0        | 0        |
| 80,000 - 89,999   | 0        | 0        | 0        | 0        | 0        | 0          | 1        | 0        |
| 90,000 - 99,999   | 0        | 1        | 0        | 0        | 1        | 63         | 0        | 0        |
| 100,000 - 119,999 | 0        | 1        | 1        | 0        | 2        | 132        | 1        | 0        |
| 120,000 - 139,999 | 0        | 0        | 0        | 0        | 0        | 0          | 0        | 0        |
| 140,000 - 159,999 | 0        | 0        | 0        | 0        | 0        | 0          | 0        | 0        |
| 160,000 - 179,999 | 0        | 0        | 0        | 0        | 0        | 0          | 0        | 0        |
| 180,000 - 199,999 | 0        | 0        | 0        | 0        | 0        | 0          | 0        | 0        |
| 200,000 - 249,999 | 0        | 1        | 1        | 0        | 2        | 114        | 1        | 0        |
| 250,000 - 299,999 | 0        | 0        | 0        | 0        | 0        | 0          | 0        | 0        |
| 300,000 - 399,999 | 0        | 0        | 0        | 0        | 0        | 0          | 0        | 0        |
| 400,000 - 499,999 | 0        | 0        | 0        | 0        | 0        | 0          | 0        | 0        |
| 500,000 and Over  | 0        | 0        | 0        | 0        | 0        | 0          | 0        | 0        |
| <b>Total</b>      | <b>3</b> | <b>4</b> | <b>2</b> | <b>0</b> | <b>9</b> | <b>381</b> | <b>3</b> | <b>0</b> |

|                            |           |
|----------------------------|-----------|
| <b>Median Sale Price:</b>  | \$94,000  |
| <b>Average Sale Price:</b> | \$105,488 |
| <b>Average DOM:</b>        | 381       |
| <b>Total Cash Value</b>    |           |
| <b>Residential:</b>        | \$949,400 |
| <b>Commercial:</b>         | \$0       |
| <b>Overall:</b>            | \$949,400 |

| Time On Market Stats |              |             |
|----------------------|--------------|-------------|
| Days                 | #Residential | #Commercial |
| 0-30                 | 0            | 0           |
| 31-60                | 1            | 0           |
| 61-90                | 2            | 0           |
| 91-120               | 2            | 0           |
| 121+                 | 4            | 0           |

| Financing Stats   | Residential | Commercial |
|-------------------|-------------|------------|
| Cash              | 5           | 0          |
| Conventional      | 4           | 0          |
| FHA               | 0           | 0          |
| VA                | 0           | 0          |
| SBA               | 0           | 0          |
| RECD/FmHA         | 0           | 0          |
| Assumable Loan    | 0           | 0          |
| WHEDA             | 0           | 0          |
| Land Contract     | 0           | 0          |
| Exchange          | 0           | 0          |
| Rural Development | 0           | 0          |
| Seller 1st        | 0           | 0          |
| Seller 2nd        | 0           | 0          |
| Assumable         |             | 0          |
| Lease             |             | 0          |
| Other             | 0           | 0          |

## Sold Report for Oneida

Offices: All Offices

From Oct 1/16 to Oct 31/16

| Price Range       | 2br-      | 3br       | 4br+      | # Com    | Total      | Avg DOM    | New Res   | New Com   |
|-------------------|-----------|-----------|-----------|----------|------------|------------|-----------|-----------|
| Under 30,000      | 6         | 1         | 0         | 0        | 7          | 230        | 5         | 2         |
| 30,000 - 39,999   | 1         | 0         | 1         | 1        | 3          | 270        | 3         | 0         |
| 40,000 - 49,999   | 3         | 0         | 0         | 0        | 3          | 650        | 6         | 0         |
| 50,000 - 59,999   | 2         | 1         | 0         | 0        | 3          | 175        | 8         | 1         |
| 60,000 - 69,999   | 2         | 1         | 0         | 2        | 5          | 367        | 1         | 1         |
| 70,000 - 79,999   | 3         | 0         | 0         | 0        | 3          | 368        | 7         | 2         |
| 80,000 - 89,999   | 2         | 1         | 0         | 0        | 3          | 239        | 1         | 0         |
| 90,000 - 99,999   | 2         | 2         | 1         | 0        | 5          | 191        | 5         | 1         |
| 100,000 - 119,999 | 1         | 0         | 1         | 2        | 4          | 533        | 7         | 0         |
| 120,000 - 139,999 | 2         | 5         | 0         | 0        | 7          | 147        | 8         | 0         |
| 140,000 - 159,999 | 2         | 7         | 0         | 0        | 9          | 196        | 8         | 1         |
| 160,000 - 179,999 | 2         | 4         | 0         | 0        | 6          | 266        | 7         | 1         |
| 180,000 - 199,999 | 2         | 4         | 0         | 0        | 6          | 385        | 5         | 2         |
| 200,000 - 249,999 | 3         | 7         | 0         | 0        | 10         | 318        | 3         | 0         |
| 250,000 - 299,999 | 3         | 5         | 1         | 1        | 10         | 302        | 6         | 0         |
| 300,000 - 399,999 | 0         | 4         | 4         | 2        | 10         | 441        | 7         | 0         |
| 400,000 - 499,999 | 0         | 3         | 2         | 0        | 5          | 214        | 1         | 0         |
| 500,000 and Over  | 0         | 5         | 2         | 0        | 7          | 126        | 8         | 0         |
| <b>Total</b>      | <b>36</b> | <b>50</b> | <b>12</b> | <b>8</b> | <b>106</b> | <b>273</b> | <b>96</b> | <b>11</b> |

|                            |              |
|----------------------------|--------------|
| <b>Median Sale Price:</b>  | \$165,000    |
| <b>Average Sale Price:</b> | \$210,452    |
| <b>Average DOM:</b>        | 273          |
| <b>Total Cash Value</b>    |              |
| <b>Residential:</b>        | \$20,941,415 |
| <b>Commercial:</b>         | \$1,366,500  |
| <b>Overall:</b>            | \$22,307,915 |

| Time On Market Stats |              |             |
|----------------------|--------------|-------------|
| Days                 | #Residential | #Commercial |
| 0-30                 | 2            | 0           |
| 31-60                | 8            | 0           |
| 61-90                | 13           | 0           |
| 91-120               | 9            | 0           |
| 121+                 | 65           | 8           |

| Financing Stats   | Residential | Commercial |
|-------------------|-------------|------------|
| Cash              | 78          | 7          |
| Conventional      | 54          | 3          |
| FHA               | 3           | 0          |
| VA                | 1           | 0          |
| SBA               | 0           | 0          |
| RECD/FmHA         | 0           | 0          |
| Assumable Loan    | 0           | 0          |
| WHEDA             | 0           | 0          |
| Land Contract     | 2           | 0          |
| Exchange          | 0           | 0          |
| Rural Development | 1           | 0          |
| Seller 1st        | 0           | 0          |
| Seller 2nd        | 0           | 0          |
| Assumable         |             | 0          |
| Lease             |             | 0          |
| Other             | 1           | 0          |

## Sold Report for Ontonagon

Offices: All Offices

From Oct 1/16 to Oct 31/16

| Price Range       | 2br-     | 3br      | 4br+     | # Com    | Total    | Avg DOM    | New Res  | New Com  |
|-------------------|----------|----------|----------|----------|----------|------------|----------|----------|
| Under 30,000      | 0        | 1        | 0        | 0        | 1        | 302        | 0        | 0        |
| 30,000 - 39,999   | 0        | 0        | 0        | 0        | 0        | 0          | 0        | 0        |
| 40,000 - 49,999   | 0        | 0        | 0        | 0        | 0        | 0          | 1        | 0        |
| 50,000 - 59,999   | 0        | 0        | 0        | 0        | 0        | 0          | 0        | 0        |
| 60,000 - 69,999   | 0        | 0        | 0        | 0        | 0        | 0          | 0        | 0        |
| 70,000 - 79,999   | 0        | 0        | 0        | 0        | 0        | 0          | 0        | 0        |
| 80,000 - 89,999   | 0        | 0        | 0        | 0        | 0        | 0          | 0        | 0        |
| 90,000 - 99,999   | 0        | 0        | 0        | 0        | 0        | 0          | 1        | 0        |
| 100,000 - 119,999 | 0        | 0        | 0        | 0        | 0        | 0          | 0        | 0        |
| 120,000 - 139,999 | 0        | 0        | 0        | 0        | 0        | 0          | 0        | 0        |
| 140,000 - 159,999 | 0        | 0        | 0        | 0        | 0        | 0          | 0        | 0        |
| 160,000 - 179,999 | 0        | 0        | 0        | 0        | 0        | 0          | 0        | 0        |
| 180,000 - 199,999 | 0        | 0        | 0        | 0        | 0        | 0          | 0        | 0        |
| 200,000 - 249,999 | 0        | 0        | 0        | 0        | 0        | 0          | 0        | 0        |
| 250,000 - 299,999 | 0        | 0        | 0        | 0        | 0        | 0          | 0        | 0        |
| 300,000 - 399,999 | 0        | 0        | 0        | 0        | 0        | 0          | 0        | 0        |
| 400,000 - 499,999 | 0        | 0        | 0        | 0        | 0        | 0          | 0        | 0        |
| 500,000 and Over  | 0        | 0        | 0        | 0        | 0        | 0          | 0        | 0        |
| <b>Total</b>      | <b>0</b> | <b>1</b> | <b>0</b> | <b>0</b> | <b>1</b> | <b>302</b> | <b>2</b> | <b>0</b> |

|                            |          |
|----------------------------|----------|
| <b>Median Sale Price:</b>  | \$28,000 |
| <b>Average Sale Price:</b> | \$28,000 |
| <b>Average DOM:</b>        | 302      |
| <b>Total Cash Value</b>    |          |
| <b>Residential:</b>        | \$28,000 |
| <b>Commercial:</b>         | \$0      |
| <b>Overall:</b>            | \$28,000 |

| <b>Time On Market Stats</b> |              |             |
|-----------------------------|--------------|-------------|
| Days                        | #Residential | #Commercial |
| 0-30                        | 0            | 0           |
| 31-60                       | 0            | 0           |
| 61-90                       | 0            | 0           |
| 91-120                      | 0            | 0           |
| 121+                        | 1            | 0           |

| Financing Stats   | Residential | Commercial |
|-------------------|-------------|------------|
| Cash              | 0           | 0          |
| Conventional      | 1           | 0          |
| FHA               | 0           | 0          |
| VA                | 0           | 0          |
| SBA               | 0           | 0          |
| RECD/FmHA         | 0           | 0          |
| Assumable Loan    | 0           | 0          |
| WHEDA             | 0           | 0          |
| Land Contract     | 0           | 0          |
| Exchange          | 0           | 0          |
| Rural Development | 0           | 0          |
| Seller 1st        | 0           | 0          |
| Seller 2nd        | 0           | 0          |
| Assumable         |             | 0          |
| Lease             |             | 0          |
| Other             | 0           | 0          |

## Sold Report for Other

Offices: All Offices

From Oct 1/16 to Oct 31/16

| Price Range       | 2br-     | 3br      | 4br+     | # Com    | Total    | Avg DOM    | New Res  | New Com  |
|-------------------|----------|----------|----------|----------|----------|------------|----------|----------|
| Under 30,000      | 1        | 0        | 0        | 0        | 1        | 63         | 0        | 0        |
| 30,000 - 39,999   | 0        | 0        | 0        | 0        | 0        | 0          | 0        | 0        |
| 40,000 - 49,999   | 0        | 1        | 0        | 0        | 1        | 254        | 0        | 0        |
| 50,000 - 59,999   | 0        | 0        | 0        | 0        | 0        | 0          | 0        | 0        |
| 60,000 - 69,999   | 0        | 0        | 0        | 0        | 0        | 0          | 0        | 0        |
| 70,000 - 79,999   | 0        | 0        | 0        | 0        | 0        | 0          | 0        | 0        |
| 80,000 - 89,999   | 0        | 0        | 0        | 0        | 0        | 0          | 0        | 0        |
| 90,000 - 99,999   | 0        | 0        | 0        | 0        | 0        | 0          | 0        | 0        |
| 100,000 - 119,999 | 0        | 0        | 0        | 0        | 0        | 0          | 0        | 0        |
| 120,000 - 139,999 | 0        | 0        | 0        | 0        | 0        | 0          | 0        | 0        |
| 140,000 - 159,999 | 0        | 0        | 0        | 0        | 0        | 0          | 0        | 0        |
| 160,000 - 179,999 | 0        | 0        | 1        | 0        | 1        | 307        | 0        | 0        |
| 180,000 - 199,999 | 0        | 1        | 0        | 0        | 1        | 0          | 1        | 0        |
| 200,000 - 249,999 | 0        | 0        | 0        | 0        | 0        | 0          | 0        | 0        |
| 250,000 - 299,999 | 0        | 0        | 0        | 0        | 0        | 0          | 0        | 0        |
| 300,000 - 399,999 | 0        | 0        | 0        | 0        | 0        | 0          | 0        | 0        |
| 400,000 - 499,999 | 0        | 0        | 0        | 0        | 0        | 0          | 0        | 0        |
| 500,000 and Over  | 0        | 0        | 0        | 0        | 0        | 0          | 0        | 0        |
| <b>Total</b>      | <b>1</b> | <b>2</b> | <b>1</b> | <b>0</b> | <b>4</b> | <b>156</b> | <b>1</b> | <b>0</b> |

|                            |           |
|----------------------------|-----------|
| <b>Median Sale Price:</b>  | \$162,500 |
| <b>Average Sale Price:</b> | \$101,525 |
| <b>Average DOM:</b>        | 156       |
| <b>Total Cash Value</b>    |           |
| <b>Residential:</b>        | \$406,100 |
| <b>Commercial:</b>         | \$0       |
| <b>Overall:</b>            | \$406,100 |

| Time On Market Stats |              |             |
|----------------------|--------------|-------------|
| Days                 | #Residential | #Commercial |
| 0-30                 | 1            | 0           |
| 31-60                | 0            | 0           |
| 61-90                | 1            | 0           |
| 91-120               | 0            | 0           |
| 121+                 | 2            | 0           |

| Financing Stats   | Residential | Commercial |
|-------------------|-------------|------------|
| Cash              | 3           | 0          |
| Conventional      | 3           | 0          |
| FHA               | 0           | 0          |
| VA                | 0           | 0          |
| SBA               | 0           | 0          |
| RECD/FmHA         | 0           | 0          |
| Assumable Loan    | 0           | 0          |
| WHEDA             | 0           | 0          |
| Land Contract     | 0           | 0          |
| Exchange          | 0           | 0          |
| Rural Development | 0           | 0          |
| Seller 1st        | 0           | 0          |
| Seller 2nd        | 0           | 0          |
| Assumable         |             | 0          |
| Lease             |             | 0          |
| Other             | 0           | 0          |

## Sold Report for Price

Offices: All Offices

From Oct 1/16 to Oct 31/16

| Price Range       | 2br-      | 3br      | 4br+     | # Com    | Total     | Avg DOM    | New Res   | New Com  |
|-------------------|-----------|----------|----------|----------|-----------|------------|-----------|----------|
| Under 30,000      | 8         | 0        | 2        | 0        | 10        | 256        | 3         | 0        |
| 30,000 - 39,999   | 0         | 1        | 1        | 0        | 2         | 559        | 2         | 0        |
| 40,000 - 49,999   | 0         | 0        | 0        | 0        | 0         | 0          | 1         | 0        |
| 50,000 - 59,999   | 1         | 1        | 0        | 0        | 2         | 71         | 3         | 1        |
| 60,000 - 69,999   | 1         | 1        | 0        | 0        | 2         | 382        | 3         | 0        |
| 70,000 - 79,999   | 0         | 0        | 0        | 0        | 0         | 0          | 1         | 0        |
| 80,000 - 89,999   | 0         | 1        | 0        | 0        | 1         | 113        | 1         | 0        |
| 90,000 - 99,999   | 0         | 0        | 0        | 0        | 0         | 0          | 2         | 0        |
| 100,000 - 119,999 | 0         | 0        | 0        | 0        | 0         | 0          | 0         | 0        |
| 120,000 - 139,999 | 1         | 0        | 0        | 0        | 1         | 173        | 2         | 0        |
| 140,000 - 159,999 | 0         | 0        | 1        | 0        | 1         | 211        | 0         | 1        |
| 160,000 - 179,999 | 0         | 1        | 0        | 0        | 1         | 753        | 1         | 0        |
| 180,000 - 199,999 | 0         | 0        | 0        | 0        | 0         | 0          | 0         | 0        |
| 200,000 - 249,999 | 0         | 0        | 0        | 0        | 0         | 0          | 3         | 0        |
| 250,000 - 299,999 | 0         | 0        | 0        | 0        | 0         | 0          | 1         | 0        |
| 300,000 - 399,999 | 0         | 0        | 0        | 0        | 0         | 0          | 2         | 0        |
| 400,000 - 499,999 | 0         | 0        | 0        | 0        | 0         | 0          | 0         | 0        |
| 500,000 and Over  | 0         | 0        | 0        | 0        | 0         | 0          | 0         | 0        |
| <b>Total</b>      | <b>11</b> | <b>5</b> | <b>4</b> | <b>0</b> | <b>20</b> | <b>291</b> | <b>25</b> | <b>2</b> |

|                            |             |
|----------------------------|-------------|
| <b>Median Sale Price:</b>  | \$31,000    |
| <b>Average Sale Price:</b> | \$50,447    |
| <b>Average DOM:</b>        | 291         |
| <b>Total Cash Value</b>    |             |
| <b>Residential:</b>        | \$1,008,950 |
| <b>Commercial:</b>         | \$0         |
| <b>Overall:</b>            | \$1,008,950 |

| Time On Market Stats |              |             |
|----------------------|--------------|-------------|
| Days                 | #Residential | #Commercial |
| 0-30                 | 3            | 0           |
| 31-60                | 2            | 0           |
| 61-90                | 1            | 0           |
| 91-120               | 2            | 0           |
| 121+                 | 12           | 0           |

| Financing Stats   | Residential | Commercial |
|-------------------|-------------|------------|
| Cash              | 14          | 0          |
| Conventional      | 12          | 0          |
| FHA               | 1           | 0          |
| VA                | 1           | 0          |
| SBA               | 0           | 0          |
| RECD/FmHA         | 0           | 0          |
| Assumable Loan    | 0           | 0          |
| WHEDA             | 1           | 0          |
| Land Contract     | 0           | 0          |
| Exchange          | 0           | 0          |
| Rural Development | 0           | 0          |
| Seller 1st        | 0           | 0          |
| Seller 2nd        | 0           | 0          |
| Assumable         |             | 0          |
| Lease             |             | 0          |
| Other             | 0           | 0          |

## Sold Report for Rusk

Offices: All Offices

From Oct 1/16 to Oct 31/16

| Price Range       | 2br-     | 3br      | 4br+     | # Com    | Total    | Avg DOM    | New Res  | New Com  |
|-------------------|----------|----------|----------|----------|----------|------------|----------|----------|
| Under 30,000      | 0        | 0        | 0        | 0        | 0        | 0          | 0        | 0        |
| 30,000 - 39,999   | 0        | 0        | 0        | 0        | 0        | 0          | 0        | 0        |
| 40,000 - 49,999   | 0        | 0        | 0        | 0        | 0        | 0          | 2        | 0        |
| 50,000 - 59,999   | 0        | 0        | 0        | 0        | 0        | 0          | 0        | 0        |
| 60,000 - 69,999   | 0        | 0        | 0        | 0        | 0        | 0          | 1        | 0        |
| 70,000 - 79,999   | 0        | 0        | 0        | 0        | 0        | 0          | 1        | 0        |
| 80,000 - 89,999   | 0        | 0        | 0        | 0        | 0        | 0          | 0        | 0        |
| 90,000 - 99,999   | 0        | 0        | 0        | 0        | 0        | 0          | 0        | 0        |
| 100,000 - 119,999 | 0        | 0        | 0        | 0        | 0        | 0          | 0        | 0        |
| 120,000 - 139,999 | 0        | 0        | 0        | 0        | 0        | 0          | 0        | 0        |
| 140,000 - 159,999 | 0        | 0        | 0        | 0        | 0        | 0          | 0        | 0        |
| 160,000 - 179,999 | 0        | 0        | 0        | 0        | 0        | 0          | 0        | 0        |
| 180,000 - 199,999 | 1        | 0        | 0        | 0        | 1        | 782        | 0        | 0        |
| 200,000 - 249,999 | 0        | 0        | 0        | 0        | 0        | 0          | 0        | 0        |
| 250,000 - 299,999 | 0        | 0        | 0        | 0        | 0        | 0          | 0        | 0        |
| 300,000 - 399,999 | 0        | 0        | 0        | 0        | 0        | 0          | 0        | 0        |
| 400,000 - 499,999 | 0        | 0        | 0        | 0        | 0        | 0          | 0        | 0        |
| 500,000 and Over  | 0        | 0        | 0        | 0        | 0        | 0          | 0        | 0        |
| <b>Total</b>      | <b>1</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>1</b> | <b>782</b> | <b>4</b> | <b>0</b> |

|                            |           |
|----------------------------|-----------|
| <b>Median Sale Price:</b>  | \$199,000 |
| <b>Average Sale Price:</b> | \$199,000 |
| <b>Average DOM:</b>        | 782       |
| <b>Total Cash Value</b>    |           |
| <b>Residential:</b>        | \$199,000 |
| <b>Commercial:</b>         | \$0       |
| <b>Overall:</b>            | \$199,000 |

| <b>Time On Market Stats</b> |              |             |
|-----------------------------|--------------|-------------|
| Days                        | #Residential | #Commercial |
| 0-30                        | 0            | 0           |
| 31-60                       | 0            | 0           |
| 61-90                       | 0            | 0           |
| 91-120                      | 0            | 0           |
| 121+                        | 1            | 0           |

| Financing Stats   | Residential | Commercial |
|-------------------|-------------|------------|
| Cash              | 1           | 0          |
| Conventional      | 1           | 0          |
| FHA               | 0           | 0          |
| VA                | 0           | 0          |
| SBA               | 0           | 0          |
| RECD/FmHA         | 0           | 0          |
| Assumable Loan    | 0           | 0          |
| WHEDA             | 0           | 0          |
| Land Contract     | 0           | 0          |
| Exchange          | 0           | 0          |
| Rural Development | 0           | 0          |
| Seller 1st        | 0           | 0          |
| Seller 2nd        | 0           | 0          |
| Assumable         |             | 0          |
| Lease             |             | 0          |
| Other             | 0           | 0          |

## Sold Report for Sawyer

Offices: All Offices

From Oct 1/16 to Oct 31/16

| Price Range       | 2br-     | 3br      | 4br+     | # Com    | Total    | Avg DOM   | New Res  | New Com  |
|-------------------|----------|----------|----------|----------|----------|-----------|----------|----------|
| Under 30,000      | 0        | 0        | 0        | 0        | 0        | 0         | 0        | 0        |
| 30,000 - 39,999   | 0        | 0        | 0        | 0        | 0        | 0         | 0        | 0        |
| 40,000 - 49,999   | 0        | 0        | 1        | 0        | 1        | 72        | 0        | 0        |
| 50,000 - 59,999   | 0        | 0        | 0        | 0        | 0        | 0         | 0        | 0        |
| 60,000 - 69,999   | 0        | 0        | 0        | 0        | 0        | 0         | 0        | 0        |
| 70,000 - 79,999   | 0        | 0        | 0        | 0        | 0        | 0         | 0        | 0        |
| 80,000 - 89,999   | 0        | 0        | 0        | 0        | 0        | 0         | 0        | 0        |
| 90,000 - 99,999   | 0        | 0        | 0        | 0        | 0        | 0         | 0        | 0        |
| 100,000 - 119,999 | 0        | 0        | 0        | 0        | 0        | 0         | 0        | 0        |
| 120,000 - 139,999 | 0        | 0        | 0        | 0        | 0        | 0         | 0        | 0        |
| 140,000 - 159,999 | 0        | 0        | 0        | 0        | 0        | 0         | 0        | 0        |
| 160,000 - 179,999 | 0        | 0        | 0        | 0        | 0        | 0         | 0        | 0        |
| 180,000 - 199,999 | 0        | 0        | 0        | 0        | 0        | 0         | 0        | 0        |
| 200,000 - 249,999 | 0        | 0        | 0        | 0        | 0        | 0         | 0        | 0        |
| 250,000 - 299,999 | 0        | 0        | 0        | 0        | 0        | 0         | 0        | 0        |
| 300,000 - 399,999 | 0        | 0        | 0        | 0        | 0        | 0         | 0        | 0        |
| 400,000 - 499,999 | 0        | 0        | 0        | 0        | 0        | 0         | 0        | 0        |
| 500,000 and Over  | 0        | 0        | 0        | 0        | 0        | 0         | 0        | 0        |
| <b>Total</b>      | <b>0</b> | <b>0</b> | <b>1</b> | <b>0</b> | <b>1</b> | <b>72</b> | <b>0</b> | <b>0</b> |

|                            |          |
|----------------------------|----------|
| <b>Median Sale Price:</b>  | \$43,900 |
| <b>Average Sale Price:</b> | \$43,900 |
| <b>Average DOM:</b>        | 72       |
| <b>Total Cash Value</b>    |          |
| <b>Residential:</b>        | \$43,900 |
| <b>Commercial:</b>         | \$0      |
| <b>Overall:</b>            | \$43,900 |

| <b>Time On Market Stats</b> |              |             |
|-----------------------------|--------------|-------------|
| Days                        | #Residential | #Commercial |
| 0-30                        | 0            | 0           |
| 31-60                       | 0            | 0           |
| 61-90                       | 1            | 0           |
| 91-120                      | 0            | 0           |
| 121+                        | 0            | 0           |

| Financing Stats   | Residential | Commercial |
|-------------------|-------------|------------|
| Cash              | 0           | 0          |
| Conventional      | 1           | 0          |
| FHA               | 0           | 0          |
| VA                | 0           | 0          |
| SBA               | 0           | 0          |
| RECD/FmHA         | 0           | 0          |
| Assumable Loan    | 0           | 0          |
| WHEDA             | 0           | 0          |
| Land Contract     | 0           | 0          |
| Exchange          | 0           | 0          |
| Rural Development | 0           | 0          |
| Seller 1st        | 0           | 0          |
| Seller 2nd        | 0           | 0          |
| Assumable         |             | 0          |
| Lease             |             | 0          |
| Other             | 0           | 0          |

## Sold Report for Shawano

Offices: All Offices

From Oct 1/16 to Oct 31/16

| Price Range       | 2br-     | 3br      | 4br+     | # Com    | Total    | Avg DOM   | New Res  | New Com  |
|-------------------|----------|----------|----------|----------|----------|-----------|----------|----------|
| Under 30,000      | 0        | 0        | 0        | 0        | 0        | 0         | 0        | 0        |
| 30,000 - 39,999   | 0        | 0        | 0        | 0        | 0        | 0         | 0        | 0        |
| 40,000 - 49,999   | 0        | 0        | 0        | 0        | 0        | 0         | 0        | 0        |
| 50,000 - 59,999   | 0        | 0        | 0        | 0        | 0        | 0         | 0        | 0        |
| 60,000 - 69,999   | 0        | 0        | 0        | 0        | 0        | 0         | 0        | 0        |
| 70,000 - 79,999   | 0        | 0        | 0        | 0        | 0        | 0         | 0        | 0        |
| 80,000 - 89,999   | 0        | 0        | 0        | 0        | 0        | 0         | 0        | 0        |
| 90,000 - 99,999   | 0        | 0        | 0        | 0        | 0        | 0         | 0        | 0        |
| 100,000 - 119,999 | 0        | 0        | 0        | 0        | 0        | 0         | 0        | 0        |
| 120,000 - 139,999 | 1        | 0        | 0        | 0        | 1        | 82        | 1        | 0        |
| 140,000 - 159,999 | 0        | 0        | 0        | 0        | 0        | 0         | 0        | 0        |
| 160,000 - 179,999 | 0        | 0        | 0        | 0        | 0        | 0         | 0        | 0        |
| 180,000 - 199,999 | 0        | 0        | 0        | 0        | 0        | 0         | 0        | 0        |
| 200,000 - 249,999 | 0        | 0        | 0        | 0        | 0        | 0         | 0        | 0        |
| 250,000 - 299,999 | 0        | 0        | 0        | 0        | 0        | 0         | 0        | 1        |
| 300,000 - 399,999 | 0        | 0        | 0        | 0        | 0        | 0         | 0        | 0        |
| 400,000 - 499,999 | 0        | 0        | 0        | 0        | 0        | 0         | 0        | 0        |
| 500,000 and Over  | 0        | 0        | 0        | 0        | 0        | 0         | 0        | 0        |
| <b>Total</b>      | <b>1</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>1</b> | <b>82</b> | <b>1</b> | <b>1</b> |

|                            |           |
|----------------------------|-----------|
| <b>Median Sale Price:</b>  | \$139,900 |
| <b>Average Sale Price:</b> | \$139,900 |
| <b>Average DOM:</b>        | 82        |
| <b>Total Cash Value</b>    |           |
| <b>Residential:</b>        | \$139,900 |
| <b>Commercial:</b>         | \$0       |
| <b>Overall:</b>            | \$139,900 |

| <b>Time On Market Stats</b> |              |             |
|-----------------------------|--------------|-------------|
| Days                        | #Residential | #Commercial |
| 0-30                        | 0            | 0           |
| 31-60                       | 0            | 0           |
| 61-90                       | 1            | 0           |
| 91-120                      | 0            | 0           |
| 121+                        | 0            | 0           |

| Financing Stats   | Residential | Commercial |
|-------------------|-------------|------------|
| Cash              | 1           | 0          |
| Conventional      | 1           | 0          |
| FHA               | 1           | 0          |
| VA                | 1           | 0          |
| SBA               | 0           | 0          |
| RECD/FmHA         | 0           | 0          |
| Assumable Loan    | 0           | 0          |
| WHEDA             | 1           | 0          |
| Land Contract     | 0           | 0          |
| Exchange          | 0           | 0          |
| Rural Development | 0           | 0          |
| Seller 1st        | 0           | 0          |
| Seller 2nd        | 0           | 0          |
| Assumable         |             | 0          |
| Lease             |             | 0          |
| Other             | 0           | 0          |



## Sold Report for Taylor

Offices: All Offices

From Oct 1/16 to Oct 31/16

| Price Range       | 2br-     | 3br      | 4br+     | # Com    | Total    | Avg DOM   | New Res  | New Com  |
|-------------------|----------|----------|----------|----------|----------|-----------|----------|----------|
| Under 30,000      | 0        | 0        | 0        | 0        | 0        | 0         | 0        | 0        |
| 30,000 - 39,999   | 0        | 0        | 0        | 0        | 0        | 0         | 0        | 0        |
| 40,000 - 49,999   | 0        | 0        | 0        | 0        | 0        | 0         | 0        | 0        |
| 50,000 - 59,999   | 0        | 0        | 0        | 0        | 0        | 0         | 0        | 0        |
| 60,000 - 69,999   | 0        | 0        | 0        | 0        | 0        | 0         | 1        | 0        |
| 70,000 - 79,999   | 0        | 0        | 0        | 0        | 0        | 0         | 0        | 0        |
| 80,000 - 89,999   | 0        | 0        | 0        | 0        | 0        | 0         | 0        | 0        |
| 90,000 - 99,999   | 0        | 0        | 0        | 0        | 0        | 0         | 0        | 0        |
| 100,000 - 119,999 | 0        | 1        | 0        | 0        | 1        | 85        | 0        | 0        |
| 120,000 - 139,999 | 0        | 0        | 0        | 0        | 0        | 0         | 0        | 0        |
| 140,000 - 159,999 | 0        | 0        | 0        | 0        | 0        | 0         | 0        | 0        |
| 160,000 - 179,999 | 0        | 0        | 0        | 0        | 0        | 0         | 0        | 0        |
| 180,000 - 199,999 | 0        | 0        | 0        | 0        | 0        | 0         | 0        | 0        |
| 200,000 - 249,999 | 0        | 0        | 0        | 0        | 0        | 0         | 0        | 0        |
| 250,000 - 299,999 | 0        | 0        | 0        | 0        | 0        | 0         | 0        | 0        |
| 300,000 - 399,999 | 0        | 0        | 0        | 0        | 0        | 0         | 0        | 0        |
| 400,000 - 499,999 | 0        | 0        | 0        | 0        | 0        | 0         | 0        | 0        |
| 500,000 and Over  | 0        | 0        | 0        | 0        | 0        | 0         | 0        | 0        |
| <b>Total</b>      | <b>0</b> | <b>1</b> | <b>0</b> | <b>0</b> | <b>1</b> | <b>85</b> | <b>1</b> | <b>0</b> |

|                            |           |
|----------------------------|-----------|
| <b>Median Sale Price:</b>  | \$105,000 |
| <b>Average Sale Price:</b> | \$105,000 |
| <b>Average DOM:</b>        | 85        |
| <b>Total Cash Value</b>    |           |
| <b>Residential:</b>        | \$105,000 |
| <b>Commercial:</b>         | \$0       |
| <b>Overall:</b>            | \$105,000 |

| <b>Time On Market Stats</b> |              |             |
|-----------------------------|--------------|-------------|
| Days                        | #Residential | #Commercial |
| 0-30                        | 0            | 0           |
| 31-60                       | 0            | 0           |
| 61-90                       | 1            | 0           |
| 91-120                      | 0            | 0           |
| 121+                        | 0            | 0           |

| Financing Stats   | Residential | Commercial |
|-------------------|-------------|------------|
| Cash              | 0           | 0          |
| Conventional      | 1           | 0          |
| FHA               | 0           | 0          |
| VA                | 0           | 0          |
| SBA               | 0           | 0          |
| RECD/FmHA         | 0           | 0          |
| Assumable Loan    | 0           | 0          |
| WHEDA             | 0           | 0          |
| Land Contract     | 0           | 0          |
| Exchange          | 0           | 0          |
| Rural Development | 0           | 0          |
| Seller 1st        | 0           | 0          |
| Seller 2nd        | 0           | 0          |
| Assumable         |             | 0          |
| Lease             |             | 0          |
| Other             | 0           | 0          |

## Sold Report for Vilas

Offices: All Offices

From Oct 1/16 to Oct 31/16

| Price Range       | 2br-      | 3br       | 4br+      | # Com    | Total     | Avg DOM    | New Res    | New Com   |
|-------------------|-----------|-----------|-----------|----------|-----------|------------|------------|-----------|
| Under 30,000      | 9         | 2         | 0         | 0        | 11        | 217        | 45         | 0         |
| 30,000 - 39,999   | 1         | 0         | 0         | 0        | 1         | 120        | 4          | 0         |
| 40,000 - 49,999   | 2         | 0         | 0         | 0        | 2         | 110        | 5          | 0         |
| 50,000 - 59,999   | 1         | 0         | 0         | 0        | 1         | 99         | 2          | 0         |
| 60,000 - 69,999   | 0         | 0         | 0         | 0        | 0         | 0          | 4          | 1         |
| 70,000 - 79,999   | 2         | 0         | 0         | 0        | 2         | 365        | 2          | 0         |
| 80,000 - 89,999   | 3         | 1         | 0         | 0        | 4         | 132        | 2          | 0         |
| 90,000 - 99,999   | 5         | 0         | 0         | 0        | 5         | 170        | 3          | 1         |
| 100,000 - 119,999 | 1         | 0         | 0         | 0        | 1         | 146        | 6          | 0         |
| 120,000 - 139,999 | 5         | 2         | 0         | 1        | 8         | 262        | 14         | 2         |
| 140,000 - 159,999 | 3         | 4         | 1         | 0        | 8         | 149        | 4          | 0         |
| 160,000 - 179,999 | 4         | 0         | 1         | 1        | 6         | 190        | 5          | 2         |
| 180,000 - 199,999 | 4         | 1         | 0         | 0        | 5         | 217        | 4          | 1         |
| 200,000 - 249,999 | 2         | 5         | 3         | 0        | 10        | 191        | 6          | 0         |
| 250,000 - 299,999 | 1         | 6         | 1         | 1        | 9         | 196        | 11         | 0         |
| 300,000 - 399,999 | 2         | 1         | 0         | 0        | 3         | 218        | 6          | 0         |
| 400,000 - 499,999 | 1         | 3         | 1         | 0        | 5         | 138        | 8          | 2         |
| 500,000 and Over  | 0         | 2         | 6         | 0        | 8         | 208        | 4          | 3         |
| <b>Total</b>      | <b>46</b> | <b>27</b> | <b>13</b> | <b>3</b> | <b>89</b> | <b>167</b> | <b>135</b> | <b>12</b> |

|                            |              |
|----------------------------|--------------|
| <b>Median Sale Price:</b>  | \$165,000    |
| <b>Average Sale Price:</b> | \$228,198    |
| <b>Average DOM:</b>        | 167          |
| <b>Total Cash Value</b>    |              |
| <b>Residential:</b>        | \$19,746,679 |
| <b>Commercial:</b>         | \$563,000    |
| <b>Overall:</b>            | \$20,309,679 |

| Time On Market Stats |              |             |
|----------------------|--------------|-------------|
| Days                 | #Residential | #Commercial |
| 0-30                 | 5            | 1           |
| 31-60                | 5            | 0           |
| 61-90                | 6            | 0           |
| 91-120               | 19           | 0           |
| 121+                 | 51           | 2           |

| Financing Stats   | Residential | Commercial |
|-------------------|-------------|------------|
| Cash              | 72          | 2          |
| Conventional      | 54          | 1          |
| FHA               | 2           | 0          |
| VA                | 0           | 0          |
| SBA               | 0           | 0          |
| RECD/FmHA         | 0           | 0          |
| Assumable Loan    | 0           | 0          |
| WHEDA             | 2           | 0          |
| Land Contract     | 1           | 0          |
| Exchange          | 0           | 0          |
| Rural Development | 2           | 0          |
| Seller 1st        | 0           | 0          |
| Seller 2nd        | 0           | 0          |
| Assumable         |             | 0          |
| Lease             |             | 0          |
| Other             | 2           | 0          |

# Sold Report Totals

Offices: All Offices

From Oct 1/16 to Oct 31/16

| Price Range       | 2br-       | 3br        | 4br+      | # Com     | Total      | Avg DOM    | New Res    | New Com   |
|-------------------|------------|------------|-----------|-----------|------------|------------|------------|-----------|
| Under 30,000      | 33         | 4          | 3         | 0         | 40         | 269        | 67         | 2         |
| 30,000 - 39,999   | 5          | 3          | 3         | 1         | 12         | 277        | 15         | 0         |
| 40,000 - 49,999   | 9          | 2          | 3         | 0         | 14         | 419        | 26         | 0         |
| 50,000 - 59,999   | 8          | 5          | 0         | 0         | 13         | 151        | 25         | 2         |
| 60,000 - 69,999   | 8          | 3          | 2         | 2         | 15         | 321        | 20         | 3         |
| 70,000 - 79,999   | 9          | 1          | 0         | 0         | 10         | 263        | 16         | 2         |
| 80,000 - 89,999   | 6          | 3          | 0         | 0         | 9          | 168        | 11         | 0         |
| 90,000 - 99,999   | 8          | 3          | 1         | 0         | 12         | 155        | 13         | 2         |
| 100,000 - 119,999 | 5          | 5          | 3         | 2         | 15         | 275        | 23         | 0         |
| 120,000 - 139,999 | 12         | 13         | 0         | 1         | 26         | 219        | 31         | 3         |
| 140,000 - 159,999 | 8          | 13         | 2         | 0         | 23         | 180        | 17         | 2         |
| 160,000 - 179,999 | 8          | 5          | 2         | 1         | 16         | 277        | 16         | 3         |
| 180,000 - 199,999 | 10         | 7          | 1         | 0         | 18         | 322        | 20         | 5         |
| 200,000 - 249,999 | 7          | 17         | 4         | 0         | 28         | 250        | 23         | 2         |
| 250,000 - 299,999 | 9          | 15         | 2         | 2         | 28         | 270        | 23         | 1         |
| 300,000 - 399,999 | 2          | 5          | 5         | 2         | 14         | 379        | 22         | 0         |
| 400,000 - 499,999 | 1          | 7          | 3         | 0         | 11         | 171        | 11         | 2         |
| 500,000 and Over  | 0          | 7          | 8         | 2         | 17         | 175        | 12         | 3         |
| <b>Total</b>      | <b>148</b> | <b>118</b> | <b>42</b> | <b>13</b> | <b>321</b> | <b>239</b> | <b>391</b> | <b>32</b> |

|                            |              |
|----------------------------|--------------|
| <b>Median Sale Price:</b>  | \$135,000    |
| <b>Average Sale Price:</b> | \$178,117    |
| <b>Average DOM:</b>        | 239          |
| <b>Total Cash Value</b>    |              |
| <b>Residential:</b>        | \$54,161,277 |
| <b>Commercial:</b>         | \$3,014,500  |
| <b>Overall:</b>            | \$57,175,777 |

| Time On Market Stats |              |             |
|----------------------|--------------|-------------|
| Days                 | #Residential | #Commercial |
| 0-30                 | 15           | 1           |
| 31-60                | 21           | 0           |
| 61-90                | 32           | 0           |
| 91-120               | 37           | 0           |
| 121+                 | 202          | 12          |

| Financing Stats   | Residential | Commercial |
|-------------------|-------------|------------|
| Cash              | 225         | 10         |
| Conventional      | 179         | 5          |
| FHA               | 13          | 0          |
| VA                | 7           | 0          |
| SBA               | 0           | 0          |
| RECD/FmHA         | 0           | 0          |
| Assumable Loan    | 1           | 0          |
| WHEDA             | 5           | 0          |
| Land Contract     | 3           | 0          |
| Exchange          | 0           | 0          |
| Rural Development | 3           | 0          |
| Seller 1st        | 0           | 0          |
| Seller 2nd        | 0           | 0          |
| Assumable         |             | 0          |
| Lease             |             | 0          |
| Other             | 3           | 0          |