

## Sold Report for Ashland

Offices: All Offices

From Apr 1/19 to Apr 30/19

| Price Range       | 2br-     | 3br      | 4br+     | # Com    | Total    | Avg DOM    | New Res  | New Com  |
|-------------------|----------|----------|----------|----------|----------|------------|----------|----------|
| Under 30,000      | 0        | 0        | 0        | 0        | 0        | 0          | 0        | 0        |
| 30,000 - 39,999   | 1        | 1        | 0        | 0        | 2        | 795        | 0        | 0        |
| 40,000 - 49,999   | 0        | 0        | 0        | 0        | 0        | 0          | 0        | 0        |
| 50,000 - 59,999   | 0        | 0        | 0        | 0        | 0        | 0          | 1        | 0        |
| 60,000 - 69,999   | 0        | 0        | 0        | 0        | 0        | 0          | 0        | 0        |
| 70,000 - 79,999   | 0        | 1        | 0        | 0        | 1        | 392        | 1        | 0        |
| 80,000 - 89,999   | 0        | 0        | 0        | 0        | 0        | 0          | 0        | 0        |
| 90,000 - 99,999   | 0        | 0        | 0        | 0        | 0        | 0          | 1        | 0        |
| 100,000 - 119,999 | 0        | 0        | 0        | 0        | 0        | 0          | 0        | 0        |
| 120,000 - 139,999 | 0        | 0        | 0        | 0        | 0        | 0          | 0        | 0        |
| 140,000 - 159,999 | 0        | 0        | 0        | 0        | 0        | 0          | 0        | 0        |
| 160,000 - 179,999 | 0        | 0        | 0        | 0        | 0        | 0          | 1        | 0        |
| 180,000 - 199,999 | 0        | 0        | 0        | 0        | 0        | 0          | 1        | 0        |
| 200,000 - 249,999 | 0        | 0        | 0        | 0        | 0        | 0          | 1        | 0        |
| 250,000 - 299,999 | 0        | 0        | 0        | 0        | 0        | 0          | 0        | 0        |
| 300,000 - 399,999 | 0        | 0        | 0        | 0        | 0        | 0          | 0        | 0        |
| 400,000 - 499,999 | 0        | 0        | 0        | 0        | 0        | 0          | 0        | 0        |
| 500,000 and Over  | 0        | 0        | 0        | 0        | 0        | 0          | 0        | 0        |
| <b>Total</b>      | <b>1</b> | <b>2</b> | <b>0</b> | <b>0</b> | <b>3</b> | <b>661</b> | <b>6</b> | <b>0</b> |

|                            |           |
|----------------------------|-----------|
| <b>Median Sale Price:</b>  | \$38,000  |
| <b>Average Sale Price:</b> | \$49,500  |
| <b>Average DOM:</b>        | 661       |
| <b>Total Cash Value</b>    |           |
| <b>Residential:</b>        | \$148,500 |
| <b>Commercial:</b>         | \$0       |
| <b>Overall:</b>            | \$148,500 |

| <b>Time On Market Stats</b> |              |             |
|-----------------------------|--------------|-------------|
| Days                        | #Residential | #Commercial |
| 0-30                        | 0            | 0           |
| 31-60                       | 0            | 0           |
| 61-90                       | 0            | 0           |
| 91-120                      | 1            | 0           |
| 121+                        | 2            | 0           |

| Financing Stats   | Residential | Commercial |
|-------------------|-------------|------------|
| Cash              | 1           | 0          |
| Conventional      | 2           | 0          |
| FHA               | 0           | 0          |
| VA                | 0           | 0          |
| SBA               | 0           | 0          |
| RECD/FmHA         | 0           | 0          |
| Assumable Loan    | 0           | 0          |
| WHEDA             | 0           | 0          |
| Land Contract     | 0           | 0          |
| Exchange          | 0           | 0          |
| Rural Development | 0           | 0          |
| Seller 1st        | 0           | 0          |
| Seller 2nd        | 0           | 0          |
| Assumable         |             | 0          |
| Lease             |             | 0          |
| Other             | 0           | 0          |

## Sold Report for Baraga

Offices: All Offices

From Apr 1/19 to Apr 30/19

| Price Range       | 2br-     | 3br      | 4br+     | # Com    | Total    | Avg DOM  | New Res  | New Com  |
|-------------------|----------|----------|----------|----------|----------|----------|----------|----------|
| Under 30,000      | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 30,000 - 39,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 40,000 - 49,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 50,000 - 59,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 60,000 - 69,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 70,000 - 79,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 80,000 - 89,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 90,000 - 99,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 100,000 - 119,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 120,000 - 139,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 140,000 - 159,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 160,000 - 179,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 180,000 - 199,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 200,000 - 249,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 250,000 - 299,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 300,000 - 399,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 400,000 - 499,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 500,000 and Over  | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| <b>Total</b>      | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> |

|                            |     |
|----------------------------|-----|
| <b>Median Sale Price:</b>  | \$0 |
| <b>Average Sale Price:</b> | \$0 |
| <b>Average DOM:</b>        | 0   |
| <b>Total Cash Value</b>    |     |
| <b>Residential:</b>        | \$0 |
| <b>Commercial:</b>         | \$0 |
| <b>Overall:</b>            | \$0 |

| Time On Market Stats |              |             |
|----------------------|--------------|-------------|
| Days                 | #Residential | #Commercial |
| 0-30                 | 0            | 0           |
| 31-60                | 0            | 0           |
| 61-90                | 0            | 0           |
| 91-120               | 0            | 0           |
| 121+                 | 0            | 0           |

| Financing Stats   | Residential | Commercial |
|-------------------|-------------|------------|
| Cash              | 0           | 0          |
| Conventional      | 0           | 0          |
| FHA               | 0           | 0          |
| VA                | 0           | 0          |
| SBA               | 0           | 0          |
| RECD/FmHA         | 0           | 0          |
| Assumable Loan    | 0           | 0          |
| WHEDA             | 0           | 0          |
| Land Contract     | 0           | 0          |
| Exchange          | 0           | 0          |
| Rural Development | 0           | 0          |
| Seller 1st        | 0           | 0          |
| Seller 2nd        | 0           | 0          |
| Assumable         |             | 0          |
| Lease             |             | 0          |
| Other             | 0           | 0          |

## Sold Report for Bayfield

Offices: All Offices

From Apr 1/19 to Apr 30/19

| Price Range       | 2br-     | 3br      | 4br+     | # Com    | Total    | Avg DOM  | New Res  | New Com  |
|-------------------|----------|----------|----------|----------|----------|----------|----------|----------|
| Under 30,000      | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 30,000 - 39,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 40,000 - 49,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 50,000 - 59,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 60,000 - 69,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 70,000 - 79,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 80,000 - 89,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 90,000 - 99,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 100,000 - 119,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 120,000 - 139,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 140,000 - 159,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 160,000 - 179,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 180,000 - 199,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 200,000 - 249,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 250,000 - 299,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 300,000 - 399,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 400,000 - 499,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 500,000 and Over  | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| <b>Total</b>      | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> |

|                            |     |
|----------------------------|-----|
| <b>Median Sale Price:</b>  | \$0 |
| <b>Average Sale Price:</b> | \$0 |
| <b>Average DOM:</b>        | 0   |
| <b>Total Cash Value</b>    |     |
| <b>Residential:</b>        | \$0 |
| <b>Commercial:</b>         | \$0 |
| <b>Overall:</b>            | \$0 |

| Time On Market Stats |              |             |
|----------------------|--------------|-------------|
| Days                 | #Residential | #Commercial |
| 0-30                 | 0            | 0           |
| 31-60                | 0            | 0           |
| 61-90                | 0            | 0           |
| 91-120               | 0            | 0           |
| 121+                 | 0            | 0           |

| Financing Stats   | Residential | Commercial |
|-------------------|-------------|------------|
| Cash              | 0           | 0          |
| Conventional      | 0           | 0          |
| FHA               | 0           | 0          |
| VA                | 0           | 0          |
| SBA               | 0           | 0          |
| RECD/FmHA         | 0           | 0          |
| Assumable Loan    | 0           | 0          |
| WHEDA             | 0           | 0          |
| Land Contract     | 0           | 0          |
| Exchange          | 0           | 0          |
| Rural Development | 0           | 0          |
| Seller 1st        | 0           | 0          |
| Seller 2nd        | 0           | 0          |
| Assumable         |             | 0          |
| Lease             |             | 0          |
| Other             | 0           | 0          |

## Sold Report for Dickinson

Offices: All Offices

From Apr 1/19 to Apr 30/19

| Price Range       | 2br-     | 3br      | 4br+     | # Com    | Total    | Avg DOM    | New Res  | New Com  |
|-------------------|----------|----------|----------|----------|----------|------------|----------|----------|
| Under 30,000      | 0        | 0        | 0        | 0        | 0        | 0          | 0        | 0        |
| 30,000 - 39,999   | 0        | 0        | 0        | 0        | 0        | 0          | 0        | 0        |
| 40,000 - 49,999   | 0        | 0        | 0        | 0        | 0        | 0          | 0        | 0        |
| 50,000 - 59,999   | 0        | 0        | 0        | 0        | 0        | 0          | 0        | 0        |
| 60,000 - 69,999   | 0        | 0        | 0        | 0        | 0        | 0          | 0        | 0        |
| 70,000 - 79,999   | 0        | 0        | 0        | 1        | 1        | 150        | 0        | 0        |
| 80,000 - 89,999   | 0        | 0        | 0        | 0        | 0        | 0          | 0        | 0        |
| 90,000 - 99,999   | 0        | 0        | 0        | 0        | 0        | 0          | 0        | 0        |
| 100,000 - 119,999 | 0        | 0        | 0        | 0        | 0        | 0          | 0        | 0        |
| 120,000 - 139,999 | 0        | 0        | 0        | 0        | 0        | 0          | 0        | 0        |
| 140,000 - 159,999 | 0        | 0        | 0        | 0        | 0        | 0          | 0        | 0        |
| 160,000 - 179,999 | 0        | 0        | 0        | 0        | 0        | 0          | 0        | 0        |
| 180,000 - 199,999 | 0        | 0        | 0        | 0        | 0        | 0          | 0        | 0        |
| 200,000 - 249,999 | 0        | 0        | 0        | 0        | 0        | 0          | 0        | 0        |
| 250,000 - 299,999 | 0        | 0        | 0        | 0        | 0        | 0          | 0        | 0        |
| 300,000 - 399,999 | 0        | 0        | 0        | 0        | 0        | 0          | 0        | 0        |
| 400,000 - 499,999 | 0        | 0        | 0        | 0        | 0        | 0          | 0        | 0        |
| 500,000 and Over  | 0        | 0        | 0        | 0        | 0        | 0          | 0        | 0        |
| <b>Total</b>      | <b>0</b> | <b>0</b> | <b>0</b> | <b>1</b> | <b>1</b> | <b>150</b> | <b>0</b> | <b>0</b> |

|                            |          |
|----------------------------|----------|
| <b>Median Sale Price:</b>  | \$72,500 |
| <b>Average Sale Price:</b> | \$72,500 |
| <b>Average DOM:</b>        | 150      |
| <b>Total Cash Value</b>    |          |
| <b>Residential:</b>        | \$0      |
| <b>Commercial:</b>         | \$72,500 |
| <b>Overall:</b>            | \$72,500 |

| <b>Time On Market Stats</b> |              |             |
|-----------------------------|--------------|-------------|
| Days                        | #Residential | #Commercial |
| 0-30                        | 0            | 0           |
| 31-60                       | 0            | 0           |
| 61-90                       | 0            | 0           |
| 91-120                      | 0            | 0           |
| 121+                        | 0            | 1           |

| Financing Stats   | Residential | Commercial |
|-------------------|-------------|------------|
| Cash              | 0           | 1          |
| Conventional      | 0           | 0          |
| FHA               | 0           | 0          |
| VA                | 0           | 0          |
| SBA               | 0           | 0          |
| RECD/FmHA         | 0           | 0          |
| Assumable Loan    | 0           | 0          |
| WHEDA             | 0           | 0          |
| Land Contract     | 0           | 0          |
| Exchange          | 0           | 0          |
| Rural Development | 0           | 0          |
| Seller 1st        | 0           | 0          |
| Seller 2nd        | 0           | 0          |
| Assumable         |             | 0          |
| Lease             |             | 0          |
| Other             | 0           | 0          |

## Sold Report for Florence

Offices: All Offices

From Apr 1/19 to Apr 30/19

| Price Range       | 2br-     | 3br      | 4br+     | # Com    | Total    | Avg DOM    | New Res  | New Com  |
|-------------------|----------|----------|----------|----------|----------|------------|----------|----------|
| Under 30,000      | 0        | 0        | 0        | 0        | 0        | 0          | 0        | 0        |
| 30,000 - 39,999   | 0        | 0        | 0        | 0        | 0        | 0          | 1        | 0        |
| 40,000 - 49,999   | 0        | 0        | 0        | 0        | 0        | 0          | 0        | 0        |
| 50,000 - 59,999   | 0        | 0        | 0        | 0        | 0        | 0          | 0        | 0        |
| 60,000 - 69,999   | 0        | 0        | 0        | 0        | 0        | 0          | 0        | 0        |
| 70,000 - 79,999   | 0        | 0        | 0        | 0        | 0        | 0          | 1        | 0        |
| 80,000 - 89,999   | 0        | 0        | 0        | 0        | 0        | 0          | 0        | 0        |
| 90,000 - 99,999   | 0        | 0        | 0        | 0        | 0        | 0          | 0        | 0        |
| 100,000 - 119,999 | 0        | 0        | 0        | 0        | 0        | 0          | 0        | 0        |
| 120,000 - 139,999 | 0        | 1        | 0        | 0        | 1        | 228        | 1        | 0        |
| 140,000 - 159,999 | 0        | 0        | 0        | 0        | 0        | 0          | 0        | 0        |
| 160,000 - 179,999 | 0        | 0        | 0        | 0        | 0        | 0          | 0        | 0        |
| 180,000 - 199,999 | 0        | 0        | 0        | 0        | 0        | 0          | 0        | 0        |
| 200,000 - 249,999 | 0        | 0        | 0        | 0        | 0        | 0          | 0        | 0        |
| 250,000 - 299,999 | 0        | 0        | 0        | 0        | 0        | 0          | 0        | 0        |
| 300,000 - 399,999 | 0        | 0        | 0        | 0        | 0        | 0          | 0        | 0        |
| 400,000 - 499,999 | 0        | 0        | 0        | 0        | 0        | 0          | 0        | 0        |
| 500,000 and Over  | 0        | 0        | 0        | 0        | 0        | 0          | 0        | 0        |
| <b>Total</b>      | <b>0</b> | <b>1</b> | <b>0</b> | <b>0</b> | <b>1</b> | <b>228</b> | <b>3</b> | <b>0</b> |

|                            |           |
|----------------------------|-----------|
| <b>Median Sale Price:</b>  | \$135,000 |
| <b>Average Sale Price:</b> | \$135,000 |
| <b>Average DOM:</b>        | 228       |
| <b>Total Cash Value</b>    |           |
| <b>Residential:</b>        | \$135,000 |
| <b>Commercial:</b>         | \$0       |
| <b>Overall:</b>            | \$135,000 |

| <b>Time On Market Stats</b> |              |             |
|-----------------------------|--------------|-------------|
| Days                        | #Residential | #Commercial |
| 0-30                        | 0            | 0           |
| 31-60                       | 0            | 0           |
| 61-90                       | 0            | 0           |
| 91-120                      | 0            | 0           |
| 121+                        | 1            | 0           |

| Financing Stats   | Residential | Commercial |
|-------------------|-------------|------------|
| Cash              | 1           | 0          |
| Conventional      | 1           | 0          |
| FHA               | 0           | 0          |
| VA                | 0           | 0          |
| SBA               | 0           | 0          |
| RECD/FmHA         | 0           | 0          |
| Assumable Loan    | 0           | 0          |
| WHEDA             | 0           | 0          |
| Land Contract     | 0           | 0          |
| Exchange          | 0           | 0          |
| Rural Development | 0           | 0          |
| Seller 1st        | 0           | 0          |
| Seller 2nd        | 0           | 0          |
| Assumable         |             | 0          |
| Lease             |             | 0          |
| Other             | 0           | 0          |

## Sold Report for Forest

Offices: All Offices

From Apr 1/19 to Apr 30/19

| Price Range       | 2br-     | 3br      | 4br+     | # Com    | Total    | Avg DOM    | New Res   | New Com  |
|-------------------|----------|----------|----------|----------|----------|------------|-----------|----------|
| Under 30,000      | 2        | 0        | 0        | 0        | 2        | 272        | 4         | 0        |
| 30,000 - 39,999   | 0        | 0        | 0        | 0        | 0        | 0          | 4         | 0        |
| 40,000 - 49,999   | 0        | 0        | 0        | 0        | 0        | 0          | 1         | 0        |
| 50,000 - 59,999   | 0        | 0        | 0        | 0        | 0        | 0          | 2         | 0        |
| 60,000 - 69,999   | 0        | 0        | 0        | 0        | 0        | 0          | 5         | 0        |
| 70,000 - 79,999   | 0        | 0        | 0        | 0        | 0        | 0          | 2         | 0        |
| 80,000 - 89,999   | 2        | 0        | 0        | 0        | 2        | 434        | 3         | 0        |
| 90,000 - 99,999   | 0        | 0        | 0        | 0        | 0        | 0          | 1         | 0        |
| 100,000 - 119,999 | 0        | 0        | 0        | 0        | 0        | 0          | 2         | 0        |
| 120,000 - 139,999 | 0        | 0        | 1        | 0        | 1        | 128        | 0         | 1        |
| 140,000 - 159,999 | 0        | 0        | 0        | 0        | 0        | 0          | 2         | 0        |
| 160,000 - 179,999 | 1        | 1        | 0        | 0        | 2        | 238        | 2         | 0        |
| 180,000 - 199,999 | 0        | 0        | 0        | 0        | 0        | 0          | 1         | 0        |
| 200,000 - 249,999 | 0        | 0        | 0        | 0        | 0        | 0          | 1         | 0        |
| 250,000 - 299,999 | 1        | 0        | 0        | 0        | 1        | 55         | 1         | 0        |
| 300,000 - 399,999 | 0        | 1        | 0        | 0        | 1        | 364        | 0         | 0        |
| 400,000 - 499,999 | 0        | 0        | 0        | 0        | 0        | 0          | 1         | 0        |
| 500,000 and Over  | 0        | 0        | 0        | 0        | 0        | 0          | 0         | 0        |
| <b>Total</b>      | <b>6</b> | <b>2</b> | <b>1</b> | <b>0</b> | <b>9</b> | <b>270</b> | <b>32</b> | <b>1</b> |

|                            |             |
|----------------------------|-------------|
| <b>Median Sale Price:</b>  | \$127,500   |
| <b>Average Sale Price:</b> | \$148,166   |
| <b>Average DOM:</b>        | 270         |
| <b>Total Cash Value</b>    |             |
| <b>Residential:</b>        | \$1,333,500 |
| <b>Commercial:</b>         | \$0         |
| <b>Overall:</b>            | \$1,333,500 |

| Time On Market Stats |              |             |
|----------------------|--------------|-------------|
| Days                 | #Residential | #Commercial |
| 0-30                 | 0            | 0           |
| 31-60                | 1            | 0           |
| 61-90                | 1            | 0           |
| 91-120               | 0            | 0           |
| 121+                 | 7            | 0           |

| Financing Stats   | Residential | Commercial |
|-------------------|-------------|------------|
| Cash              | 6           | 0          |
| Conventional      | 8           | 0          |
| FHA               | 0           | 0          |
| VA                | 0           | 0          |
| SBA               | 0           | 0          |
| RECD/FmHA         | 0           | 0          |
| Assumable Loan    | 0           | 0          |
| WHEDA             | 0           | 0          |
| Land Contract     | 0           | 0          |
| Exchange          | 0           | 0          |
| Rural Development | 0           | 0          |
| Seller 1st        | 0           | 0          |
| Seller 2nd        | 0           | 0          |
| Assumable         |             | 0          |
| Lease             |             | 0          |
| Other             | 0           | 0          |

## Sold Report for Gogebic

Offices: All Offices

From Apr 1/19 to Apr 30/19

| Price Range       | 2br-     | 3br      | 4br+     | # Com    | Total    | Avg DOM    | New Res   | New Com  |
|-------------------|----------|----------|----------|----------|----------|------------|-----------|----------|
| Under 30,000      | 0        | 0        | 0        | 0        | 0        | 0          | 4         | 0        |
| 30,000 - 39,999   | 0        | 0        | 0        | 0        | 0        | 0          | 1         | 0        |
| 40,000 - 49,999   | 0        | 0        | 0        | 0        | 0        | 0          | 4         | 0        |
| 50,000 - 59,999   | 0        | 0        | 0        | 0        | 0        | 0          | 1         | 0        |
| 60,000 - 69,999   | 0        | 0        | 0        | 0        | 0        | 0          | 1         | 0        |
| 70,000 - 79,999   | 0        | 0        | 0        | 0        | 0        | 0          | 0         | 0        |
| 80,000 - 89,999   | 0        | 0        | 0        | 0        | 0        | 0          | 0         | 0        |
| 90,000 - 99,999   | 0        | 0        | 0        | 0        | 0        | 0          | 0         | 0        |
| 100,000 - 119,999 | 0        | 1        | 0        | 0        | 1        | 73         | 0         | 0        |
| 120,000 - 139,999 | 0        | 0        | 0        | 0        | 0        | 0          | 0         | 0        |
| 140,000 - 159,999 | 0        | 0        | 0        | 0        | 0        | 0          | 1         | 1        |
| 160,000 - 179,999 | 0        | 0        | 0        | 0        | 0        | 0          | 1         | 0        |
| 180,000 - 199,999 | 0        | 0        | 0        | 0        | 0        | 0          | 1         | 0        |
| 200,000 - 249,999 | 0        | 0        | 0        | 0        | 0        | 0          | 0         | 0        |
| 250,000 - 299,999 | 0        | 0        | 1        | 0        | 1        | 414        | 2         | 0        |
| 300,000 - 399,999 | 0        | 0        | 0        | 0        | 0        | 0          | 1         | 0        |
| 400,000 - 499,999 | 0        | 0        | 0        | 0        | 0        | 0          | 0         | 0        |
| 500,000 and Over  | 0        | 0        | 0        | 0        | 0        | 0          | 0         | 0        |
| <b>Total</b>      | <b>0</b> | <b>1</b> | <b>1</b> | <b>0</b> | <b>2</b> | <b>243</b> | <b>17</b> | <b>1</b> |

|                            |           |
|----------------------------|-----------|
| <b>Median Sale Price:</b>  | \$295,000 |
| <b>Average Sale Price:</b> | \$204,750 |
| <b>Average DOM:</b>        | 243       |
| <b>Total Cash Value</b>    |           |
| <b>Residential:</b>        | \$409,500 |
| <b>Commercial:</b>         | \$0       |
| <b>Overall:</b>            | \$409,500 |

| <b>Time On Market Stats</b> |              |             |
|-----------------------------|--------------|-------------|
| Days                        | #Residential | #Commercial |
| 0-30                        | 0            | 0           |
| 31-60                       | 0            | 0           |
| 61-90                       | 1            | 0           |
| 91-120                      | 0            | 0           |
| 121+                        | 1            | 0           |

| Financing Stats   | Residential | Commercial |
|-------------------|-------------|------------|
| Cash              | 2           | 0          |
| Conventional      | 2           | 0          |
| FHA               | 0           | 0          |
| VA                | 0           | 0          |
| SBA               | 0           | 0          |
| RECD/FmHA         | 0           | 0          |
| Assumable Loan    | 0           | 0          |
| WHEDA             | 0           | 0          |
| Land Contract     | 0           | 0          |
| Exchange          | 0           | 0          |
| Rural Development | 0           | 0          |
| Seller 1st        | 0           | 0          |
| Seller 2nd        | 0           | 0          |
| Assumable         |             | 0          |
| Lease             |             | 0          |
| Other             | 0           | 0          |

## Sold Report for Houghton

Offices: All Offices

From Apr 1/19 to Apr 30/19

| Price Range       | 2br-     | 3br      | 4br+     | # Com    | Total    | Avg DOM  | New Res  | New Com  |
|-------------------|----------|----------|----------|----------|----------|----------|----------|----------|
| Under 30,000      | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 30,000 - 39,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 40,000 - 49,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 50,000 - 59,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 60,000 - 69,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 70,000 - 79,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 80,000 - 89,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 90,000 - 99,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 100,000 - 119,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 120,000 - 139,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 140,000 - 159,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 160,000 - 179,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 180,000 - 199,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 200,000 - 249,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 250,000 - 299,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 300,000 - 399,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 400,000 - 499,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 500,000 and Over  | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| <b>Total</b>      | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> |

|                            |     |
|----------------------------|-----|
| <b>Median Sale Price:</b>  | \$0 |
| <b>Average Sale Price:</b> | \$0 |
| <b>Average DOM:</b>        | 0   |
| <b>Total Cash Value</b>    |     |
| <b>Residential:</b>        | \$0 |
| <b>Commercial:</b>         | \$0 |
| <b>Overall:</b>            | \$0 |

| <b>Time On Market Stats</b> |              |             |
|-----------------------------|--------------|-------------|
| Days                        | #Residential | #Commercial |
| 0-30                        | 0            | 0           |
| 31-60                       | 0            | 0           |
| 61-90                       | 0            | 0           |
| 91-120                      | 0            | 0           |
| 121+                        | 0            | 0           |

| Financing Stats   | Residential | Commercial |
|-------------------|-------------|------------|
| Cash              | 0           | 0          |
| Conventional      | 0           | 0          |
| FHA               | 0           | 0          |
| VA                | 0           | 0          |
| SBA               | 0           | 0          |
| RECD/FmHA         | 0           | 0          |
| Assumable Loan    | 0           | 0          |
| WHEDA             | 0           | 0          |
| Land Contract     | 0           | 0          |
| Exchange          | 0           | 0          |
| Rural Development | 0           | 0          |
| Seller 1st        | 0           | 0          |
| Seller 2nd        | 0           | 0          |
| Assumable         |             | 0          |
| Lease             |             | 0          |
| Other             | 0           | 0          |



## Sold Report for Iron MI

Offices: All Offices

From Apr 1/19 to Apr 30/19

| Price Range       | 2br-     | 3br      | 4br+     | # Com    | Total    | Avg DOM  | New Res  | New Com  |
|-------------------|----------|----------|----------|----------|----------|----------|----------|----------|
| Under 30,000      | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 30,000 - 39,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 40,000 - 49,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 50,000 - 59,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 60,000 - 69,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 70,000 - 79,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 80,000 - 89,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 90,000 - 99,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 100,000 - 119,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 120,000 - 139,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 140,000 - 159,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 160,000 - 179,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 180,000 - 199,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 200,000 - 249,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 250,000 - 299,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 300,000 - 399,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 400,000 - 499,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 500,000 and Over  | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| <b>Total</b>      | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> |

|                            |     |
|----------------------------|-----|
| <b>Median Sale Price:</b>  | \$0 |
| <b>Average Sale Price:</b> | \$0 |
| <b>Average DOM:</b>        | 0   |
| <b>Total Cash Value</b>    |     |
| <b>Residential:</b>        | \$0 |
| <b>Commercial:</b>         | \$0 |
| <b>Overall:</b>            | \$0 |

| Time On Market Stats |              |             |
|----------------------|--------------|-------------|
| Days                 | #Residential | #Commercial |
| 0-30                 | 0            | 0           |
| 31-60                | 0            | 0           |
| 61-90                | 0            | 0           |
| 91-120               | 0            | 0           |
| 121+                 | 0            | 0           |

| Financing Stats   | Residential | Commercial |
|-------------------|-------------|------------|
| Cash              | 0           | 0          |
| Conventional      | 0           | 0          |
| FHA               | 0           | 0          |
| VA                | 0           | 0          |
| SBA               | 0           | 0          |
| RECD/FmHA         | 0           | 0          |
| Assumable Loan    | 0           | 0          |
| WHEDA             | 0           | 0          |
| Land Contract     | 0           | 0          |
| Exchange          | 0           | 0          |
| Rural Development | 0           | 0          |
| Seller 1st        | 0           | 0          |
| Seller 2nd        | 0           | 0          |
| Assumable         |             | 0          |
| Lease             |             | 0          |
| Other             | 0           | 0          |

## Sold Report for Iron WI

Offices: All Offices

From Apr 1/19 to Apr 30/19

| Price Range       | 2br-      | 3br      | 4br+     | # Com    | Total     | Avg DOM    | New Res   | New Com  |
|-------------------|-----------|----------|----------|----------|-----------|------------|-----------|----------|
| Under 30,000      | 5         | 0        | 0        | 0        | 5         | 127        | 16        | 0        |
| 30,000 - 39,999   | 1         | 1        | 0        | 0        | 2         | 204        | 3         | 0        |
| 40,000 - 49,999   | 0         | 0        | 0        | 0        | 0         | 0          | 1         | 0        |
| 50,000 - 59,999   | 0         | 0        | 0        | 0        | 0         | 0          | 4         | 0        |
| 60,000 - 69,999   | 1         | 0        | 0        | 0        | 1         | 133        | 0         | 0        |
| 70,000 - 79,999   | 2         | 0        | 0        | 0        | 2         | 565        | 2         | 0        |
| 80,000 - 89,999   | 1         | 0        | 0        | 0        | 1         | 48         | 0         | 0        |
| 90,000 - 99,999   | 0         | 0        | 0        | 0        | 0         | 0          | 0         | 0        |
| 100,000 - 119,999 | 0         | 0        | 0        | 0        | 0         | 0          | 1         | 0        |
| 120,000 - 139,999 | 0         | 0        | 0        | 0        | 0         | 0          | 0         | 0        |
| 140,000 - 159,999 | 2         | 0        | 0        | 0        | 2         | 443        | 0         | 0        |
| 160,000 - 179,999 | 0         | 0        | 0        | 0        | 0         | 0          | 3         | 0        |
| 180,000 - 199,999 | 0         | 0        | 0        | 1        | 1         | 357        | 0         | 0        |
| 200,000 - 249,999 | 0         | 1        | 0        | 0        | 1         | 363        | 2         | 0        |
| 250,000 - 299,999 | 0         | 2        | 0        | 0        | 2         | 168        | 0         | 1        |
| 300,000 - 399,999 | 0         | 0        | 0        | 0        | 0         | 0          | 3         | 0        |
| 400,000 - 499,999 | 0         | 0        | 0        | 0        | 0         | 0          | 1         | 0        |
| 500,000 and Over  | 0         | 0        | 0        | 1        | 1         | 105        | 2         | 1        |
| <b>Total</b>      | <b>12</b> | <b>4</b> | <b>0</b> | <b>2</b> | <b>18</b> | <b>238</b> | <b>38</b> | <b>2</b> |

|                            |             |
|----------------------------|-------------|
| <b>Median Sale Price:</b>  | \$79,500    |
| <b>Average Sale Price:</b> | \$120,511   |
| <b>Average DOM:</b>        | 238         |
| <b>Total Cash Value</b>    |             |
| <b>Residential:</b>        | \$1,468,200 |
| <b>Commercial:</b>         | \$701,000   |
| <b>Overall:</b>            | \$2,169,200 |

| Time On Market Stats |              |             |
|----------------------|--------------|-------------|
| Days                 | #Residential | #Commercial |
| 0-30                 | 0            | 0           |
| 31-60                | 3            | 0           |
| 61-90                | 3            | 0           |
| 91-120               | 0            | 1           |
| 121+                 | 10           | 1           |

| Financing Stats   | Residential | Commercial |
|-------------------|-------------|------------|
| Cash              | 8           | 1          |
| Conventional      | 9           | 1          |
| FHA               | 1           | 0          |
| VA                | 1           | 0          |
| SBA               | 0           | 0          |
| RECD/FmHA         | 0           | 0          |
| Assumable Loan    | 0           | 0          |
| WHEDA             | 0           | 0          |
| Land Contract     | 0           | 0          |
| Exchange          | 0           | 0          |
| Rural Development | 0           | 0          |
| Seller 1st        | 0           | 0          |
| Seller 2nd        | 0           | 0          |
| Assumable         |             | 0          |
| Lease             |             | 0          |
| Other             | 0           | 0          |

## Sold Report for Keweenaw

Offices: All Offices

From Apr 1/19 to Apr 30/19

| Price Range       | 2br-     | 3br      | 4br+     | # Com    | Total    | Avg DOM  | New Res  | New Com  |
|-------------------|----------|----------|----------|----------|----------|----------|----------|----------|
| Under 30,000      | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 30,000 - 39,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 40,000 - 49,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 50,000 - 59,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 60,000 - 69,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 70,000 - 79,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 80,000 - 89,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 90,000 - 99,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 100,000 - 119,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 120,000 - 139,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 140,000 - 159,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 160,000 - 179,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 180,000 - 199,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 200,000 - 249,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 250,000 - 299,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 300,000 - 399,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 400,000 - 499,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 500,000 and Over  | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| <b>Total</b>      | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> |

|                            |     |
|----------------------------|-----|
| <b>Median Sale Price:</b>  | \$0 |
| <b>Average Sale Price:</b> | \$0 |
| <b>Average DOM:</b>        | 0   |
| <b>Total Cash Value</b>    |     |
| <b>Residential:</b>        | \$0 |
| <b>Commercial:</b>         | \$0 |
| <b>Overall:</b>            | \$0 |

| <b>Time On Market Stats</b> |              |             |
|-----------------------------|--------------|-------------|
| Days                        | #Residential | #Commercial |
| 0-30                        | 0            | 0           |
| 31-60                       | 0            | 0           |
| 61-90                       | 0            | 0           |
| 91-120                      | 0            | 0           |
| 121+                        | 0            | 0           |

| Financing Stats   | Residential | Commercial |
|-------------------|-------------|------------|
| Cash              | 0           | 0          |
| Conventional      | 0           | 0          |
| FHA               | 0           | 0          |
| VA                | 0           | 0          |
| SBA               | 0           | 0          |
| RECD/FmHA         | 0           | 0          |
| Assumable Loan    | 0           | 0          |
| WHEDA             | 0           | 0          |
| Land Contract     | 0           | 0          |
| Exchange          | 0           | 0          |
| Rural Development | 0           | 0          |
| Seller 1st        | 0           | 0          |
| Seller 2nd        | 0           | 0          |
| Assumable         |             | 0          |
| Lease             |             | 0          |
| Other             | 0           | 0          |

## Sold Report for Langlade

Offices: All Offices

From Apr 1/19 to Apr 30/19

| Price Range       | 2br-      | 3br      | 4br+     | # Com    | Total     | Avg DOM    | New Res   | New Com  |
|-------------------|-----------|----------|----------|----------|-----------|------------|-----------|----------|
| Under 30,000      | 5         | 1        | 0        | 1        | 7         | 114        | 4         | 0        |
| 30,000 - 39,999   | 2         | 0        | 0        | 0        | 2         | 1827       | 3         | 0        |
| 40,000 - 49,999   | 1         | 1        | 2        | 0        | 4         | 128        | 2         | 0        |
| 50,000 - 59,999   | 1         | 0        | 0        | 0        | 1         | 35         | 0         | 0        |
| 60,000 - 69,999   | 1         | 1        | 0        | 0        | 2         | 66         | 2         | 0        |
| 70,000 - 79,999   | 0         | 0        | 1        | 0        | 1         | 185        | 3         | 0        |
| 80,000 - 89,999   | 0         | 1        | 0        | 0        | 1         | 51         | 4         | 0        |
| 90,000 - 99,999   | 0         | 0        | 0        | 0        | 0         | 0          | 0         | 0        |
| 100,000 - 119,999 | 0         | 1        | 0        | 0        | 1         | 233        | 3         | 0        |
| 120,000 - 139,999 | 1         | 1        | 0        | 0        | 2         | 389        | 4         | 0        |
| 140,000 - 159,999 | 0         | 1        | 0        | 0        | 1         | 249        | 1         | 0        |
| 160,000 - 179,999 | 0         | 1        | 0        | 0        | 1         | 67         | 3         | 0        |
| 180,000 - 199,999 | 0         | 0        | 0        | 0        | 0         | 0          | 2         | 0        |
| 200,000 - 249,999 | 1         | 1        | 0        | 0        | 2         | 20         | 3         | 0        |
| 250,000 - 299,999 | 0         | 0        | 0        | 0        | 0         | 0          | 1         | 0        |
| 300,000 - 399,999 | 1         | 0        | 0        | 1        | 2         | 304        | 0         | 1        |
| 400,000 - 499,999 | 0         | 0        | 0        | 0        | 0         | 0          | 2         | 0        |
| 500,000 and Over  | 0         | 0        | 0        | 0        | 0         | 0          | 1         | 0        |
| <b>Total</b>      | <b>13</b> | <b>9</b> | <b>3</b> | <b>2</b> | <b>27</b> | <b>272</b> | <b>38</b> | <b>1</b> |

|                            |             |
|----------------------------|-------------|
| <b>Median Sale Price:</b>  | \$50,000    |
| <b>Average Sale Price:</b> | \$90,621    |
| <b>Average DOM:</b>        | 272         |
| <b>Total Cash Value</b>    |             |
| <b>Residential:</b>        | \$2,101,275 |
| <b>Commercial:</b>         | \$345,500   |
| <b>Overall:</b>            | \$2,446,775 |

| Time On Market Stats |              |             |
|----------------------|--------------|-------------|
| Days                 | #Residential | #Commercial |
| 0-30                 | 1            | 0           |
| 31-60                | 7            | 1           |
| 61-90                | 5            | 0           |
| 91-120               | 0            | 0           |
| 121+                 | 12           | 1           |

| Financing Stats   | Residential | Commercial |
|-------------------|-------------|------------|
| Cash              | 15          | 0          |
| Conventional      | 11          | 1          |
| FHA               | 1           | 0          |
| VA                | 2           | 0          |
| SBA               | 0           | 0          |
| RECD/FmHA         | 0           | 0          |
| Assumable Loan    | 0           | 0          |
| WHEDA             | 1           | 0          |
| Land Contract     | 0           | 1          |
| Exchange          | 0           | 0          |
| Rural Development | 1           | 0          |
| Seller 1st        | 0           | 0          |
| Seller 2nd        | 0           | 0          |
| Assumable         |             | 0          |
| Lease             |             | 0          |
| Other             | 1           | 0          |

## Sold Report for Lincoln

Offices: All Offices

From Apr 1/19 to Apr 30/19

| Price Range       | 2br-      | 3br       | 4br+     | # Com    | Total     | Avg DOM    | New Res   | New Com  |
|-------------------|-----------|-----------|----------|----------|-----------|------------|-----------|----------|
| Under 30,000      | 2         | 0         | 0        | 0        | 2         | 609        | 2         | 0        |
| 30,000 - 39,999   | 0         | 0         | 0        | 0        | 0         | 0          | 1         | 0        |
| 40,000 - 49,999   | 5         | 0         | 0        | 0        | 5         | 25         | 3         | 0        |
| 50,000 - 59,999   | 1         | 0         | 0        | 0        | 1         | 49         | 6         | 0        |
| 60,000 - 69,999   | 0         | 0         | 0        | 0        | 0         | 0          | 1         | 0        |
| 70,000 - 79,999   | 1         | 1         | 0        | 0        | 2         | 80         | 2         | 0        |
| 80,000 - 89,999   | 1         | 0         | 0        | 0        | 1         | 40         | 0         | 0        |
| 90,000 - 99,999   | 0         | 1         | 0        | 0        | 1         | 43         | 1         | 0        |
| 100,000 - 119,999 | 0         | 2         | 2        | 0        | 4         | 45         | 3         | 0        |
| 120,000 - 139,999 | 1         | 1         | 0        | 0        | 2         | 87         | 5         | 0        |
| 140,000 - 159,999 | 1         | 3         | 0        | 1        | 5         | 193        | 9         | 0        |
| 160,000 - 179,999 | 0         | 0         | 0        | 0        | 0         | 0          | 2         | 0        |
| 180,000 - 199,999 | 0         | 0         | 0        | 0        | 0         | 0          | 0         | 0        |
| 200,000 - 249,999 | 0         | 0         | 0        | 0        | 0         | 0          | 5         | 0        |
| 250,000 - 299,999 | 1         | 2         | 0        | 1        | 4         | 151        | 2         | 0        |
| 300,000 - 399,999 | 0         | 2         | 0        | 0        | 2         | 79         | 3         | 0        |
| 400,000 - 499,999 | 0         | 1         | 0        | 0        | 1         | 228        | 1         | 0        |
| 500,000 and Over  | 0         | 0         | 0        | 0        | 0         | 0          | 0         | 0        |
| <b>Total</b>      | <b>13</b> | <b>13</b> | <b>2</b> | <b>2</b> | <b>30</b> | <b>124</b> | <b>46</b> | <b>0</b> |

|                            |             |
|----------------------------|-------------|
| <b>Median Sale Price:</b>  | \$114,500   |
| <b>Average Sale Price:</b> | \$141,886   |
| <b>Average DOM:</b>        | 124         |
| <b>Total Cash Value</b>    |             |
| <b>Residential:</b>        | \$3,838,600 |
| <b>Commercial:</b>         | \$418,000   |
| <b>Overall:</b>            | \$4,256,600 |

| Time On Market Stats |              |             |
|----------------------|--------------|-------------|
| Days                 | #Residential | #Commercial |
| 0-30                 | 5            | 1           |
| 31-60                | 5            | 0           |
| 61-90                | 8            | 0           |
| 91-120               | 1            | 0           |
| 121+                 | 9            | 1           |

| Financing Stats   | Residential | Commercial |
|-------------------|-------------|------------|
| Cash              | 14          | 2          |
| Conventional      | 18          | 0          |
| FHA               | 2           | 0          |
| VA                | 1           | 0          |
| SBA               | 0           | 0          |
| RECD/FmHA         | 0           | 0          |
| Assumable Loan    | 0           | 0          |
| WHEDA             | 0           | 0          |
| Land Contract     | 0           | 0          |
| Exchange          | 0           | 0          |
| Rural Development | 0           | 0          |
| Seller 1st        | 0           | 0          |
| Seller 2nd        | 0           | 0          |
| Assumable         |             | 0          |
| Lease             |             | 0          |
| Other             | 0           | 0          |

## Sold Report for Marathon

Offices: All Offices

From Apr 1/19 to Apr 30/19

| Price Range       | 2br-     | 3br      | 4br+     | # Com    | Total    | Avg DOM  | New Res  | New Com  |
|-------------------|----------|----------|----------|----------|----------|----------|----------|----------|
| Under 30,000      | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 30,000 - 39,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 40,000 - 49,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 50,000 - 59,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 60,000 - 69,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 70,000 - 79,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 80,000 - 89,999   | 0        | 0        | 0        | 0        | 0        | 0        | 1        | 0        |
| 90,000 - 99,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 100,000 - 119,999 | 0        | 0        | 0        | 0        | 0        | 0        | 1        | 0        |
| 120,000 - 139,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 140,000 - 159,999 | 0        | 0        | 0        | 0        | 0        | 0        | 1        | 0        |
| 160,000 - 179,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 180,000 - 199,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 200,000 - 249,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 250,000 - 299,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 300,000 - 399,999 | 0        | 0        | 0        | 0        | 0        | 0        | 1        | 0        |
| 400,000 - 499,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 500,000 and Over  | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| <b>Total</b>      | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>4</b> | <b>0</b> |

|                            |     |
|----------------------------|-----|
| <b>Median Sale Price:</b>  | \$0 |
| <b>Average Sale Price:</b> | \$0 |
| <b>Average DOM:</b>        | 0   |
| <b>Total Cash Value</b>    |     |
| <b>Residential:</b>        | \$0 |
| <b>Commercial:</b>         | \$0 |
| <b>Overall:</b>            | \$0 |

| <b>Time On Market Stats</b> |              |             |
|-----------------------------|--------------|-------------|
| Days                        | #Residential | #Commercial |
| 0-30                        | 0            | 0           |
| 31-60                       | 0            | 0           |
| 61-90                       | 0            | 0           |
| 91-120                      | 0            | 0           |
| 121+                        | 0            | 0           |

| Financing Stats   | Residential | Commercial |
|-------------------|-------------|------------|
| Cash              | 0           | 0          |
| Conventional      | 0           | 0          |
| FHA               | 0           | 0          |
| VA                | 0           | 0          |
| SBA               | 0           | 0          |
| RECD/FmHA         | 0           | 0          |
| Assumable Loan    | 0           | 0          |
| WHEDA             | 0           | 0          |
| Land Contract     | 0           | 0          |
| Exchange          | 0           | 0          |
| Rural Development | 0           | 0          |
| Seller 1st        | 0           | 0          |
| Seller 2nd        | 0           | 0          |
| Assumable         |             | 0          |
| Lease             |             | 0          |
| Other             | 0           | 0          |

## Sold Report for Marinette

Offices: All Offices

From Apr 1/19 to Apr 30/19

| Price Range       | 2br-     | 3br      | 4br+     | # Com    | Total    | Avg DOM  | New Res  | New Com  |
|-------------------|----------|----------|----------|----------|----------|----------|----------|----------|
| Under 30,000      | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 30,000 - 39,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 40,000 - 49,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 50,000 - 59,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 60,000 - 69,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 70,000 - 79,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 80,000 - 89,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 90,000 - 99,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 100,000 - 119,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 120,000 - 139,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 140,000 - 159,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 160,000 - 179,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 180,000 - 199,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 200,000 - 249,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 250,000 - 299,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 300,000 - 399,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 400,000 - 499,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 500,000 and Over  | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| <b>Total</b>      | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> |

|                            |     |
|----------------------------|-----|
| <b>Median Sale Price:</b>  | \$0 |
| <b>Average Sale Price:</b> | \$0 |
| <b>Average DOM:</b>        | 0   |
| <b>Total Cash Value</b>    |     |
| <b>Residential:</b>        | \$0 |
| <b>Commercial:</b>         | \$0 |
| <b>Overall:</b>            | \$0 |

| Time On Market Stats |              |             |
|----------------------|--------------|-------------|
| Days                 | #Residential | #Commercial |
| 0-30                 | 0            | 0           |
| 31-60                | 0            | 0           |
| 61-90                | 0            | 0           |
| 91-120               | 0            | 0           |
| 121+                 | 0            | 0           |

| Financing Stats   | Residential | Commercial |
|-------------------|-------------|------------|
| Cash              | 0           | 0          |
| Conventional      | 0           | 0          |
| FHA               | 0           | 0          |
| VA                | 0           | 0          |
| SBA               | 0           | 0          |
| RECD/FmHA         | 0           | 0          |
| Assumable Loan    | 0           | 0          |
| WHEDA             | 0           | 0          |
| Land Contract     | 0           | 0          |
| Exchange          | 0           | 0          |
| Rural Development | 0           | 0          |
| Seller 1st        | 0           | 0          |
| Seller 2nd        | 0           | 0          |
| Assumable         |             | 0          |
| Lease             |             | 0          |
| Other             | 0           | 0          |

## Sold Report for Menominee

Offices: All Offices

From Apr 1/19 to Apr 30/19

| Price Range       | 2br-     | 3br      | 4br+     | # Com    | Total    | Avg DOM  | New Res  | New Com  |
|-------------------|----------|----------|----------|----------|----------|----------|----------|----------|
| Under 30,000      | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 30,000 - 39,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 40,000 - 49,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 50,000 - 59,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 60,000 - 69,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 70,000 - 79,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 80,000 - 89,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 90,000 - 99,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 100,000 - 119,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 120,000 - 139,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 140,000 - 159,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 160,000 - 179,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 180,000 - 199,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 200,000 - 249,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 250,000 - 299,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 300,000 - 399,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 400,000 - 499,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 500,000 and Over  | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| <b>Total</b>      | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> |

|                            |     |
|----------------------------|-----|
| <b>Median Sale Price:</b>  | \$0 |
| <b>Average Sale Price:</b> | \$0 |
| <b>Average DOM:</b>        | 0   |
| <b>Total Cash Value</b>    |     |
| <b>Residential:</b>        | \$0 |
| <b>Commercial:</b>         | \$0 |
| <b>Overall:</b>            | \$0 |

| Time On Market Stats |              |             |
|----------------------|--------------|-------------|
| Days                 | #Residential | #Commercial |
| 0-30                 | 0            | 0           |
| 31-60                | 0            | 0           |
| 61-90                | 0            | 0           |
| 91-120               | 0            | 0           |
| 121+                 | 0            | 0           |

| Financing Stats   | Residential | Commercial |
|-------------------|-------------|------------|
| Cash              | 0           | 0          |
| Conventional      | 0           | 0          |
| FHA               | 0           | 0          |
| VA                | 0           | 0          |
| SBA               | 0           | 0          |
| RECD/FmHA         | 0           | 0          |
| Assumable Loan    | 0           | 0          |
| WHEDA             | 0           | 0          |
| Land Contract     | 0           | 0          |
| Exchange          | 0           | 0          |
| Rural Development | 0           | 0          |
| Seller 1st        | 0           | 0          |
| Seller 2nd        | 0           | 0          |
| Assumable         |             | 0          |
| Lease             |             | 0          |
| Other             | 0           | 0          |



## Sold Report for Oconto

Offices: All Offices

From Apr 1/19 to Apr 30/19

| Price Range       | 2br-     | 3br      | 4br+     | # Com    | Total    | Avg DOM  | New Res   | New Com  |
|-------------------|----------|----------|----------|----------|----------|----------|-----------|----------|
| Under 30,000      | 0        | 0        | 0        | 0        | 0        | 0        | 3         | 0        |
| 30,000 - 39,999   | 0        | 0        | 0        | 0        | 0        | 0        | 2         | 0        |
| 40,000 - 49,999   | 0        | 0        | 0        | 0        | 0        | 0        | 1         | 0        |
| 50,000 - 59,999   | 0        | 0        | 0        | 0        | 0        | 0        | 2         | 0        |
| 60,000 - 69,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0         | 0        |
| 70,000 - 79,999   | 0        | 0        | 0        | 0        | 0        | 0        | 2         | 0        |
| 80,000 - 89,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0         | 0        |
| 90,000 - 99,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0         | 0        |
| 100,000 - 119,999 | 0        | 0        | 0        | 0        | 0        | 0        | 3         | 0        |
| 120,000 - 139,999 | 0        | 0        | 0        | 0        | 0        | 0        | 1         | 1        |
| 140,000 - 159,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0         | 0        |
| 160,000 - 179,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0         | 0        |
| 180,000 - 199,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0         | 0        |
| 200,000 - 249,999 | 0        | 0        | 0        | 0        | 0        | 0        | 1         | 0        |
| 250,000 - 299,999 | 0        | 0        | 0        | 0        | 0        | 0        | 2         | 0        |
| 300,000 - 399,999 | 0        | 0        | 0        | 0        | 0        | 0        | 2         | 0        |
| 400,000 - 499,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0         | 0        |
| 500,000 and Over  | 0        | 0        | 0        | 0        | 0        | 0        | 0         | 0        |
| <b>Total</b>      | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>19</b> | <b>1</b> |

|                            |     |
|----------------------------|-----|
| <b>Median Sale Price:</b>  | \$0 |
| <b>Average Sale Price:</b> | \$0 |
| <b>Average DOM:</b>        | 0   |
| <b>Total Cash Value</b>    |     |
| <b>Residential:</b>        | \$0 |
| <b>Commercial:</b>         | \$0 |
| <b>Overall:</b>            | \$0 |

| <b>Time On Market Stats</b> |              |             |
|-----------------------------|--------------|-------------|
| Days                        | #Residential | #Commercial |
| 0-30                        | 0            | 0           |
| 31-60                       | 0            | 0           |
| 61-90                       | 0            | 0           |
| 91-120                      | 0            | 0           |
| 121+                        | 0            | 0           |

| Financing Stats   | Residential | Commercial |
|-------------------|-------------|------------|
| Cash              | 0           | 0          |
| Conventional      | 0           | 0          |
| FHA               | 0           | 0          |
| VA                | 0           | 0          |
| SBA               | 0           | 0          |
| RECD/FmHA         | 0           | 0          |
| Assumable Loan    | 0           | 0          |
| WHEDA             | 0           | 0          |
| Land Contract     | 0           | 0          |
| Exchange          | 0           | 0          |
| Rural Development | 0           | 0          |
| Seller 1st        | 0           | 0          |
| Seller 2nd        | 0           | 0          |
| Assumable         |             | 0          |
| Lease             |             | 0          |
| Other             | 0           | 0          |

## Sold Report for Oneida

Offices: All Offices

From Apr 1/19 to Apr 30/19

| Price Range       | 2br-      | 3br       | 4br+      | # Com    | Total     | Avg DOM    | New Res    | New Com   |
|-------------------|-----------|-----------|-----------|----------|-----------|------------|------------|-----------|
| Under 30,000      | 7         | 0         | 0         | 0        | 7         | 210        | 12         | 0         |
| 30,000 - 39,999   | 4         | 0         | 0         | 0        | 4         | 54         | 6          | 0         |
| 40,000 - 49,999   | 0         | 0         | 0         | 0        | 0         | 0          | 5          | 0         |
| 50,000 - 59,999   | 1         | 0         | 1         | 0        | 2         | 15         | 10         | 0         |
| 60,000 - 69,999   | 1         | 2         | 2         | 0        | 5         | 158        | 5          | 0         |
| 70,000 - 79,999   | 0         | 0         | 1         | 0        | 1         | 34         | 9          | 1         |
| 80,000 - 89,999   | 1         | 0         | 2         | 0        | 3         | 159        | 5          | 0         |
| 90,000 - 99,999   | 0         | 0         | 0         | 0        | 0         | 0          | 7          | 1         |
| 100,000 - 119,999 | 0         | 6         | 2         | 0        | 8         | 84         | 7          | 1         |
| 120,000 - 139,999 | 0         | 2         | 0         | 0        | 2         | 67         | 10         | 2         |
| 140,000 - 159,999 | 4         | 0         | 0         | 0        | 4         | 96         | 8          | 1         |
| 160,000 - 179,999 | 2         | 6         | 1         | 0        | 9         | 118        | 9          | 0         |
| 180,000 - 199,999 | 0         | 0         | 0         | 0        | 0         | 0          | 10         | 2         |
| 200,000 - 249,999 | 4         | 6         | 1         | 0        | 11        | 156        | 15         | 2         |
| 250,000 - 299,999 | 0         | 3         | 1         | 0        | 4         | 286        | 10         | 1         |
| 300,000 - 399,999 | 0         | 6         | 3         | 0        | 9         | 195        | 18         | 1         |
| 400,000 - 499,999 | 0         | 0         | 1         | 0        | 1         | 125        | 12         | 1         |
| 500,000 and Over  | 0         | 1         | 2         | 1        | 4         | 206        | 11         | 3         |
| <b>Total</b>      | <b>24</b> | <b>32</b> | <b>17</b> | <b>1</b> | <b>74</b> | <b>134</b> | <b>169</b> | <b>16</b> |

|                            |              |
|----------------------------|--------------|
| <b>Median Sale Price:</b>  | \$161,500    |
| <b>Average Sale Price:</b> | \$187,492    |
| <b>Average DOM:</b>        | 134          |
| <b>Total Cash Value</b>    |              |
| <b>Residential:</b>        | \$13,299,420 |
| <b>Commercial:</b>         | \$575,000    |
| <b>Overall:</b>            | \$13,874,420 |

| Time On Market Stats |              |             |
|----------------------|--------------|-------------|
| Days                 | #Residential | #Commercial |
| 0-30                 | 8            | 0           |
| 31-60                | 15           | 0           |
| 61-90                | 12           | 0           |
| 91-120               | 6            | 0           |
| 121+                 | 32           | 1           |

| Financing Stats   | Residential | Commercial |
|-------------------|-------------|------------|
| Cash              | 56          | 0          |
| Conventional      | 48          | 0          |
| FHA               | 3           | 0          |
| VA                | 4           | 0          |
| SBA               | 0           | 0          |
| RECD/FmHA         | 1           | 0          |
| Assumable Loan    | 0           | 0          |
| WHEDA             | 2           | 0          |
| Land Contract     | 1           | 1          |
| Exchange          | 0           | 0          |
| Rural Development | 0           | 0          |
| Seller 1st        | 0           | 0          |
| Seller 2nd        | 0           | 0          |
| Assumable         |             | 0          |
| Lease             |             | 0          |
| Other             | 0           | 0          |

## Sold Report for Ontonagon

Offices: All Offices

From Apr 1/19 to Apr 30/19

| Price Range       | 2br-     | 3br      | 4br+     | # Com    | Total    | Avg DOM  | New Res  | New Com  |
|-------------------|----------|----------|----------|----------|----------|----------|----------|----------|
| Under 30,000      | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 30,000 - 39,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 40,000 - 49,999   | 0        | 0        | 0        | 0        | 0        | 0        | 2        | 0        |
| 50,000 - 59,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 60,000 - 69,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 70,000 - 79,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 80,000 - 89,999   | 0        | 0        | 0        | 0        | 0        | 0        | 1        | 0        |
| 90,000 - 99,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 100,000 - 119,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 120,000 - 139,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 140,000 - 159,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 160,000 - 179,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 180,000 - 199,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 200,000 - 249,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 250,000 - 299,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 300,000 - 399,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 400,000 - 499,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 500,000 and Over  | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| <b>Total</b>      | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>3</b> | <b>0</b> |

|                            |     |
|----------------------------|-----|
| <b>Median Sale Price:</b>  | \$0 |
| <b>Average Sale Price:</b> | \$0 |
| <b>Average DOM:</b>        | 0   |
| <b>Total Cash Value</b>    |     |
| <b>Residential:</b>        | \$0 |
| <b>Commercial:</b>         | \$0 |
| <b>Overall:</b>            | \$0 |

| Time On Market Stats |              |             |
|----------------------|--------------|-------------|
| Days                 | #Residential | #Commercial |
| 0-30                 | 0            | 0           |
| 31-60                | 0            | 0           |
| 61-90                | 0            | 0           |
| 91-120               | 0            | 0           |
| 121+                 | 0            | 0           |

| Financing Stats   | Residential | Commercial |
|-------------------|-------------|------------|
| Cash              | 0           | 0          |
| Conventional      | 0           | 0          |
| FHA               | 0           | 0          |
| VA                | 0           | 0          |
| SBA               | 0           | 0          |
| RECD/FmHA         | 0           | 0          |
| Assumable Loan    | 0           | 0          |
| WHEDA             | 0           | 0          |
| Land Contract     | 0           | 0          |
| Exchange          | 0           | 0          |
| Rural Development | 0           | 0          |
| Seller 1st        | 0           | 0          |
| Seller 2nd        | 0           | 0          |
| Assumable         |             | 0          |
| Lease             |             | 0          |
| Other             | 0           | 0          |

## Sold Report for Other

Offices: All Offices

From Apr 1/19 to Apr 30/19

| Price Range       | 2br-     | 3br      | 4br+     | # Com    | Total    | Avg DOM  | New Res  | New Com  |
|-------------------|----------|----------|----------|----------|----------|----------|----------|----------|
| Under 30,000      | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 30,000 - 39,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 40,000 - 49,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 50,000 - 59,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 60,000 - 69,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 70,000 - 79,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 80,000 - 89,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 90,000 - 99,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 100,000 - 119,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 120,000 - 139,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 140,000 - 159,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 160,000 - 179,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 180,000 - 199,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 200,000 - 249,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 250,000 - 299,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 300,000 - 399,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 400,000 - 499,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 500,000 and Over  | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| <b>Total</b>      | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> |

|                            |     |
|----------------------------|-----|
| <b>Median Sale Price:</b>  | \$0 |
| <b>Average Sale Price:</b> | \$0 |
| <b>Average DOM:</b>        | 0   |
| <b>Total Cash Value</b>    |     |
| <b>Residential:</b>        | \$0 |
| <b>Commercial:</b>         | \$0 |
| <b>Overall:</b>            | \$0 |

| Time On Market Stats |              |             |
|----------------------|--------------|-------------|
| Days                 | #Residential | #Commercial |
| 0-30                 | 0            | 0           |
| 31-60                | 0            | 0           |
| 61-90                | 0            | 0           |
| 91-120               | 0            | 0           |
| 121+                 | 0            | 0           |

| Financing Stats   | Residential | Commercial |
|-------------------|-------------|------------|
| Cash              | 0           | 0          |
| Conventional      | 0           | 0          |
| FHA               | 0           | 0          |
| VA                | 0           | 0          |
| SBA               | 0           | 0          |
| RECD/FmHA         | 0           | 0          |
| Assumable Loan    | 0           | 0          |
| WHEDA             | 0           | 0          |
| Land Contract     | 0           | 0          |
| Exchange          | 0           | 0          |
| Rural Development | 0           | 0          |
| Seller 1st        | 0           | 0          |
| Seller 2nd        | 0           | 0          |
| Assumable         |             | 0          |
| Lease             |             | 0          |
| Other             | 0           | 0          |

## Sold Report for Price

Offices: All Offices

From Apr 1/19 to Apr 30/19

| Price Range       | 2br-     | 3br      | 4br+     | # Com    | Total     | Avg DOM    | New Res   | New Com  |
|-------------------|----------|----------|----------|----------|-----------|------------|-----------|----------|
| Under 30,000      | 2        | 0        | 0        | 0        | 2         | 98         | 2         | 2        |
| 30,000 - 39,999   | 1        | 0        | 0        | 0        | 1         | 345        | 5         | 0        |
| 40,000 - 49,999   | 0        | 0        | 0        | 0        | 0         | 0          | 9         | 0        |
| 50,000 - 59,999   | 1        | 2        | 1        | 0        | 4         | 75         | 2         | 1        |
| 60,000 - 69,999   | 0        | 0        | 0        | 0        | 0         | 0          | 3         | 0        |
| 70,000 - 79,999   | 0        | 0        | 0        | 0        | 0         | 0          | 2         | 0        |
| 80,000 - 89,999   | 1        | 0        | 1        | 0        | 2         | 277        | 3         | 0        |
| 90,000 - 99,999   | 0        | 0        | 0        | 0        | 0         | 0          | 4         | 0        |
| 100,000 - 119,999 | 2        | 0        | 1        | 0        | 3         | 685        | 4         | 0        |
| 120,000 - 139,999 | 0        | 0        | 0        | 0        | 0         | 0          | 0         | 0        |
| 140,000 - 159,999 | 0        | 2        | 0        | 0        | 2         | 55         | 4         | 0        |
| 160,000 - 179,999 | 0        | 0        | 0        | 1        | 1         | 252        | 0         | 0        |
| 180,000 - 199,999 | 0        | 0        | 0        | 0        | 0         | 0          | 2         | 0        |
| 200,000 - 249,999 | 0        | 0        | 1        | 0        | 1         | 86         | 3         | 0        |
| 250,000 - 299,999 | 0        | 0        | 0        | 0        | 0         | 0          | 0         | 0        |
| 300,000 - 399,999 | 0        | 0        | 0        | 0        | 0         | 0          | 1         | 0        |
| 400,000 - 499,999 | 0        | 0        | 0        | 0        | 0         | 0          | 2         | 2        |
| 500,000 and Over  | 0        | 1        | 0        | 0        | 1         | 364        | 1         | 2        |
| <b>Total</b>      | <b>7</b> | <b>5</b> | <b>4</b> | <b>1</b> | <b>17</b> | <b>229</b> | <b>47</b> | <b>7</b> |

|                            |             |
|----------------------------|-------------|
| <b>Median Sale Price:</b>  | \$87,500    |
| <b>Average Sale Price:</b> | \$165,050   |
| <b>Average DOM:</b>        | 229         |
| <b>Total Cash Value</b>    |             |
| <b>Residential:</b>        | \$2,645,850 |
| <b>Commercial:</b>         | \$160,000   |
| <b>Overall:</b>            | \$2,805,850 |

| Time On Market Stats |              |             |
|----------------------|--------------|-------------|
| Days                 | #Residential | #Commercial |
| 0-30                 | 2            | 0           |
| 31-60                | 3            | 0           |
| 61-90                | 2            | 0           |
| 91-120               | 0            | 0           |
| 121+                 | 9            | 1           |

| Financing Stats   | Residential | Commercial |
|-------------------|-------------|------------|
| Cash              | 10          | 1          |
| Conventional      | 12          | 1          |
| FHA               | 0           | 0          |
| VA                | 1           | 0          |
| SBA               | 0           | 0          |
| RECD/FmHA         | 0           | 0          |
| Assumable Loan    | 0           | 0          |
| WHEDA             | 0           | 0          |
| Land Contract     | 0           | 1          |
| Exchange          | 0           | 0          |
| Rural Development | 0           | 0          |
| Seller 1st        | 0           | 0          |
| Seller 2nd        | 0           | 0          |
| Assumable         |             | 0          |
| Lease             |             | 0          |
| Other             | 0           | 0          |

## Sold Report for Rusk

Offices: All Offices

From Apr 1/19 to Apr 30/19

| Price Range       | 2br-     | 3br      | 4br+     | # Com    | Total    | Avg DOM   | New Res  | New Com  |
|-------------------|----------|----------|----------|----------|----------|-----------|----------|----------|
| Under 30,000      | 1        | 0        | 0        | 0        | 1        | 58        | 0        | 0        |
| 30,000 - 39,999   | 0        | 0        | 0        | 0        | 0        | 0         | 0        | 0        |
| 40,000 - 49,999   | 0        | 0        | 0        | 0        | 0        | 0         | 0        | 0        |
| 50,000 - 59,999   | 0        | 0        | 0        | 0        | 0        | 0         | 1        | 0        |
| 60,000 - 69,999   | 0        | 0        | 0        | 0        | 0        | 0         | 0        | 0        |
| 70,000 - 79,999   | 0        | 0        | 0        | 0        | 0        | 0         | 0        | 0        |
| 80,000 - 89,999   | 0        | 0        | 0        | 0        | 0        | 0         | 0        | 0        |
| 90,000 - 99,999   | 0        | 0        | 0        | 0        | 0        | 0         | 0        | 0        |
| 100,000 - 119,999 | 0        | 0        | 0        | 0        | 0        | 0         | 0        | 0        |
| 120,000 - 139,999 | 0        | 0        | 0        | 0        | 0        | 0         | 0        | 0        |
| 140,000 - 159,999 | 0        | 0        | 0        | 0        | 0        | 0         | 0        | 0        |
| 160,000 - 179,999 | 0        | 0        | 0        | 0        | 0        | 0         | 0        | 0        |
| 180,000 - 199,999 | 0        | 0        | 0        | 0        | 0        | 0         | 1        | 0        |
| 200,000 - 249,999 | 0        | 0        | 0        | 0        | 0        | 0         | 0        | 0        |
| 250,000 - 299,999 | 0        | 0        | 0        | 0        | 0        | 0         | 0        | 0        |
| 300,000 - 399,999 | 0        | 0        | 0        | 0        | 0        | 0         | 0        | 0        |
| 400,000 - 499,999 | 0        | 0        | 0        | 0        | 0        | 0         | 0        | 0        |
| 500,000 and Over  | 0        | 0        | 0        | 0        | 0        | 0         | 0        | 0        |
| <b>Total</b>      | <b>1</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>1</b> | <b>58</b> | <b>2</b> | <b>0</b> |

|                            |          |
|----------------------------|----------|
| <b>Median Sale Price:</b>  | \$17,500 |
| <b>Average Sale Price:</b> | \$17,500 |
| <b>Average DOM:</b>        | 58       |
| <b>Total Cash Value</b>    |          |
| <b>Residential:</b>        | \$17,500 |
| <b>Commercial:</b>         | \$0      |
| <b>Overall:</b>            | \$17,500 |

| Time On Market Stats |              |             |
|----------------------|--------------|-------------|
| Days                 | #Residential | #Commercial |
| 0-30                 | 0            | 0           |
| 31-60                | 1            | 0           |
| 61-90                | 0            | 0           |
| 91-120               | 0            | 0           |
| 121+                 | 0            | 0           |

| Financing Stats   | Residential | Commercial |
|-------------------|-------------|------------|
| Cash              | 1           | 0          |
| Conventional      | 0           | 0          |
| FHA               | 0           | 0          |
| VA                | 0           | 0          |
| SBA               | 0           | 0          |
| RECD/FmHA         | 0           | 0          |
| Assumable Loan    | 0           | 0          |
| WHEDA             | 0           | 0          |
| Land Contract     | 0           | 0          |
| Exchange          | 0           | 0          |
| Rural Development | 0           | 0          |
| Seller 1st        | 0           | 0          |
| Seller 2nd        | 0           | 0          |
| Assumable         |             | 0          |
| Lease             |             | 0          |
| Other             | 0           | 0          |

## Sold Report for Sawyer

Offices: All Offices

From Apr 1/19 to Apr 30/19

| Price Range       | 2br-     | 3br      | 4br+     | # Com    | Total    | Avg DOM    | New Res  | New Com  |
|-------------------|----------|----------|----------|----------|----------|------------|----------|----------|
| Under 30,000      | 0        | 0        | 0        | 0        | 0        | 0          | 1        | 0        |
| 30,000 - 39,999   | 0        | 0        | 0        | 0        | 0        | 0          | 0        | 0        |
| 40,000 - 49,999   | 0        | 0        | 0        | 0        | 0        | 0          | 1        | 0        |
| 50,000 - 59,999   | 0        | 0        | 0        | 0        | 0        | 0          | 1        | 0        |
| 60,000 - 69,999   | 0        | 0        | 0        | 0        | 0        | 0          | 0        | 0        |
| 70,000 - 79,999   | 0        | 0        | 0        | 0        | 0        | 0          | 1        | 0        |
| 80,000 - 89,999   | 0        | 0        | 0        | 0        | 0        | 0          | 0        | 0        |
| 90,000 - 99,999   | 1        | 0        | 0        | 0        | 1        | 311        | 0        | 0        |
| 100,000 - 119,999 | 0        | 0        | 0        | 0        | 0        | 0          | 1        | 0        |
| 120,000 - 139,999 | 0        | 0        | 0        | 0        | 0        | 0          | 0        | 0        |
| 140,000 - 159,999 | 0        | 0        | 0        | 0        | 0        | 0          | 0        | 0        |
| 160,000 - 179,999 | 0        | 0        | 0        | 0        | 0        | 0          | 0        | 0        |
| 180,000 - 199,999 | 0        | 0        | 0        | 0        | 0        | 0          | 0        | 0        |
| 200,000 - 249,999 | 0        | 0        | 0        | 0        | 0        | 0          | 0        | 0        |
| 250,000 - 299,999 | 0        | 0        | 0        | 0        | 0        | 0          | 0        | 0        |
| 300,000 - 399,999 | 0        | 0        | 0        | 0        | 0        | 0          | 0        | 0        |
| 400,000 - 499,999 | 0        | 0        | 0        | 0        | 0        | 0          | 0        | 0        |
| 500,000 and Over  | 0        | 0        | 0        | 0        | 0        | 0          | 0        | 1        |
| <b>Total</b>      | <b>1</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>1</b> | <b>311</b> | <b>5</b> | <b>1</b> |

|                            |          |
|----------------------------|----------|
| <b>Median Sale Price:</b>  | \$95,000 |
| <b>Average Sale Price:</b> | \$95,000 |
| <b>Average DOM:</b>        | 311      |
| <b>Total Cash Value</b>    |          |
| <b>Residential:</b>        | \$95,000 |
| <b>Commercial:</b>         | \$0      |
| <b>Overall:</b>            | \$95,000 |

| <b>Time On Market Stats</b> |              |             |
|-----------------------------|--------------|-------------|
| Days                        | #Residential | #Commercial |
| 0-30                        | 0            | 0           |
| 31-60                       | 0            | 0           |
| 61-90                       | 0            | 0           |
| 91-120                      | 0            | 0           |
| 121+                        | 1            | 0           |

| Financing Stats   | Residential | Commercial |
|-------------------|-------------|------------|
| Cash              | 0           | 0          |
| Conventional      | 1           | 0          |
| FHA               | 0           | 0          |
| VA                | 0           | 0          |
| SBA               | 0           | 0          |
| RECD/FmHA         | 0           | 0          |
| Assumable Loan    | 0           | 0          |
| WHEDA             | 0           | 0          |
| Land Contract     | 0           | 0          |
| Exchange          | 0           | 0          |
| Rural Development | 0           | 0          |
| Seller 1st        | 0           | 0          |
| Seller 2nd        | 0           | 0          |
| Assumable         |             | 0          |
| Lease             |             | 0          |
| Other             | 0           | 0          |

## Sold Report for Shawano

Offices: All Offices

From Apr 1/19 to Apr 30/19

| Price Range       | 2br-     | 3br      | 4br+     | # Com    | Total    | Avg DOM   | New Res  | New Com  |
|-------------------|----------|----------|----------|----------|----------|-----------|----------|----------|
| Under 30,000      | 1        | 0        | 0        | 0        | 1        | 57        | 0        | 0        |
| 30,000 - 39,999   | 0        | 0        | 0        | 0        | 0        | 0         | 0        | 0        |
| 40,000 - 49,999   | 0        | 0        | 0        | 0        | 0        | 0         | 0        | 0        |
| 50,000 - 59,999   | 0        | 0        | 0        | 0        | 0        | 0         | 0        | 0        |
| 60,000 - 69,999   | 0        | 0        | 0        | 0        | 0        | 0         | 0        | 0        |
| 70,000 - 79,999   | 0        | 0        | 0        | 0        | 0        | 0         | 0        | 0        |
| 80,000 - 89,999   | 0        | 0        | 0        | 0        | 0        | 0         | 0        | 0        |
| 90,000 - 99,999   | 0        | 0        | 0        | 0        | 0        | 0         | 0        | 0        |
| 100,000 - 119,999 | 0        | 0        | 0        | 0        | 0        | 0         | 0        | 0        |
| 120,000 - 139,999 | 0        | 0        | 0        | 0        | 0        | 0         | 0        | 0        |
| 140,000 - 159,999 | 0        | 0        | 0        | 0        | 0        | 0         | 0        | 0        |
| 160,000 - 179,999 | 0        | 0        | 0        | 0        | 0        | 0         | 0        | 0        |
| 180,000 - 199,999 | 0        | 0        | 0        | 0        | 0        | 0         | 0        | 0        |
| 200,000 - 249,999 | 0        | 0        | 0        | 0        | 0        | 0         | 0        | 0        |
| 250,000 - 299,999 | 0        | 0        | 0        | 0        | 0        | 0         | 0        | 0        |
| 300,000 - 399,999 | 0        | 0        | 0        | 0        | 0        | 0         | 0        | 0        |
| 400,000 - 499,999 | 0        | 0        | 0        | 0        | 0        | 0         | 0        | 0        |
| 500,000 and Over  | 0        | 0        | 0        | 0        | 0        | 0         | 0        | 0        |
| <b>Total</b>      | <b>1</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>1</b> | <b>57</b> | <b>0</b> | <b>0</b> |

|                            |          |
|----------------------------|----------|
| <b>Median Sale Price:</b>  | \$25,000 |
| <b>Average Sale Price:</b> | \$25,000 |
| <b>Average DOM:</b>        | 57       |
| <b>Total Cash Value</b>    |          |
| <b>Residential:</b>        | \$25,000 |
| <b>Commercial:</b>         | \$0      |
| <b>Overall:</b>            | \$25,000 |

| <b>Time On Market Stats</b> |              |             |
|-----------------------------|--------------|-------------|
| Days                        | #Residential | #Commercial |
| 0-30                        | 0            | 0           |
| 31-60                       | 1            | 0           |
| 61-90                       | 0            | 0           |
| 91-120                      | 0            | 0           |
| 121+                        | 0            | 0           |

| Financing Stats   | Residential | Commercial |
|-------------------|-------------|------------|
| Cash              | 0           | 0          |
| Conventional      | 1           | 0          |
| FHA               | 0           | 0          |
| VA                | 0           | 0          |
| SBA               | 0           | 0          |
| RECD/FmHA         | 0           | 0          |
| Assumable Loan    | 0           | 0          |
| WHEDA             | 0           | 0          |
| Land Contract     | 0           | 0          |
| Exchange          | 0           | 0          |
| Rural Development | 0           | 0          |
| Seller 1st        | 0           | 0          |
| Seller 2nd        | 0           | 0          |
| Assumable         |             | 0          |
| Lease             |             | 0          |
| Other             | 0           | 0          |



## Sold Report for Taylor

Offices: All Offices

From Apr 1/19 to Apr 30/19

| Price Range       | 2br-     | 3br      | 4br+     | # Com    | Total    | Avg DOM  | New Res  | New Com  |
|-------------------|----------|----------|----------|----------|----------|----------|----------|----------|
| Under 30,000      | 0        | 0        | 0        | 0        | 0        | 0        | 1        | 0        |
| 30,000 - 39,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 40,000 - 49,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 50,000 - 59,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 60,000 - 69,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 70,000 - 79,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 80,000 - 89,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 90,000 - 99,999   | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 100,000 - 119,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 120,000 - 139,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 140,000 - 159,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 160,000 - 179,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 180,000 - 199,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 200,000 - 249,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 250,000 - 299,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 300,000 - 399,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 400,000 - 499,999 | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| 500,000 and Over  | 0        | 0        | 0        | 0        | 0        | 0        | 0        | 0        |
| <b>Total</b>      | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>1</b> | <b>0</b> |

|                            |     |
|----------------------------|-----|
| <b>Median Sale Price:</b>  | \$0 |
| <b>Average Sale Price:</b> | \$0 |
| <b>Average DOM:</b>        | 0   |
| <b>Total Cash Value</b>    |     |
| <b>Residential:</b>        | \$0 |
| <b>Commercial:</b>         | \$0 |
| <b>Overall:</b>            | \$0 |

| Time On Market Stats |              |             |
|----------------------|--------------|-------------|
| Days                 | #Residential | #Commercial |
| 0-30                 | 0            | 0           |
| 31-60                | 0            | 0           |
| 61-90                | 0            | 0           |
| 91-120               | 0            | 0           |
| 121+                 | 0            | 0           |

| Financing Stats   | Residential | Commercial |
|-------------------|-------------|------------|
| Cash              | 0           | 0          |
| Conventional      | 0           | 0          |
| FHA               | 0           | 0          |
| VA                | 0           | 0          |
| SBA               | 0           | 0          |
| RECD/FmHA         | 0           | 0          |
| Assumable Loan    | 0           | 0          |
| WHEDA             | 0           | 0          |
| Land Contract     | 0           | 0          |
| Exchange          | 0           | 0          |
| Rural Development | 0           | 0          |
| Seller 1st        | 0           | 0          |
| Seller 2nd        | 0           | 0          |
| Assumable         |             | 0          |
| Lease             |             | 0          |
| Other             | 0           | 0          |

## Sold Report for Vilas

Offices: All Offices

From Apr 1/19 to Apr 30/19

| Price Range       | 2br-      | 3br       | 4br+     | # Com    | Total     | Avg DOM    | New Res    | New Com  |
|-------------------|-----------|-----------|----------|----------|-----------|------------|------------|----------|
| Under 30,000      | 10        | 0         | 0        | 0        | 10        | 828        | 19         | 0        |
| 30,000 - 39,999   | 0         | 0         | 0        | 0        | 0         | 0          | 3          | 0        |
| 40,000 - 49,999   | 0         | 0         | 1        | 1        | 2         | 207        | 3          | 0        |
| 50,000 - 59,999   | 0         | 0         | 0        | 0        | 0         | 0          | 2          | 0        |
| 60,000 - 69,999   | 0         | 0         | 0        | 0        | 0         | 0          | 1          | 0        |
| 70,000 - 79,999   | 2         | 0         | 1        | 0        | 3         | 426        | 6          | 1        |
| 80,000 - 89,999   | 0         | 1         | 0        | 2        | 3         | 127        | 4          | 0        |
| 90,000 - 99,999   | 0         | 0         | 0        | 0        | 0         | 0          | 4          | 0        |
| 100,000 - 119,999 | 2         | 0         | 0        | 0        | 2         | 383        | 4          | 0        |
| 120,000 - 139,999 | 2         | 1         | 0        | 0        | 3         | 277        | 9          | 1        |
| 140,000 - 159,999 | 0         | 4         | 0        | 0        | 4         | 235        | 13         | 0        |
| 160,000 - 179,999 | 2         | 1         | 1        | 0        | 4         | 235        | 8          | 1        |
| 180,000 - 199,999 | 0         | 0         | 0        | 1        | 1         | 100        | 8          | 1        |
| 200,000 - 249,999 | 0         | 1         | 0        | 0        | 1         | 317        | 14         | 0        |
| 250,000 - 299,999 | 1         | 2         | 1        | 0        | 4         | 119        | 10         | 2        |
| 300,000 - 399,999 | 1         | 3         | 2        | 0        | 6         | 119        | 23         | 0        |
| 400,000 - 499,999 | 0         | 1         | 0        | 2        | 3         | 211        | 12         | 0        |
| 500,000 and Over  | 0         | 1         | 2        | 1        | 4         | 147        | 17         | 0        |
| <b>Total</b>      | <b>20</b> | <b>15</b> | <b>8</b> | <b>7</b> | <b>50</b> | <b>309</b> | <b>160</b> | <b>6</b> |

|                            |              |
|----------------------------|--------------|
| <b>Median Sale Price:</b>  | \$154,900    |
| <b>Average Sale Price:</b> | \$240,915    |
| <b>Average DOM:</b>        | 309          |
| <b>Total Cash Value</b>    |              |
| <b>Residential:</b>        | \$9,506,292  |
| <b>Commercial:</b>         | \$2,539,500  |
| <b>Overall:</b>            | \$12,045,792 |

| Time On Market Stats |              |             |
|----------------------|--------------|-------------|
| Days                 | #Residential | #Commercial |
| 0-30                 | 4            | 0           |
| 31-60                | 5            | 1           |
| 61-90                | 3            | 0           |
| 91-120               | 6            | 2           |
| 121+                 | 25           | 4           |

| Financing Stats   | Residential | Commercial |
|-------------------|-------------|------------|
| Cash              | 38          | 6          |
| Conventional      | 27          | 4          |
| FHA               | 2           | 0          |
| VA                | 0           | 0          |
| SBA               | 0           | 0          |
| RECD/FmHA         | 0           | 0          |
| Assumable Loan    | 0           | 0          |
| WHEDA             | 2           | 0          |
| Land Contract     | 0           | 1          |
| Exchange          | 0           | 0          |
| Rural Development | 0           | 0          |
| Seller 1st        | 0           | 0          |
| Seller 2nd        | 0           | 0          |
| Assumable         |             | 0          |
| Lease             |             | 0          |
| Other             | 0           | 0          |

# Sold Report Totals

Offices: All Offices

From Apr 1/19 to Apr 30/19

| Price Range       | 2br-      | 3br       | 4br+      | # Com     | Total      | Avg DOM    | New Res    | New Com   |
|-------------------|-----------|-----------|-----------|-----------|------------|------------|------------|-----------|
| Under 30,000      | 35        | 1         | 0         | 1         | 37         | 358        | 68         | 2         |
| 30,000 - 39,999   | 9         | 2         | 0         | 0         | 11         | 565        | 29         | 0         |
| 40,000 - 49,999   | 6         | 1         | 3         | 1         | 11         | 96         | 32         | 0         |
| 50,000 - 59,999   | 4         | 2         | 2         | 0         | 8          | 52         | 32         | 1         |
| 60,000 - 69,999   | 3         | 3         | 2         | 0         | 8          | 132        | 18         | 0         |
| 70,000 - 79,999   | 5         | 2         | 3         | 1         | 11         | 302        | 31         | 2         |
| 80,000 - 89,999   | 6         | 2         | 3         | 2         | 13         | 186        | 21         | 0         |
| 90,000 - 99,999   | 1         | 1         | 0         | 0         | 2          | 177        | 18         | 1         |
| 100,000 - 119,999 | 4         | 10        | 5         | 0         | 19         | 209        | 29         | 1         |
| 120,000 - 139,999 | 4         | 6         | 1         | 0         | 11         | 206        | 30         | 5         |
| 140,000 - 159,999 | 7         | 10        | 0         | 1         | 18         | 196        | 39         | 2         |
| 160,000 - 179,999 | 5         | 9         | 2         | 1         | 17         | 165        | 29         | 1         |
| 180,000 - 199,999 | 0         | 0         | 0         | 2         | 2          | 228        | 26         | 3         |
| 200,000 - 249,999 | 5         | 9         | 2         | 0         | 16         | 158        | 45         | 2         |
| 250,000 - 299,999 | 3         | 9         | 3         | 1         | 16         | 189        | 28         | 4         |
| 300,000 - 399,999 | 2         | 12        | 5         | 1         | 20         | 180        | 52         | 2         |
| 400,000 - 499,999 | 0         | 2         | 1         | 2         | 5          | 197        | 31         | 3         |
| 500,000 and Over  | 0         | 3         | 4         | 3         | 10         | 188        | 32         | 7         |
| <b>Total</b>      | <b>99</b> | <b>84</b> | <b>36</b> | <b>16</b> | <b>235</b> | <b>214</b> | <b>590</b> | <b>36</b> |

|                            |              |
|----------------------------|--------------|
| <b>Median Sale Price:</b>  | \$118,500    |
| <b>Average Sale Price:</b> | \$169,511    |
| <b>Average DOM:</b>        | 214          |
| <b>Total Cash Value</b>    |              |
| <b>Residential:</b>        | \$35,023,637 |
| <b>Commercial:</b>         | \$4,811,500  |
| <b>Overall:</b>            | \$39,835,137 |

| Time On Market Stats |              |             |
|----------------------|--------------|-------------|
| Days                 | #Residential | #Commercial |
| 0-30                 | 20           | 1           |
| 31-60                | 41           | 2           |
| 61-90                | 35           | 0           |
| 91-120               | 14           | 3           |
| 121+                 | 109          | 10          |

| Financing Stats   | Residential | Commercial |
|-------------------|-------------|------------|
| Cash              | 152         | 11         |
| Conventional      | 140         | 7          |
| FHA               | 9           | 0          |
| VA                | 9           | 0          |
| SBA               | 0           | 0          |
| RECD/FmHA         | 1           | 0          |
| Assumable Loan    | 0           | 0          |
| WHEDA             | 5           | 0          |
| Land Contract     | 1           | 4          |
| Exchange          | 0           | 0          |
| Rural Development | 1           | 0          |
| Seller 1st        | 0           | 0          |
| Seller 2nd        | 0           | 0          |
| Assumable         |             | 0          |
| Lease             |             | 0          |
| Other             | 1           | 0          |