



RESIDENTIAL
REAL ESTATE
COUNCIL



JOIN US FOR THE CLASS EVENT! NEXT LEVEL NEGOTIATIONS *with Nate Johnson*

Have you ever felt like you could have done a better job negotiating? Have you ever felt like the other agent's negotiation skills benefited their client more than yours? Have you ever been disappointed that you didn't have the right response or negotiation tactics to achieve a better outcome during a negotiation? If you answered yes to any of these, join us for Next Level Negotiations.

- Establish the importance of negotiation skills and methods for perfecting negotiations.
- Identify negotiation strategies to use or that might be used against you in negotiations.
- Create a model for setting up the proper atmosphere to be successful in negotiations.
- Implement specific strategies to become an intentional negotiator.



October 30th, 2025



9:00am to 1:00pm



**Northstar Restoration
4900 Stewart Avenue
Wausau, WI 54401**

**BRING
YOUR
LAPTOP!**

Presenter:



Nate Johnson, CRS is the President of Real Estate Solutions at Redkey Realty Leaders, Director of Agent Development for Redkey Realty Leaders, member of the St. Louis Association of REALTORS, Past President of SLAR, President of The St. Louis Association of Real Estate Professionals and many more accolades and Leadership positions; as well as, a trusted Certified CRS Instructor. We are Honored to have him as our Instructor for our class.

Register Today!

Scan the QR Code or register at:
<https://www.crs.com/education/catalog/?10302025---wi-rrc---classroom>



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6/16/2025 TO 7/31/2025 \$69.00

8/1/2025 TO 10/30/2025 \$99.00